Address: No. 1 Nguyen Thuong Hien, Nguyen Du, Hai Ba Trung, Hanoi SEPARATE STATEMENT OF COMPREHENSIVE INCOME

## SEPARATE STATEMENT OF COMPREHENSIVE INCOME

Quarter 1/2016

Currency: Vietnam Dong

ITEMS	Code	Note	Quarter 1.2016	Quarter 1.2015
I. OPERATING INCOME				
1.1.Gains from financial assets at fair value	01		19,885,371,085	5,686,132,462
through profit or loss (FVTPL)	VI		19,000,371,000	5,000,132,402
a. Gains from sales of financial assets at	01.1		18,954,341,035	5,305,439,294
FVTPL	01.1		10,55 1,5 11,055	5,505,159,291
b. Gains from revaluation of financial assets at	01.2			
FVTPL				
c. Dividends, interest from financial assets at FVTPL	01.3		931,030,050	380,693,168
1.2. Gains from held-to-maturity investments				
(HTM)	02		42,422,223	-
1.3. Gains from loans and receivables	03		46,813,764,977	41,490,371,557
1.4. Gains from available for sale fiancial assets				
(AFS)	04		-	8,409,123,789
1.5. Gains from hedged derivative instruments	05			
1.6. Revenue from securities brokerage	06		38,447,388,092	29,951,299,273
1.7.Revenue from securities underwriting	07			
1.8. Revenue from advisory services	08			
1.9. Revenue from securities custody	09		1,579,084,865	664,715,646
1.10. Revenue from financial advisory services	10		731,956,219	824,202,091
1.11. Other revenue	11		235,648,498	102,459,561
Total operating income (20 = 01à11)	20		107,735,635,959	87,128,304,379
II. OPERATING EXPENSES				
2.1. Losses from financial assets at fair value	21		7,413,182,994	930,745,706
through profit or loss (FVTPL)				
a. Losses from sales of financial assets at FVTPL	21.1		8,944,910,650	3,423,026,390
b. Losses from revaluation of financial assets at				
FVTPL	21.2		(2,277,935,020)	(3,444,547,137)
c. Expenses for purchases of financial assets at				
FVTPL	21.3		746,207,364	952,266,453
2.2. Losses from held-to-maturity investments				
(HTM)	22			
2.3. Losses on recognition of differences from				
measurement of AFS financial assets (AFS) at	23		-	3,110,230,246
fair value upon reclassification				
2.4. Provisions for financial assets and doubtful	24			
debts, and borrowing costs	24			
2.5.Losses from hedged derivative financial	25			
assets				
2.6. Expenses for securities trading	26			
2.7. Expenses for securities brokerage	27		20,692,211,755	13,915,892,945

1

ITEMS	Code	Note	Quarter 1.2016	Quarter 1.2015
2.8. Expenses for securities underwriting	28			
2.9. Expenses for securities advisory services	29			
2.10. Expenses for securities custody	30		2,061,616,434	1,083,152,447
2.11. Expenses for financial advisory services	31		4,000,000	-
2.12. Expenses for other services	32			
In which: Expenses for remediation of	22			
transaction errors and other trading errors	33			
<b>Total operating expenses</b> $(40 = 21 \text{à} 33)$	40		30,171,011,183	19,040,021,344
III. FINANCIAL INCOME				
3.1. Realised and unrealised foreign exchange	41			
gains	41			
3.2. Revenue, dividends, variable interest from	40		25 220 200 062	10 124 062 246
bank deposits accrued	42		25,239,399,962	18,134,963,346
3.3. Gains from disposal of investments in	42			
subsidiaries, associates, joint ventures	43			
3.4. Other income from investments	44			
Total financial income (50= 41 and 44)	50		25,239,399,962	18,134,963,346
IV. FINANCIAL EXPENSES			, , ,	, , ,
4.1.Realised and unrealised foreign exchange	<i>E</i> 1			
losses	51			
4.2. Interest expenses	52		18,186,552,181	4,500,533,249
4.3. Losses from disposal of investments in	53			
subsidiaries, associates, joint ventures	33			
4.4. Other expenses for investments	54			
<b>Total financial expenses</b> $(60 = 51 \text{à} 54)$	60		18,186,552,181	4,500,533,249
V. SELLING EXPENSES	61			
VI. GENERAL AND ADMINSTRATION	62		45,475,961,093	36,739,721,222
EXPENSES	02		13,173,701,073	30,737,721,222
VII. OPERATING RESULTS (70=20+50-40 -	70		39,141,511,464	44,982,991,910
60-61-62)	70		07,111,011,101	11,502,551,510
VIII. OTHER INCOME AND EXPENSES				
8.1. Other income	71		15,886,408	3,616,606,368
8.2. Other expenses	72		3,115,308,849	4,044
Total result of other activities (80=71-72)	80		(3,099,422,441)	3,616,602,324
IX. TOTAL ACCOUNTING PROFIT	90		36,042,089,023	48,599,594,234
BEFORE TAX (90=70 + 80)			, , ,	, , ,
9.1. Realised profits	91			
9.2. Unrealised profits	92		7 (41 160 164	0.520.022.525
X. INCOME TAX EXPENSES	100		7,641,169,164	8,520,923,725
10.1.Income tax expense – current	100.1		7,641,169,164	8,520,923,725
10.2.Income tax expense – deferred	100.2			
XI. ACCOUNTING PROFIT AFTER TAX	200		28,400,919,859	40,078,670,509
(200 = 90 - 100)	201			
11.1. Profit after tax distributed to owners	201			
11.2. Profit after tax appropriated to Funds				
(Reserve to supplement charter capital, financial reserve of% in accordance with the	202			
Company's charter)				
XII. OTHER COMPREHENSIVE				
INCOME/(LOSS) AFTER TAX	300			
IIIOME/(LOSS) AT TEN TAA				

ITEMS	Code	Note	Quarter 1.2016	Quarter 1.2015
12.1. Gains/(Losses) from revaluation of held-to	301			
maturity investments	301			
12.2.Gains/(Losses) from revaluation of	302			
available-for-sale financial assets	302			
12.3. Share of other comprehensive				
gains/(losses) from investments in subsidiaries,	303			
joint ventures, associates				
12.4.Foreign currency gains/losses from foreign	304			
operations	301			
12.5. Gains/losses from revaluation of fixed	305			
assets at fair value				
12.6. Other comprehensive gains/losses	309			
Total comprehensive income	400			
Comprehensive income distributed to owners	401			
Comprehensive income distributed to others (if any)	402			
XIII. NET INCOME PER ORDINARY	500			
SHARE	500			
13.1.Basic earnings per share (Dong/1 share)	501			
13.2. Diluted earnings per share (Dong/1 share)	502			
Prepared by	Reviewed by		Appro	oved by
Trepated by	Keviewed by		Арріс	wed by
	Nguyen Ha N		<b>.</b>	Hoang Giang
General Accountant	Chief Accour	ntant	General	Director
	20-Apr-	16		

Address: No. 1 Nguyen Thuong Hien, Nguyen Du, Hai Ba Trung, Hanoi

## SEPARATE STATEMENT OF FINANCIAL POSITION

#### As at 31 March 2016

	As at	31 March 2	010		*** B
	ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
ASSI	ETS				·
Α.	<b>CURRENT ASSETS (100 = 110 +130)</b>	100		4,132,073,954,046	4,528,803,497,387
I.	Financial assets $(110 = 111 \rightarrow 129)$	110		4,120,831,027,544	4,519,482,727,678
1.	Cash and cash equivalents	111		1,137,265,786,818	1,552,666,092,480
1.1.	Cash	111.1	A.1	428,065,786,818	199,231,759,147
1.2.	Cash equivalents	111.2	A.1	709,200,000,000	1,353,434,333,333
2.	Financial assets at fair value through profit or loss (FVTPL)	112	A.3.1	1,177,790,975,739	1,014,214,322,289
3.	Held-to-maturity investments (HTM)	113	A.3.3	18,248,400,000	18,250,800,000
4.	Loans	114			
5.	Available-for-sale financial assets (AFS)	115	A.3.2	372,573,135,097	372,571,752,697
6.	Allowance for diminution in the value of financial assets and collaterals	116	A.4	(145,469,800,456)	(147,747,735,476)
7.	Accounts receivable	117	A.3.4	5,768,213,557	13,029,195,037
7.1	Receivables from sales of financial assets	117.1		90,912,000	8,789,405,000
7.2	Receivable and accrued dividends and interests	117.2		5,677,301,557	4,239,790,037
7.2.1		117.3		-	-
	In which: Provision for receivable dividends and interests due but not yet received	117.3.1		-	-
7.2.2		117.4		5,677,301,557	4,239,790,037
8.	Deductible value added tax	118			
9.	Receivables from securities services provided	119	A.5.2	1,629,990,425,090	1,770,831,253,230
10.	Intra-company receivables	120			
11.	Receivables from remediation of transaction errors	121			
12.	Other receivables	122	A.5.3	3,924,190,070	4,927,345,792
13.	Allowance for diminution in the value of accounts receivable (*)	129	A.6	(79,260,298,371)	(79,260,298,371)
II.	Other current assets $(130 = 131 \rightarrow 136)$	130		11,242,926,502	9,320,769,709
1.	Advances	131		2,725,414,929	1,494,717,909
2.	Office supplies, tools and instruments	132			
3.	Short-term prepaid expenses	133	A.15	7,222,338,903	6,801,431,430
4	Short-term deposits and collaterals	134		1,295,172,670	1,024,620,370
5.	Other current assets	135			
6.	Allowance for diminution in the value of other current assets	136			
В.	LONG-TERM ASSETS (200 = 210 + 220+ 230 + 240 + 250 - 260)	200		101,513,702,849	102,717,665,474
I.	Long-term financial assets	210		7,500,000,000	7,500,000,000
1.	Accounts receivable - long-term	211			
2.	Investments	212		7,500,000,000	7,500,000,000
2.1.	Held-to-maturity investments	212.1			
2.2.	Investments in subsidiaries	212.2			
2.3.	Investments in joint ventures, associates	212.3		7,500,000,000	7,500,000,000

	ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
II.	Fixed assets	220		68,098,422,919	71,310,089,278
1.	Tangible fixed assets	221	A.12	42,593,006,521	44,699,601,457
	- Cost	222		89,099,069,867	89,099,069,867
	- Accumulated depreciation (*)	223a		(46,506,063,346)	(44,399,468,410)
	- Tangible fixed assets measured at fair value	223b			
2.	Finance lease fixed assets	224		-	-
	- Cost	225			
	- Accumulated depreciation (*)	226a			
	- Finance lease fixed assets measured at fair value	226b			
3.	Intangible fixed assets	227	A.13	25,505,416,398	26,610,487,821
	- Cost	228		61,776,555,633	60,537,955,633
	- Accumulated amortisation (*)	229a		(36,271,139,235)	(33,927,467,812)
	- Intangible fixed assets measured at fair value	229b			
III.	Investment property	230		-	-
	- Cost	231			
	- Accumulated depreciation (*)	232a			
	- Investment property measured at fair value	232b			
IV.	Construction in progress	240		543,000,000	543,000,000
V.	Other long-term assets	250		25,372,279,930	23,364,576,196
1.	Long-term deposits and collaterals	251			
2.	Long-term prepaid expenses	252	A.15	7,114,518,183	7,606,814,449
3.	Deferred tax assets	253			
4.	Deposits at Payment Support Fund	254	A.16	18,257,761,747	15,757,761,747
5.	Other long-term assets	255			
VI.	Allowance for diminution in the value of long-term assets	260			
RES	TOTAL ASSETS $(270 = 100 + 200)$ OURCES	270		4,233,587,656,895	4,631,521,162,861
C.	LIABILITIES $(300 = 310 + 340)$	300		2,269,755,173,798	2,696,089,599,622
I.	Current liabilities	310		2,199,755,173,798	2,626,089,599,622
1.	Short-term borrowings and finance lease liabilities	311		2,188,430,058,970	1,600,656,425,139
1.1.	Short-term borrowings	312	A.14	2,188,430,058,970	1,600,656,425,139
1.2.	Short-term finance lease liabilities	313			
2.	Short-term financial assets borrowings	314			
3.	Short-term convertible bonds - debt component	315			
4.	Short-term bonds issued	316			
5.	Borrowings from the Payment Support Fund	317			
6.	Payables for securities trading activities	318	A.7	3,327,476,254	21,704,562,381
7.	Payables for financial asset trading errors	319		/2 224 02 4 0 Z2	(= aa4 =aa)
8.	Accounts payable to suppliers – short-term	320	A.10	(3,331,824,952)	(7,381,739)
9.	Advances from customers – short-term	321		4 (55 (54 252	417,400,000
10.	Taxes payable to the State Treasury	322		4,677,671,272	8,449,273,019
11.	Payables to employees	323		3,160,124,170	2,087,430,741
12.	Appropriation to Bonus and welfare funds	324			
13.	Accrued expenses – short-term	325	A.9	1,259,939,010	3,183,775,151
14.	Intra-company payables – short-term	326			
15.	Unearned revenue – short-term	327			
16.	Short-term deposits and collaterals received	328		2 221 =22 25 :	000 500 111 027
17.	Other short-term payables	329	A.11	2,231,729,074	989,598,114,930
18.	Provisions – short-term	330			

	ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
19.	Bonus and welfare funds	331		•	v
II.	Long-term liabilities	340		70,000,000,000	70,000,000,000
1.	Long-term borrowings and finance lease liabilities	341		-	-
1.1.	Long-term borrowings	342			
1.2.	Long-term finance lease liabilities	343			
2.	Long-term financial assets borrowings	344			
3.	Long-term convertible bonds - debt component	345			
4.	Long-term bonds issued	346		100,000,000,000	100,000,000,000
5.	Accounts payable to suppliers – long-term	347		(30,000,000,000)	(30,000,000,000)
6.	Advances from customers - long-term	348			
7.	Accrued expenses – long-term	349			
8.	Intra-company payables – long-term	350			
9.	Unearned revenue - long-term	351			
10.	Long-term deposits and collaterals received	352			
11.	Other long-term payables	353			
12.	Provisions – long-term	354			
13.	Investor Protection Fund	355			
14.	Deferred tax liabilities	356			
15.	Science and technology development fund	357			
D.	EQUITY $(400 = 410 + 420)$	400		1,963,832,483,097	1,935,431,563,239
I.	Owners' equity	410		1,963,832,483,097	1,935,431,563,239
1.	Capital	411		1,615,410,841,427	1,615,410,841,427
1.1.	Contributed capital	411.1		1,549,981,650,000	1,549,981,650,000
a.	Charter capital	411.1a		100,000,000,000	100,000,000,000
b.	Supplemented capital	411.1b		1,449,981,650,000	1,449,981,650,000
1.2.	Capital surplus	411.2		65,433,524,852	65,433,524,852
1.3.	Options to convert bonds - equity component	411.3		00, 100,02 1,002	00,100,021,002
1.4.	Other capital	411.4			
1.5.	Treasury shares (*)	411.5		(4,333,425)	(4,333,425)
2.	Differences upon asset revaluation at fair value	412			
3.	Foreign exchange differences	413			
4.	Reserve to supplement charter capital	414		39,505,678,545	39,505,678,545
5.	Financial reserve fund	415		10,203,951,542	10,203,951,542
6.	Other equity funds	416			
7.	Retained profits	417		298,712,011,583	270,311,091,725
7.1.	Realized profits	417.1		298,712,011,583	270,311,091,725
7.2.	Unrealized profits	417.2			
II.	Expenditure fund and other funds	420			
	TOTAL EQUITY			1,963,832,483,097	1,935,431,563,239
	TOTAL LIABILITIES AND EQUITY	440		4,233,587,656,895	4,631,521,162,861
	PROFITS DISTRIBUTED TO INVESTORS	450			,
1.	Profit distributed to Investors during the year	451		-	77,498,900,000

