

### **Market commentary**

Vietnam Stock Markets started the new week staging mixed results. VN-INDEX remained in red throughout most of the morning session, plunging to the bottom at 765.95pts (-0.39%) before rebounding to the intraday peak of 769.48pts (+0.07%). The recovery in oil prices supported Energy and Utilities sectors, driven higher by PLX and GAS. However, the selling pressure increased in the afternoon session and pulled many pillars down. VPB continued the downward trend failing significantly by 3.6% while Financial stocks, such as BVH, VCB, MBB, BID, and CTG, suffered as well. In addition, Materials sector, with HPG, NVL, and DCM as representatives, were also pulled back noticeably. At the end, VN-INDEX managed to pare losses to end at 768.79pts (-0.02%) thanks to SAB's sudden surge by 1.58% after the closing auction. Market breadth was negative with 114 gainers, 161 losers and 66 unchanged. On the contrary, HNX-INDEX rose slightly throughout the trading day and closed at 101.13 pts (+0.30%) with 89 advancers, 96 decliners and 193 unchanged.

Energy (1.50%), Consumer Staples (+0.60%), and Utilities (+0.39%) lifted the index while Materials (-1.13%), Financials (-0.43%), and Industrial (-0.11%) decreased. Regarding tickers, top index movers included SAB (+1.58%), PLX (1.82%), MSN (0.9%), VIC (+0.35%), and GAS (0.33%). Top index laggards were VPB (-3.63%), HPG (-1.93%), BVH (-1.96%), NVL (-1.29%), and VNM (-0.2%). Top 3 major block trades consisted of VNM with 605,550 shares (VND90.3bn), HDC with 5.28mn shares (VND80.7bn), and CTD with 320,000 shares (VND66.9bn)).

Foreigners net sold on both exchanges with net-selling value of VND63bn. They mainly sold VNM (VND100bn), CTD (VND70.2bn), and HPG (VND41.6bn) while bought VNM (VND114bn), CTD (VND63.4bn), and PLX (VND25bn).

| Snapshot         | HOSE  | HNX   |
|------------------|-------|-------|
| Close (pts)      | 768.8 | 101.1 |
| 1 Day change (%) | -0.02 | 0.30  |
| Volume (mn shs)  | 169.7 | 46.0  |
| Value (US\$mn)   | 147.3 | 26.1  |
| Gainers          | 114   | 89    |
| Losers           | 161   | 96    |
| Unchanged        | 66    | 193   |

| Commodities & Currencies | Close  | %chg  |
|--------------------------|--------|-------|
| Gold(USD/Oz)             | 1,288  | 0.15  |
| WTI Oil (\$/B) 1Mth      | 48.48  | -0.06 |
| Brent Oil (\$/B) 1Mth    | 52.48  | -0.46 |
| USDVND                   | 22,723 | 0.03  |
| EURVND                   | 26,810 | 0.15  |

Source: Bloomberg





| Sectors                | Price  | Index | P/E   | P/B  |
|------------------------|--------|-------|-------|------|
| (VNIndex)              | 1D chg | Wgt   |       | х    |
| Consumer Discretionary | -0.02% | 0.87  | 19.14 | 5.13 |
| Consumer Staples       | 0.60%  | 7.63  | 27.15 | 8.45 |
| Energy                 | 1.50%  | 3.92  | 18    | 3.31 |
| Financials             | -0.43% | 3.64  | 17.66 | 2    |
| Health Care            | 0.36%  | 0.45  | 27.3  | 4.24 |
| Industrials            | -0.11% | 1     | 30.58 | 4.49 |
| IT                     | 0.20%  | 1.15  | 11.94 | 2.35 |
| Materials              | -1.08% | 0.95  | 9.9   | 1.8  |
| Real Estate            | -0.03% | 3.41  | 23.91 | 3.17 |
| Utilities              | 0.39%  | 4.44  | 14.7  | 2.61 |

| Peering     | Points   | %     | х            | х     | US\$bn |
|-------------|----------|-------|--------------|-------|--------|
| China       | 3,741.0  | 0.44  | 16.34        | 1.95  | 4,086  |
| India       | 9,751.9  | -0.87 | 22.75        | 2.88  | 1,085  |
| Indonesia   | 5,861.0  | -0.56 | 24.08        | 2.50  | 486    |
| Laos        | 1,027.6  | 0.09  | 14.22        | 0.88  | 1      |
| Malaysia    | 1,771.6  | -0.26 | 16.79        | 1.70  | 250    |
| Philippines | 8,016.7  | -0.69 | 21.94        | 2.40  | 188    |
| Taiwan      | 10,326.4 | 0.05  | 15.75        | 1.76  | 1,004  |
| Thailand    | 1,569.6  | 0.20  | 16.40        | 1.89  | 466    |
|             |          |       |              |       |        |
| Vietnam     | 768.8    | -0.02 | 15.36        | 2.26  | 86     |
|             |          |       | Source: Bloc | mhera | 21-Aua |

Close 1D chg

Source: Bloomberg

P/B Market cap



### **Market News**

Oil traded near the highest closing level in a week as OPEC member Libya halted its biggest oilfield and as drilling by U.S. companies slowed the most since January. Futures were little changed in New York after rising 3.7% the previous two sessions. Libya declared force majeure, a legal clause that allows the suspension of deliveries, on supplies from the Sharara field after it was blocked on Sunday, National Oil Corp. Chairman Mustafa Sanalla said. Drillers targeting crude trimmed the rig count by five to 763, the second decline this month, according to data Friday from Baker Hughes Inc. (Bloomberg)

Vietnam's focus on growth puts credit quality at risk. Accordingly, PM Nguyen Xuan Phuc's recent call to raise 2017 credit growth target to 21% from 18% to meet GDP growth target is likely to undermine macroeconomic stability and is credit negative for the sovereign and its banks, Moody's says in emailed statement. Besides, focus on achieving GDP growth target risks compromising banks' asset quality and broader macroeconomic stability while acceleration in credit growth also poses systemic risks to banking sector by eroding banks' capital buffers. (Bloomberg)

Vietnam's State Capital Investment Corporation (SCIC) will divest from 99 companies by end-2017, including Domesco Medical Import Export JSC (DMC VN), Binh Minh Plastics JSC (BMP VN), Viet Nam Construction And Import - Export JSC (VCG VN) and Bao Minh Insurance Corporation (BMI VN), according to information from SCIC. (Bloomberg)

### **