## **OFF-BALANCE SHEET ITEMS**

ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
$\mathbf{A}$	В			

A. ASSETS OF THE SECURITIES COMPANY AND ASSETS MANAGED UNDER COMMITMENTS

	ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
1.	Leased fixed assets	001			
2.	Valuable papers held on behalf	002			
3.	Security assets	003			
4.	Bad debts written off	004		-	26,178,472,147
5.	Foreign currencies	005			
6.	Shares in circulation	006		154,997,785	154,997,856
7.	Treasury shares	007		380	380
8.	Financial assets of the securities company listed/registered for transactions at VSD	008		11,878,570	15,006,573
a.	Free-float financial assets	008.1		4,586,669	7,621,292
<i>b</i> .	Non free-float financial assets	008.2		-	
c.	Pledged financial assets	008.3		7,076,481	7,076,481
d.	Isolated financial assets	008.4		-	-
e.	Financial assets awaiting settlement	008.5		215,420	308,800
f.	Financial assets awaiting lending	008.6		-	-
g.	Financial assets collateralized for borrowings	008.7		-	-
9.	Financial assets of the securities company deposited at VSD but not yet transacted	009		-	-
a.	Free-float financial assets deposited at VSD but not yet transacted	009.1		-	-
b.	Non free-float financial assets deposited at VSD but not yet transacted	009.2		-	-
c.	Pledged financial assets deposited at VSD but not yet transacted	009.3		-	-
d.	Isolated financial assets deposited at VSD but not yet transacted	009.4		-	-
10.	Financial assets awaiting settlement of securities company	010		2,154,200,000	3,088,000,000
11.	Financial assets from remediation of transaction errors of securities company	011		-	-
12.	Financial assets of the securities company not yet deposited at VSD	012		222,588,750,000	282,588,750,000
13.	Cum rights financial assets of securities company	013		-	-
В.	ASSETS AND PAYABLES ON ASSETS MANAGED UND	ER COMM	ITMENTS	WITH CUSTOMERS	
	Quan	tity of secur	ities		
1.	Financial assets of Investors listed/registered for transactions at VSD	021		1,441,786,882	1,394,359,705
a.	Free-float financial assets	021.1		1,355,080,567	1,305,236,881
b.	Non free-float financial assets	021.2		10,550,105	9,302,201
	Pledged financial assets	021.2		47,012,041	38,797,626
c.					
d.	Isolated financial assets	021.4		400,000	400,000
e.	Financial assets awaiting settlement	021.5		28,744,169	40,622,997
f.	Financial assets awaiting lending	021.6		-	-
2.	Financial assets of Investors deposited at VSD but not yet transacted	022		-	-
a.	Free-float financial assets deposited at VSD but not yet transacted	022.1		-	-
b.	Non free-float financial assets deposited at VSD but not yet transacted	022.2		-	-
c.	Pledged financial assets deposited at VSD but not yet transacted	022.3		-	-
d.	Isolated financial assets deposited at VSD but not yet transacted	022.4		-	-
3.	Financial assets awaiting settlement of Investors	023		287,441,690,000	406,229,970,000

	ITEMS	Code	Note	Closing balance of the Quarter	Opening balance of the year
4.	Financial assets from remediation of transaction errors of Investors	024.a		-	• -
5.	Financial assets of Investors not yet deposited at VSD	024.b		-	-
6.	Cum rights financial assets of Investors	025		-	-
7.	Deposits from customers	026		1,507,407,736,505	1,092,905,063,063
7.1.	Deposits for securities brokerage	027		955,978,708,557	625,051,151,865
a.	Deposits of Investors for securities transactions managed by the securities company	027.1		955,978,708,557	625,051,151,865
7.2.	Collective deposits for securities transactions for customers	028		481,236,478,800	466,763,327,000
7.3.	Deposits for clearance and settlement of securities transactions	029		81,412,069	142,142,273
a.	Deposits for clearance and settlement of securities transactions of domestic investors	029.1		59,780,964	12,300,059
b.	Deposits for clearance and settlement of securities transactions of foreign investors	029.2		21,631,105	129,842,214
7.4.	Deposits from securities issuance entities	030		70,111,137,079	948,441,925
8.	Payables to investors on deposits for securities transactions managed by the securities company	031		1,507,489,148,574	626,141,736,063
8.1.	Payables to domestic investors on deposits for securities transactions managed by the securities company	031.1		1,482,322,255,434	599,927,409,074
8.2.	Payables to foreign investors on deposits for securities transactions managed by the securities company	031.2		25,166,893,140	26,214,326,989
10.	Payables to securities issuance entities	033		67,600,260,000	61,100,000
11.	Receivables from/payables to customers on financial asset trading errors	034		-	-
12.	Dividends, bond principal and coupon payable	035		2,510,877,079	887,341,925

Prepared by Reviewed by Approved by

Ms. Vu Thanh Van General Accountant Ms. Nguyen Ha Ninh Chief Accountant Mr. Nguyen Hoang Giang General Director

20-Apr-16

Issued under Circular No. 210/2014/TT-BTC

## SEPARATE STATEMENTS OF CASH FLOWS

(Indirect method) Quarter 1/2016

Currency: Vietnam Dong

ITEMS	Code	Note	Quarter 1.2016	Quarter 1.2015
I. Cash flows from operating activities	Code	Note	Quarter 1.2010	Quarter 1.2015
1. Profit before tax	01		36,042,089,023	48,599,594,234
2. Adjustments for:	02		(26,586,938,726)	(4,109,924,463)
- Depreciation of fixed assets	03		4,450,266,359	3,705,222,752
- Allowances	04		(2,277,935,020)	(334,316,891)
- Unrealised foreign exchange (-gains) or (+losses)	05		-	
- Accrued expenses, prepaid expenses	06		(71,388,793)	2,199,901,813
- (Profits)/losses from investing activities (investments in subsidiaries, joint ventures, associates)	07			
- Accrued interest	08			
- Other adjustments	09		(28,687,881,272)	(9,680,732,137)
3. Increase in non-cash expenses	10			
- Losses from revaluation of financial assets at FVTPL	11			
- Losses from diminution in the value of HTM investments	12			
- Losses from diminution in the value of loans granted	13			
- Losses on recognition of differences from measurement of AFS financial assets (AFS) at fair value upon reclassification	14			
- Decrease in the value of fixed assets, investment property	15			
- Allowance for diminution in the value of long-term financial investments	16			
- Other losses	17			
4. Decrease in non-cash income	18			
- Gains from revaluation of financial assets at FVTPL	19			
- Losses on recognition of differences from measurement of AFS financial assets (AFS) at fair value upon reclassification	20			
- Other gains	21			
5. Operating profit before changes in working capital	30		(1,011,390,489,790)	(250,960,219,376)
- Increase (decrease) in financial assets at FVTPL	31		(163,576,653,450)	(148,215,204,113)
- Increase (decrease) in held-to-maturity investments (HTM)	32		2,400,000	(16,192,000,000)
- Increase (decrease) in loans granted	33			-
- Increase (decrease) in AFS financial assets	34		(1,382,400)	-
(-) Increase, (+) decrease in receivables from sales of financial assets	35		8,698,493,000	4,372,775,589
(-) Increase, (+) decrease in receivable and accrued dividends, interests on financial assets	36		(1,437,511,520)	(1,321,367,500)
(-) Increase, (+) decrease in receivables from services provided by the securities company	37		140,840,828,140	(401,739,949,783)
(-) ) Increase, (+) decrease in receivables from financial assets trading errors	38		-	-
(-) Increase, (+) decrease in other receivables	39		898,159,288	(1,322,263,529)
- Increase (decrease) in other assets	40		(1,501,249,320)	(1,122,753,516)
- Increase (decrease) in short-term borrowings	41		-	-
- Increase (decrease) in financial asset borrowings	42			-
- Increase (decrease) in convertible bonds - Debt component	43			-
- Increase (decrease) in bonds issued	44		-	-

- Increase (decrease) in borrowings from Payment Support Fund	45		-
- Increase (decrease) in payables to suppliers	46	(3,324,443,213)	(26,917,294,009)
- Increase (decrease) in appropriations to bonus and welfare fund	47		-
- Increase (decrease) in tax and other payables to State Treasury	48	(3,771,601,747)	20,023,647
- Increase (decrease) in payables to employees	49	1,072,693,429	(7,857,138,934)
- Increase (decrease) in payables for remediation of financial assets trading errors	50		-
- Increase (decrease) in other payables	51	(989,290,221,997)	349,334,952,772
- Other receipts from operating activities	52		
- Other payments for operating activities	53		
Net cash flows from operating activities	60	(1,001,935,339,493)	(206,470,549,605)
II. Cash flows from investing activities			
1. Payments for additions to fixed assets, investment properties and other assets	61	(1,238,600,000)	(2,542,313,598)
2. Proceeds from disposals of fixed assets, investment properties and other long-term assets	62	-	
3. Payments for investments in subsidiaries, joint ventures, associates and others	63	-	
4. Collections on investments in subsidiaries, joint ventures, associates and others	64		
5. Receipts of interests, dividends and share of profits from long-term financial investments	65		
Net cash flows from investing activities	70	(1,238,600,000)	(2,542,313,598)
III. Cash flows from financing activities			
1. Proceeds from equity issued or capital contributed by owners	71		
2.Payments for capital refunds and shares redemptions	72		
3. Loan principals	73	7,242,095,115,866	1,599,551,502,502
3.1. Loan principal from the Payment Support Fund	73.1		
3.2. Other loans	73.2	7,242,095,115,866	1,599,551,502,502
4. Payments to settle loan principals	74	(6,654,321,482,035)	(1,288,738,115,829)
4.1. Payments to settle loan principals from the Payment Support Fund	74.1		
4.2.Payments to settle principals of financial assets borrowings	74.2		
4.3. Payments to settle other loan principals	74.3	(6,654,321,482,035)	(1,288,738,115,829)
5. Payments to settle finance lease liabilities	75	-	
6. Dividends, interest paid to owners	76	-	
Net cash flows from financing activities	80	587,773,633,831	310,813,386,673
IV. Increase/decrease in net cash during the period	90	(415,400,305,662)	101,800,523,470
V. Cash and cash equivalents at the beginning of the period	101	1,552,666,092,480	804,074,629,315
Cash at bank at the beginning of the period:	102	1,552,666,092,480	804,074,629,315
- Cash at bank for the securities company's operations	102.1	199,231,759,147	9,474,629,315
- Cash equivalents	102.2	1,353,434,333,333	794,600,000,000
- Effect of exchange rate fluctuations on cash and cash equivalents	102.3		
VI. Cash and cash equivalents at the end of the period	103	1,137,265,786,818	905,875,152,785
Cash at bank at the end of the period:	104		
- Cash at bank for the securities company's operations	104.1	428,065,786,818	113,675,152,785
- Cash equivalents	104.2	709,200,000,000	792,200,000,000
- Effect of exchange rate fluctuations on cash and cash equivalents	104.4		

## CASH FLOWS FROM BROKERING, ENTRUSTING ACTIVITIES

ITEMS	Code	Note	Quarter 1.2016	Quarter 1.2015
I. Cash flows from brokering, entrusting activities				
1. Proceeds from sales of brokered securities for customers	01		11,364,196,230,696	8,038,752,073,263
2. Payment for purchases of brokered securities for customers	02		(11,364,256,960,900)	(8,016,129,047,000)
<ul><li>3. Receipt from sales of entrusted securities of customers</li><li>4. Payment for sales of entrusted securities of customers</li></ul>	03 04			
5. Proceeds from borrowings from the Payment Support Fund	05			
6. Payment to settle borrowings from the Payment Support Fund	06			
7. Receipt of Deposits of Investors for securities transactions	07		812,306,177,765	(394,453,009,829)
8. Receipt of Deposits of Investors for entrusting investments	08			
9. Payment of securities custody fees of customers	09			
10. Receipt from securities transaction errors	10			
11. Payment for securities transaction errors	11			
12. Receipt from securities issuance entities	12		202,614,237,592	112,916,654,542
13. Payment to securities issuance entities	13		(133,451,542,438)	(107,144,353,022)
Increase/decrease in net cash during the period	20		881,408,142,715	(366,057,682,046)
II. Cash and cash equivalents of customers at the beginning of the period	30		626,141,736,063	876,593,991,645
Cash at bank at the beginning of the period:	31		625,051,151,865	876,593,991,645
-Deposits of Investors for securities transactions managed by the				
securities company	32		158,287,824,865	506,445,381,306
In which term deposits				
- Collective deposits for securities transactions for customers	34		466,763,327,000	366,938,067,000
- Deposits for clearance and settlement of securities transactions	35		142,142,273	1,086,203,388
- Deposits from securities issuance entities In which term deposits	36		948,441,925	2,124,339,951
Cash equivalents	37			
Effect of exchange rate fluctuations on cash and cash equivalents	38			
III. Cash and cash equivalents of customers at the end of the period $(40 = 20 + 30)$	40		1,507,549,878,778	510,536,309,599
Cash at bank at the beginning of the period:	41		1,507,549,878,778	510,536,309,599
-Deposits of Investors for securities transactions managed by the			1,007,015,070,770	210,220,200,200
securities company	42		955,978,708,557	167,394,825,977
In which term deposits				
- Collective deposits for securities transactions for customers	44		481,236,478,800	311,535,612,500
- Deposits for clearance and settlement of securities transactions	45		81,412,069	23,709,229,651
- Deposits from securities issuance entities In which term deposits	46		70,111,137,079	7,896,641,471
Cash equivalents	47			
Effect of exchange rate fluctuations on cash and cash equivalents	48			
Prepared by Reviewed	hv		Approve	d by

Prepared by Reviewed by Approved by

Ms. Vu Thanh Van General Accountant Ms. Nguyen Ha Ninh Chief Accountant Mr. Nguyen Hoang Giang General Director

20-Apr-16

## VNDIRECT SECURITIES JOINT STOCK COMPANY

Address: No. 1 Nguyen Thuong Hien, Nguyen Du, Hai Ba Trung, Hanoi Separate statement of changes in equity for the period ended 31 March 2016 (continued)

# SEPARATE STATEMENT OF CHANGES IN EQUITY

**Quarter 1/2016** 

	Opening	Opening balance		Increase/decrease			Currency: Vietnam Dong Closing balance	
Items	Note 01/01/2015	01/01/2016	2015 Increase	Decrease	2016 Increase	Decrease	31/03/2015	31/03/2016
	1 (55 245 450 925	1 025 421 572 220	25 044 400 264		20,400,010,050		1 711 200 070 000	1 0/2 022 402 000
Changes in equity	1,675,345,479,835	1,935,431,563,239	35,944,488,264	-	28,400,919,859	-	1,711,289,968,099	1,963,832,483,098
Capital	1,615,415,174,852	1,615,415,174,852	-	-	-	-	1,615,415,174,852	1,615,415,174,852
Charter capital	100,000,000,000	100,000,000,000	-	-	-	-	100,000,000,000	100,000,000,000
Supplemented capital	1,449,981,650,000	1,449,981,650,000	-	-	-	-	1,449,981,650,000	1,449,981,650,000
Share capital	65,433,524,852	65,433,524,852	-	-	-	-	65,433,524,852	65,433,524,852
Options to convert bonds	-	-	-	-	-	-	-	-
Other capital	-	-	-	-	-	-	-	-
Treasury shares (*)	(2,537,925)	(4,333,425)	-	-	-	-	(2,537,925)	(4,333,425)
Reserve to supplement charter capital	30,416,825,026	39,505,678,545	-	-	-	-	30,416,825,026	39,505,678,545
Financial reserve fund	1,115,098,023	10,203,951,542	-	-	-	-	1,115,098,023	10,203,951,542
Differences upon asset revaluation at fair value	-	-	-	-	-	-	-	-
Foreign currency differences	-	-	-	-	-	-	-	-
Other equity funds	-	-	-	-	-	-	-	-
Retained profits	28,400,919,859	270,311,091,725	35,944,488,264	-	28,400,919,859	-	64,345,408,123	298,712,011,584
Realised profits	28,400,919,859	270,311,091,725	35,944,488,264	-	28,400,919,859	-	64,345,408,123	298,712,011,584
Unrealised profits	-	-	-	-	-	-	-	-

TOTAL	1,675,345,479,835	1,935,431,563,239	35,944,488,264	-	28,400,919,859	-	1,711,289,968,099	1,963,832,483,098
Changes in equity owners of non- controlling shareholders	-	-	-	-	-	-	-	
Disposal of treasury shares	-	-	-	-	-	-	-	-
Acquisition of treasury shares	-	-	-	-	-	-	-	-
Disposal of investments in subsidiaries	-	-	-	-	-	-	-	-
contributed in subsidiaries Acquisition of investments in subsidiaries	-	-	-	-	-	-	-	-
Increase/decrease in capital								
Gains/losses from foreign transactions	-	-	-	-	-	-	-	-
Gains/losses from revaluation of derivative financial instruments	-	-	-	-	-	-	-	-
Share of other comprehensive income in joint ventures, associates							-	-
Other comprehensive income Gains/(Losses) from revaluation of available-for-sale financial assets	-	-	-	-	-	-	-	-

Prepared by Reviewed by Approved by

Ms. Vu Thanh VanMs. Nguyen Ha NinhMr. Nguyen Hoang GiangGeneral AccountantChief AccountantGeneral Director

Address: No. 1 Nguyen Thuong Hien, Nguyen Du, Hai Ba Trung, Hanoi Notes to the separate financial statements for the period ended 31 March 2016

#### NOTES TO THE SEPARATE FINANCIAL STATEMENTS

#### **Quarter 1/2016**

#### 1 Operating information of the securities company

The Business Registration Certificate No. 0103014521 was issued by Hanoi Department of Planning and Investment on 7 November 2006.

1.1 The Securities Operating License No. 101/UBCK-GP and the amended license No. 11/GPDC-UBCK were issued by the State Securities Commission on 31 December 2007 and 6 February 2015, respectively.

VNDIRECT Securities Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam. The principal activities of the Company are to conduct securities brokerage activities, securities trading activities, and to provide securities investment and finance advisory, securities custody and securities underwriting services.

As at 31 March 2016, the Company had 614 employees (31/03/2015: 558 employees).

- 1.2 Address: No. 1 Nguyen Thuong Hien Nguyen Du Ward Hai Ba Trung District Hanoi
- 1.3 The Company's operating charter was amended and supplemented on 23 April 2015.
- 2 Annual accounting period, accounting currency
- 2.1 Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

2.2 Accounting currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

- 3 Accounting standards and system adopted
- 3.1 Accounting system

The separate financial statements have been prepared in accordance with Circular No. 210/2014/TT-BTC dated 30 December 2014 of the Ministry of Finance providing guidance on accounting systems applicable to securities companies, Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements applicable to financial reporting. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements of the Company.

## 3.2 Accounting form

Computer-based journal.

- 4 Accounting policies
- 4.1 Principles for recognition of cash and cash equivalents

Cash comprises cash on hand, call deposits and cash relating to customers' securities transactions, which are segregated from the Company's bank balances. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

4.2 Principles and methods for recognition of financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables, available-for-sale financial assets, financial liabilities

The company recognised financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables, available-for-sale financial assets, financial liabilities on the date it becomes a party to the effective contractual provisions of the investments (trade date accounting).

- 4.2.1 Principles for classification of financial assets and financial liabilities within the Investment portfolio of the securities company (in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and relevant statutory requirements of the law on securities):
- 4.2.1.1 Principles for classification of financial assets: (FVTPL, HTM, Loans, AFS)

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- loans and receivables;
- held-to-maturity investments;
- financial assets at fair value through profit or loss.

The Company does not have any identified short-term or long-term investment purposes for these financial assets.

4.2.1.2 Principles for classification of financial liabilities: (Borrowings, financial asset borrowings, convertible bonds, bonds issued, finance lease liabilities, accounts payable to suppliers, liabilities arising from securities trading activities)

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

4.2.2 Principles and accounting method for recognition of revaluated value of investments at market value or fair value (in case of unavailability of market values) (to comply with current provisions of securities laws and regulations) or at cost:

#### 4.2.2.1 For shares

Listed shares are stated at cost less allowance for diminution in value which is determined by reference to closing prices of securities from the Ho Chi Minh City Stock Exchange and average prices from the Hanoi Stock Exchange at the reporting date.

Unlisted equity securities which are actively traded on over-the-counter market ("OTC market") are stated at cost less allowance for diminution in value which is determined by reference to the prices of the transaction price quotes from at least three securities companies.

Long-term investment securities are unlisted equity securities but which are not actively traded on the OTC market. These securities are stated at cost less allowance for diminution in value based on the assessment by the Company's management. Debt securities are stated at cost, and are amortized, using the effective interest rate less allowance for diminution in value based on the assessment by the Company's management. The Company's management determines the allowance for diminution in value after giving consideration to cost, market conditions, current and projected operating performance and expected cash flows of the issuer.

The allowance for diminution in the value of available-for-sale securities and long-term investment securities as mentioned above is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

Cost of available-for-sale securities and long-term investment securities is determined on a weighted average basis.

4.2.2.2 For money market instruments:

In which:

- Fixed term deposits at different terms are revaluated when they are likely to be impaired, unrecoverable or exposed to risks.
- 4.3 Principles for recognition of tangible fixed assets
- (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

- buildings XX XX years
- office equipment XX XX years
- 4.4 Principles for recognition of intangible fixed assets

Intangible fixed assets consist of software. The cost of acquiring new software, which is not an integral part of the related hardware, is capitalized and treated as an intangible asset. Software cost is amortized on a straight-line basis over 3 to 10 years.

- 4.5 Principles for recognition and presentation of impairment of non-cash assets
- 4.6 Principles for recognition of long-term financial investments (in subsidiaries, associates and joint ventures)

The investments are initially recognised at cost. Upon receipt of share of profit from the investee, the Company will recognise the profit in the statement of income in the period in which the profit is received.

#### 4.7 Principles for recognition and presentation of short-term and long-term deposits received

Deposits received from other parties are not the assets of the Company. Upon receipt of deposits under contractual commitments, the Company will recognise the deposits separately by depositor and refund them in full after the economic contract is liquidated.

- 4.8 Methods and principles for accounting of short-term and long-term receivables
- 4.8.1 Methods and principles for accounting of financial assets related receivables:
- 4.8.1.1 Methods and principles for accounting of receivables from sale of financial assets:
- 4.8.1.1 Methods and principles for accounting of receivable and accrued dividend or interest on financial assets:
- (a) Receivable and accrued dividend:

Dividend and profit received from financial assets under the investment portfolio of the Company are recognised when the Company is entitled to receive dividend from its established right of share ownership (at the ex-rights date) for the shares formed before the ex-rights date and when a Notice on Payment of Dividend from the share issuer is available (according to the Resolution of the General Meeting of Shareholders, General Meeting of Members on dividend

Dividend is not recognised for the Company in respect of the shares traded after the ex-rights date.

- (b) Receivable and accrued interest on financial assets:
  - Receivable and accrued interest due but not yet received:

Interest arising from financial accounts of the Company is recognised on the basis of interest accumulated over time and effective interest rate at each accounting period.

- Receivable and accrued interest due but still awaiting interest-receiving period:

Every month, the Company plans to receive interest accrued on financial assets at an effective interest rate and based on the time it is incurred during the period

4.8.2 Accounting principles and methods for other receivables:

Other receivables are stated at cost.

4.8.3 Accounting principles and methods for allowance for doubtful debts:

> Receivables from securities trading activities and other receivables are stated at cost less allowance for doubtful debts. In accordance with Circular 228, the allowance rates for overdue receivables are as follows:

Overdue period	Rate of allowance
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
Over three (3) years	100%

Accounting principles and methods for Taxes payable to the State Treasury: 4.8.4

Corporate income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the statement of income except to the extent that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

4.8.5 Principles for profit distribution by the securities company: (distribution to shareholders or capital contribution members, funds of the securities company).

The Company is required to make the following allocations from profit after tax before distribution of profits:

Reserve to		
supplement	5% of profit after tax	100% charter capital
contributed capital:		
Financial reserve:	5% of profit after tax	10% charter capital

Annual allocation

Maximum balance

## 4.9 Accounting principles and methods for recognition of revenue and income of the securities company:

4.9.1 Principles and methods for recognition of income and accrued income from dividend or interest from financial assets:

#### (i) Revenue from securities brokerage

Revenue from securities brokerage activities is recognized in the statement of income when the securities transaction is completed.

#### (ii) Revenue from securities trading

Revenue from securities trading activities is recognized in the statement of income upon receipt of the Notice for settlements of securities trading transactions from the Vietnam Securities Depository Centre (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

Interest income from bonds is amortised to the statement of income using effective interest rate.

#### (iii) Revenue from securities investment advisory

Revenue from securities investment advisory activities is recognised in the statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to work performed.

#### (iv) Revenue from securities custody

Revenue from securities custodian service is recognized in the statement of income when services are provided.

#### (v) Interest revenue

Interest revenue is recognized on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (vi) Dividend revenue

Dividend revenue is recognized when the right to receive dividend is established.

## 4.10 Principles for recognition of financial income and financial expenses:

Recognition of borrowing costs: Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalized as part of the cost of the assets concerned.

## 4.11 Principles and methods for recognition of income tax expense - current:

Current tax is the expected tax payable on the taxable income for the period using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

## 5. Valuation policies for financial assets under the Financial assets portfolio of the securities company

As the current Law on Accounting is silent about this aspect, the Company has not yet performed the revaluation of investments at fair value. The Company follows historical cost principle in valuation of financial assets under the Financial assets portfolio.

## 6. Additional information to Financial Statements

## A Notes to the Statement of financial position

	31/03/2016	31/12/2015
Cash and cash equivalents		
Cash at banks	428,055,420,759	193,774,940,357
Cash in transit	-	-
Bank deposits in respect of sale of underwritten securities		
Deposits for clearance and settlement of securities transactions	10,366,059	5,456,818,790
Total	428,065,786,818	199,231,759,147

## 2 Volume and value of securities transactions during the year

ITEMS	Volume of transaction Value of transaction	
a) Of the Company		
- Shares	31,698,015	1,183,679,000,000
- Bonds	25,742,000	5,185,701,000,000
- Other securities	-	-
Total	57,440,015	6,369,380,000,000
b) Of Investor		
- Shares	1,541,814,173	20,207,306,687,100
- Bonds	400,000	32,499,200,000
- Other securities	30,250	272,101,000
Total	1,542,244,423	20,240,077,988,100

## **3** Financial assets

1

# 3.1 Financial assets measured at fair value through profit or loss (FVTPL):

Assets	31/03/2016		31/12/20	)15
FVTPL	<b>Carrying amounts</b>	Fair value	Carrying amounts	Fair value
APC	7,309,122,500		7,309,122,500	
CII	1,166,409,300		2,189,660	
CTI	4,080,787,500		1,147,200,500	
DRC	4,368,304,905		2,765,255	
FPT	2,196,073,782		245,010,532	
GEX	2,153,900,400		1,427,420,000	
MBB	2,222,972,280		31,170,597,500	
PGS	1,481,529,300		161,097,900	
PPC	554,944,000		-	
PVS	21,582,194,057		29,350,294,957	
SD9	9,817,006,877		9,817,006,877	
SHN	2,736,157,117		857,117	

1,177,790,975,739	- 1,014,214,322,289	-
1,085,381,250,000	855,105,000,000	
2,287,338,937	56,895,400,597	
4,886,025,000	4,886,025,000	
919,700,000	919,700,000	
18,835,274,684	5,152,781,184	
1,009,934,289	7,701,519,599	
2,935,132,911	1,298,763,111	
889,737,000	748,748,000	
977,180,900	872,822,000	
	889,737,000 2,935,132,911 1,009,934,289 18,835,274,684 919,700,000 4,886,025,000 2,287,338,937 1,085,381,250,000	889,737,000       748,748,000         2,935,132,911       1,298,763,111         1,009,934,289       7,701,519,599         18,835,274,684       5,152,781,184         919,700,000       919,700,000         4,886,025,000       4,886,025,000         2,287,338,937       56,895,400,597         1,085,381,250,000       855,105,000,000

## 3.2 Available-for-sale financial assets (AFS)

AFS assets	31/03/20	016	31/12/2015		
	Carrying amounts	Fair value	Carrying amounts	Fair value	
AB_O	170,489,057,266		170,489,057,266		
HT_O	110,871,856,029		110,871,856,029		
PTI	64,206,753,802		64,205,371,402		
НОТ	27,005,468,000		27,005,468,000		
Total	372,573,135,097		372,571,752,697		

## 3.3 Held-to-maturity investments (HTM)

HTM assets	31/03/2016	31/12/2015
BI306	16,248,400,000	16,250,800,000
TTDQG	2,000,000,000	2,000,000,000
Total	18,248,400,000	18,250,800,000

## 3.4 Loans and receivables

Loans and	31/03/2016		31/12/2015		
receivables	Carrying amounts	Fair value	Carrying amounts	Fair value	
Receivables from sale of financial assets	90,912,000		8,789,405,000		
Receivable and accrued dividend or interest on financial	5,677,301,557		4,239,790,037		
Total	5,768,213,557		- 13,029,195,037	-	

4	Allowance for impairment of financial assets and collaterals received
	(See Appendix 01)

#### 5 Receivables

**5.2** 

#### **5.1** Receivable and accrued dividend or interest on investments

	31/03/2016	31/12/2015
Receivables from sale of financial assets	90,912,000	8,789,405,000
Receivables from accrued interest from banks	5,677,301,557	4,239,790,037
Total	5,768,213,557	13,029,195,037
Receivables from services provided by the securities company	31/03/2016	31/12/2015
	31/03/2010	31/12/2013
Margin receivables	1,500,663,936,420	1,690,700,041,551
Receivables from advances for selling securities	129,326,488,670	80,131,211,679
Total	1,629,990,425,090	1,770,831,253,230

## 5.3

	31/03/2016	31/12/2015
Receivables from former employees	1,963,775,333	1,963,775,333
Other receivables	1,960,414,737	2,963,570,459
Total	3,924,190,070	4,927,345,792

6 Allowance for doubtful debts

(See Appendix 02)

# 7 Accounts payable for securities trading activities

		31/03/2016	31/12/2015
7.1	Payables to Stock Exchanges	3,327,476,254	1,981,784,381
7.2	Payables related to securities transferred to/received from issuing agents	, ,	, , ,
7.3	Payables to Vietnam Securities Depository Centre (VSD)		
7.4	Payables for purchase of financial assets		19,722,778,000
7.5			19,722,778,000
1.5	Payables to others	2 227 476 254	21 704 562 201
	Total	3,327,476,254	21,704,562,381
8	Taxes payable to State Treasury		
		31/03/2016	31/12/2015
	Corporate income tax	336,748,775	4,019,749,392
	Personal income tax	4,251,980,308	4,311,856,158
	Value added tax	88,942,189	117,667,469
	Other taxes (contractor tax)	-	,,
	Fees, charges and other payables		
		4,677,671,272	8,449,273,019
	Total	4,077,071,272	0,449,273,019
0		-	-
9	Accrued expenses	24/02/2047	24 /4 2 /2 24 7
		31/03/2016	31/12/2015
	Accrued interest on loans and issued bonds	1,544,260,561	2,207,832,461
	Amortised management costs	(1,713,787,225)	(224,629,210)
	Others	1,429,465,674	1,200,571,900
	Total	1,259,939,010	3,183,775,151
		-	_
10	Accounts payable to suppliers		
10	Accounts payable to suppliers	31/03/2016	31/12/2015
10	Accounts payable to suppliers  IPA Investment Company	<b>31/03/2016</b> 211,329,268	<b>31/12/2015</b> 828,309,963
10			
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM	211,329,268	828,309,963
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research	211,329,268 5,000,000 5,593,933 501,600	828,309,963 5,000,000
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company	211,329,268 5,000,000 5,593,933 501,600 23,110,780	828,309,963 5,000,000 5,593,933 501,600 23,110,780
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS)	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (15,600,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (15,600,000) (28,644,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd.	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (15,600,000) (28,644,000) (550,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000) (550,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (15,600,000) (28,644,000) (550,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000) (550,000,000) (1)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000) (550,000,000) (1)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (46,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000) (550,000,000) (1)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (15,600,000) (28,644,000) (550,000,000) (1)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company NGN Technologies., JSC	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (46,000,000) (15,600,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600) (146,153,700)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (28,644,000) (550,000,000) (1) (27,500,000) (931,113,600)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company NGN Technologies., JSC CMV Asia Co., Ltd	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600) (146,153,700) (160,000,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (28,644,000) (550,000,000) (1) (27,500,000) (931,113,600) (160,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company NGN Technologies., JSC CMV Asia Co., Ltd Van Kien Thanh Construction and Trading Company Limited	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600) (146,153,700) (160,000,000) (41,250,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (28,644,000) (550,000,000) (1) (27,500,000) (931,113,600) (160,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company NGN Technologies., JSC CMV Asia Co., Ltd Van Kien Thanh Construction and Trading Company Limited The Securities Research and Training Center Hoi Tu Corporation Persi Vietnam Joint Stock Company	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600) (146,153,700) (160,000,000) (41,250,000) (76,500,000) (26,680,500) (53,955,000)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (28,644,000) (550,000,000) (1) (27,500,000) (931,113,600) (160,000,000)
10	IPA Investment Company Thai Duong Construction Consultancy and Trading JSC TD AT.COM Institute of Forest Technology Research Branch of Careerbuilder Joint Stock Company FPT Information System (FIS) Branch of Phuong Dong ICA Audit Company Limited Branch of A&C Auditing And Consulting Company Limited in Hanoi IVG Vietnam Joint Stock Company Quoc Thinh Construction and Trading Company Limited Clever Ads., Corp C&A Management Consulting Co., Ltd. VTS Logistic Services Joint Stock Company Homefood., JSC Century Valuation., JSC Octech Joint Stock Company NGN Technologies., JSC CMV Asia Co., Ltd Van Kien Thanh Construction and Trading Company Limited The Securities Research and Training Center Hoi Tu Corporation	211,329,268 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (46,000,000) (28,644,000) (550,000,000) (1) (500,000,000) (27,500,000) (931,113,600) (146,153,700) (160,000,000) (41,250,000) (76,500,000) (26,680,500)	828,309,963 5,000,000 5,593,933 501,600 23,110,780 (192,432,000) (10,000,000) (10,000,000) (28,644,000) (550,000,000) (1) (27,500,000) (931,113,600) (160,000,000)

	Duong Dong Co., Ltd.	(192,412,000)	(134,688,400)
	Northern Dragon Trading Company	(125,906,440)	(97,020,000)
	Pham Van Chien	(12,000,000)	(12,000,000)
	Vietcombank - HCMC Branch (674)	(24,200,000)	(24,200,000)
	Phu Hai Nguyen Trading and Services Co., Ltd.		(35,035,000)
	Khoi Nguyen Coinvest., JSC		1,399,584,986
	Total	(3,331,824,952)	(7,381,739)
11	Other payables	-	-
11	Other payables	31/03/2016	31/12/2015
11	Other payables  Other payables – short-term	31/03/2016 2,231,729,074	<b>31/12/2015</b> 989,598,114,930
11	Other payables –		

12 Increase, decrease in tangible fixed assets

(See Appendix 02)

# 13 Increase, decrease in intangible fixed assets

	31/03/2016	31/12/2015
Cost		
Balance as at 1 January	60,537,955,633	50,614,324,491
Additions	1,238,600,000	9,923,631,142
Reclassification (*)	<del>-</del>	-
Balance at period-end	61,776,555,633	60,537,955,633
Accumulated depreciation		_
Balance as at 1 January	33,927,467,812	25,613,082,622
Charge for the year	2,343,671,423	8,314,385,190
Balance at period-end	36,271,139,235	33,927,467,812
Net book value		_
Balance as at 1 January	26,610,487,821	25,001,241,869
Balance at period-end	25,505,416,398	26,610,487,821

# Borrowings (details by borrowings incurred during the operating period of the securities company)

Short-term borrowings	Opening balance	Borrowings during the period	Borrowings repaid during the period	Closing balance
- Borrowings from banks	1,600,656,425,139	7,242,095,115,866	6,654,321,482,035	2,188,430,058,970
PG Bank	114,000,000,000	100,000,000,000	114,000,000,000	100,000,000,000
Vietcombank HO	-	77,000,000,000	77,000,000,000	-
BIDV - Quang Trung	119,951,425,139	4,045,473,207,784	3,737,944,573,953	427,480,058,970
VIB	48,000,000,000	75,000,000,000	48,000,000,000	75,000,000,000
TienPhong Bank - Thang Long	500,000,000,000	2,100,000,000,000	1,900,000,000,000	700,000,000,000
Bao Viet Bank	-	16,000,000,000	-	16,000,000,000
Vietcombank- Tay Ho Branch	720,105,000,000	660,200,000,000	510,355,000,000	869,950,000,000
ABBank - SGD	-	68,449,138,895	68,449,138,895	-
SeABank	-	35,672,769,187	35,672,769,187	-
Indovina Bank Ltd.	48,600,000,000	64,300,000,000	112,900,000,000	-
OCB	50,000,000,000	-	50,000,000,000	-
- Borrowings from individuals	-	-	-	-
<ul> <li>Borrowings from others</li> </ul>	-	-	-	-
Total	1,600,656,425,139	7,242,095,115,866	6,654,321,482,035	2,188,430,058,970
- Other short-term borrowings	-	-	-	-
Total	1,600,656,425,139	7,242,095,115,866	6,654,321,482,035	2,188,430,058,970

# 15 Prepaid expenses

Balance at period-end	7,222,338,903	6,801,431,430
Amortization for the year	(5,473,185,772)	(16,674,101,080)
Additions	5,894,093,245	15,855,889,582
Balance as at 1 January	6,801,431,430	7,619,642,928
a Short-term prepaid expenses	31/03/2016	31/12/2015

b	Long-term prepaid expenses	31/03/2016	31/12/2015
	Balance as at 1 January	7,606,814,449	955,094,835
	Additions	750,836,601	7,933,169,205
	Amortization for the year	(1,243,132,867)	(1,281,449,591)
	Balance at period-end	7,114,518,183	7,606,814,449
16	Deposits at Payment Support Funds	31/03/2016	31/12/2015
	- Initial deposit	15,757,761,747	13,257,761,747
	- Additional deposit	1,576,387,771	1,748,001,639
	- Interest amortised during the year	923,612,229	751998361
	Total	18,257,761,747	15,757,761,747
17	Retained profits	31/03/2016	31/12/2015
	Retained profits	28,400,919,859	40,078,670,509
	Unearned profits	_	_
	Total	28,400,919,859	40,078,670,509
18	Statement of income distribution to shareholders or capital		
	D' 1 C. ( )	31/03/2016	31/12/2015
1	Prior year retained profits (as at 31/12/2015)	270,311,091,725	270,311,091,725
2	Unearned loss as at 31/03/2016	-	-
2	Current year loss/profit from 1/1/2016 to		
3	31/03/2016	28,400,919,859	-
	Basis for profit distributed to shareholders		
4	or capital contribution members at of		
	31/03/2016 (4)=(1-2 +/-3)	298,712,011,584	270,311,091,725
5	Appropriation of funds from profits	-	18,177,707,038
	Financial reserve		9,088,853,519
	Reserve to supplement charter capital		9,088,853,519
6	Profits distributed to shareholders or capital contribution members as at 31/03/2016 (5)=(4* Distribution rate of profit distributed to shareholders or capital contribution members in accordance with Company Charter, and Resolution of General Meeting of Shareholder or General Meeting of Members)		
7	Tax payables on profits distributed to owners of shares (7)=(6* Related tax rate)	-	-
8	Total profit distributed to shareholders or capital contribution members (8)=(6-7)	- -	-

		31/03/2016	31/12/2015
1	Payables on margin transactions	1,500,663,936,420	1,690,700,041,551
1.1	Payables on margin principals	1,477,453,143,758	1,664,771,576,490
a.	Payables on margin principals of domestic investors	1,477,453,143,758	1,664,771,576,490
b.	Payables on margin principals of foreign investors	-	
1.2	Payables on margin interest	23,210,792,662	25,928,465,062
a.	Payables on margin interest of domestic investors	23,210,792,662	25,928,465,062
b.	Payables on margin interest of foreign investors	-	
2	Payables for advances of proceed from sale of securities	129,326,488,670	80,131,211,679
2.1	Payables for principals of advances of proceed from sale of securities	129,326,488,670	80,131,211,679
a.	Payables for principals of advances of proceed from sale of securities of domestic investors	129,326,488,670	80,131,211,679
b.	Payables for principals of advances of proceed from sale of securities of foreign investors		
2.2	Payables for interest of advances of proceed from sale of securities	-	-
a.	Payables for interest of advances of proceed from sale of securities of domestic investors		
b.	Payables for interest of advances of proceed from sale of securities of foreign investors		
	Total	1,629,990,425,090	1,770,831,253,230

- B Notes to the Statement of comprehensive income
- 20 Income

(See Appendix 03)

# 21 Financial income

CTT Tours of financial in some	31/03/2016		21/02/2015
STT Type of financial income	<b>Current period</b>	Accumulated	31/03/2015
1. Foreign exchange gains	-	-	-
1.1. Realized foreign exchange gains	-	-	-
1.2. Unrealized foreign exchange gains	-	-	
Dividends income from investments in 2. subsidiaries, associates, joint-ventures incurred during the period	-	-	-
3. Accrued dividend, incurred during the period			
4. Interest income from deposits	25,239,399,962	25,239,399,962	18,134,963,346
5. Other financial income	-	-	
Total	25,239,399,962	25,239,399,962	18,134,963,346

# Financial expenses

STT Type of financial	31/03/2016		31/03/2015
expenses	<b>Current period</b>	Accumulated	31/03/2013
1 Foreign exchange losses	-	-	-
1.1 Realized foreign exchange losses	-	-	-
1.2 Unrealized foreign exchange losses	-	-	-
2 Interest expense	18,186,552,181	18,186,552,181	4,500,533,249
3 Other investment expenses	-	-	-
Total	18,186,552,181	18,186,552,181	4,500,533,249

# 23 General and administration expenses

Type of C 8-A a	31/03/2016		31/03/2015
Type of G&As	<b>Current period</b>	Accumulated	31/03/2015
Management staff expense	26,478,657,211	26,478,657,211	20,475,941,548
Social insurance, Health insurance, Trade unio	1,733,562,625	1,733,562,625	1,393,989,500
Professional liability insurance	-	-	
Stationery expenses	102,174,390	102,174,390	248,101,326
Tools and supplies	1,380,789,834	1,380,789,834	1,600,024,376
Depreciation of fixed assets	4,450,266,359	4,450,266,359	3,706,267,752
Taxes, fees and charges	98,700,000	98,700,000	89,640,000
Outside services	11,231,810,674	11,231,810,674	9,225,756,720
Others	-	-	
Total	45,475,961,093	45,475,961,093	36,739,721,222

# 24 Other income

Details of other income	31/03/2	31/03/2016			
Details of other income	<b>Current period</b>	Accumulated	31/03/2015		
Business cooperation fee	15,876,000	15,876,000	3,616,316,000		
Other income	10,408	10,408	290,368		
Total	15,886,408	15,886,408	3,616,606,368		

25	$\alpha$	
45	Other	expenses

Deteils of other owners	31/03/2	31/03/2015		
Details of other expenses	Current period	Accumulated	31/03/2013	
Tax differences after tax finalization	3,114,786,849	3,114,786,849	-	
Other expenses	522,000	522,000	4,044	
Total	3,115,308,849	3,115,308,849	4,044	

# 26 Income tax expense

	31/03/2	21/02/2015	
Details of income tax expense	<b>Current period</b>	Accumulated	31/03/2015
1. Income tax expense - current	7,641,169,164	7,641,169,164	8,520,923,725
<ul> <li>Income tax expense on taxable income of current year</li> <li>Restatement of prior year income tax expense into current income tax expense of current year</li> </ul>	7,641,169,164	7,641,169,164	8,520,923,725
2. Total of income tax expense - current			
3. Income tax expense - deferred	-	-	-
- Deferred income tax expense on taxable			
temporary differences	-	-	-
<ul> <li>Deferred income tax expense on reversal of deferred tax assets</li> </ul>	-	-	-
<ul> <li>Deferred tax income on deductible temporary differences</li> </ul>	_	_	_
- Deferred tax income on unused tax losses and tax incentives			
and tax incentives - Deferred tax income on reversal of deferred	-	-	-
tax liabilities	-	-	-
4. Total deferred tax expense	_	_	_

# 27 Statement of accumulated comprehensive income

Items	Opening balance	Incurred	Changes from owners' equity and recognition into results of operations	Closing balance
A	1	2	3	4
Profit after tax	270,311,091,725	28,400,919,858		298,712,011,583
Total	270,311,091,725	28,400,919,858	-	298,712,011,583

Prepared by Reviewed by Approved by

Ms. Vu Thanh Van
General Accountant
Ms. Nguyen Ha Ninh
Chief Accountant
General Director

Address: No. 1 Nguyen Thuong Hien Street, Nguyen Du Ward, Hai Ba Trung District, Hanoi Notes to the separate financial statements for the period ended 31 March 2016 (continued)

#### 4. Allowance for diminution in the value of assets

			Basis for allowa	A.11.	Allowance amount		
No.	Financial assets	Financial assets  Quantity  Net book value  Market value at the reporting date current period		Allowance made in the previous period	made/reversed in the current period		
A	В	1	2	3	4	5	6
I	FVTPL FA	5,109,943	92,409,725,739	86,356,617,200	8,806,711,539	(284,565,382,771)	(2,123,376,642)
1	APC	379,505	7,309,122,500	6,451,585,000	857,537,500	288,280,000	569,257,500
2	CII	50,086	1,166,409,300	1,187,038,200	-	332,060	(332,060)
3	CTI	210,000	4,080,787,500	4,578,000,000	-	-	-
4	DRC	100,065	4,368,304,905	4,452,892,500	-	-	-
5	FPT	45,080	2,196,073,782	2,123,268,000	72,805,782	1,143,832	71,661,950
6	GEX	80,000	2,153,900,400	2,040,000,000	113,900,400	-	113,900,400
7	MBB	150,196	2,222,972,280	2,147,802,800	75,169,480	-	75,169,480
8	PGS	79,905	1,481,529,300	1,526,185,500	-	35,010,400	(35,010,400)
9	PPC	29,040	554,944,000	545,952,000	8,992,000	-	8,992,000
10	PVS	1,296,067	21,582,194,057	19,829,825,100	1,752,368,957	3,759,766,057	(2,007,397,100)
11	SD9	649,639	9,817,006,877	8,055,523,600	1,761,483,277	1,371,699,877	389,783,400
12	SHN	190,096	2,736,157,117	2,129,075,200	607,081,917	-	607,081,917
13	TL4	107,200	977,180,900	1,179,200,000	-	-	-
14	VC7	66,000	889,737,000	1,003,200,000	-	-	-
15	VCB	70,216	2,935,132,911	2,878,856,000	56,276,911	-	56,276,911
16	VIC	22,148	1,009,934,289	1,045,385,600	-	-	-
17	VNM	118,816	18,835,274,684	15,921,344,000	2,913,930,684	3,092,749,184	(178,818,500)
18	E1SSHN30	100,000	919,700,000	950,000,000	-	-	-
19	LV_O	1,307,205	4,886,025,000	6,536,025,000	-	-	-
20	Others	58,679	2,287,338,937	1,775,458,700	587,164,631	(293,114,364,181)	(1,793,942,140)
II	HTM FA	200,002	18,248,400,000	22,000,000,000	-	-	-
1	BI306	200,000	16,248,400,000	20,000,000,000	-	-	-
2	TTDQG	2	2,000,000,000	2,000,000,000	-	-	-
Ш	Borrowings FA						
IV	TSTC AFS	28,028,586	372,573,135,097	309,844,323,378	136,663,088,917	136,817,647,295	(154,558,378)
1	AB_O	15,761,118	170,489,057,266	95,685,747,378	74,803,309,888	75,922,349,266	(1,119,039,378)
2	HT_O	5,190,552	110,871,856,029	51,905,520,000	58,966,336,029	58,966,336,029	-
3	PTI	6,112,435	64,206,753,802	138,141,031,000	-	-	
4	НОТ	964,481	27,005,468,000	24,112,025,000	2,893,443,000	1,928,962,000	964,481,000
	TOTAL	33,338,531	483,231,260,836	418,200,940,578	145,469,800,456	(147,747,735,476)	(2,277,935,020)

Address: No. 1 Nguyen Thuong Hien Street, Nguyen Du Ward, Hai Ba Trung District, Hanoi Notes to the separate financial statements for the period ended 31 March 2016 (continued)

#### 6 Allowance for doubtful debts

The securities company is required to make disclosures on the type of doubtful debts which require allowance to be made (with details by type, category and customer of doubtful debts)

					31/03/2016			
No.	Type of allowance for doubtful debts which require allowance	Amount of doubtful debts	Ref	Opening balance	Allowance made during the period	Allowance reversed during the period	Closing balance	31/12/2015
1	Allowance for sale of financial assets	589,140,000		589,140,000			589,140,000	589,140,000
2	Allowance for receivable and accrued dividends, matured interest	-		-			-	-
3	Allowance for receivables from held-to-maturity investments	-		-			-	-
4	Alllowance for other receivables	78,671,158,371		78,671,158,371			78,671,158,371	78,671,158,371
	Total	79,260,298,371	•	79,260,298,371	•	-	79,260,298,371	79,260,298,371

Address: No. 1 Nguyen Thuong Hien Street, Nguyen Du Ward, Hai Ba Trung District, Hanoi Notes to the separate financial statements for the period ended 31 March 2016 (continued)

## 12 Tangible fixed assets

	31/03/2016			31/12/2015			
Cost	Buildings and structures	Office equipment	Total	Buildings and structures	Office equipment	Total	
Opening balance	21,657,996,158	67,441,073,709	89,099,069,867	19,960,198,034	61,737,249,659	81,697,447,693	
Additions	-	-	-	1,697,798,124	5,330,836,446	7,028,634,570	
Transfer from construction in progress	-	-	-	-	372,987,604	372,987,604	
Reclassified from prepaid expenses	-	-	-	-	-	-	
Disposals	-	-	-	-	-	-	
Other movements	-	=	-	=	=		
Closing balance	21,657,996,158	67,441,073,709	89,099,069,867	21,657,996,158	67,441,073,709	89,099,069,867	
Accumulated depreciation							
Opening balance	4,277,474,745	40,121,993,665	44,399,468,410	998,009,902	35,064,796,596	36,062,806,498	
Charge for the year	835,225,717	1,271,369,219	2,106,594,936	3,279,464,843	5,057,197,069	8,336,661,912	
Reclassified from prepaid expenses	-	=	-	-	-	-	
Disposals	-	-	-	-		-	
Other movements	-	=	-	=	=		
Closing balance	5,112,700,462	41,393,362,884	46,506,063,346	4,277,474,745	40,121,993,665	44,399,468,410	
Net book value						_	
Opening balance	17,380,521,413	27,319,080,044	44,699,601,457	18,962,188,132	26,672,453,063	45,634,641,195	
Closing balance	16,545,295,696	26,047,710,825	42,593,006,521	17,380,521,413	27,319,080,044	44,699,601,457	

<sup>-</sup> The closing net book value of tangible fixed assets pledged as security for loans: VND0.

The cost of fixed assets which were fully depreciated is VND28,335.553,147 (31/3/2015: VND24,664,501,602), but which are still in active use.

<sup>-</sup> Future commitments to purchase or sell tangible fixed assets with large value:

## VNDIRECT SECURITIES JOINT STOCK COMPANY

Address: No. 1 Nguyen Thuong Hien Street, Nguyen Du Ward, Hai Ba Trung District, Hanoi Notes to the separate financial statements for the period ended 31 March 2016 (continued)

Form B05 - CTCK

## B Notes to the comprehensive statement of income

#### 20 Income

20.1 Gain, loss on sale of financial assets

No.	Investment portfolio	Selling quantity	Selling price	Total sale	Weighted average cost at the end of the transaction date	Gain, loss on sale of securities of current period	Gain, loss on sale of securities accumulated up to this period
Α	В	1	2	3=1*2	4	5=3-4	6
1	Listed shares	14,368,540	21,701	311,808,690,210	21,761	834,402,599	834,402,599
2	Unlisted shares	6,000,000	2,360	14,157,000,000	2,230	777,000,000	777,000,000
3	Listed bonds	13,171,000	219,642	2,892,901,581,214	220,279	8,398,027,786	8,398,027,786
	Total	33,539,540		3,218,867,271,424		10,009,430,385	10,009,430,385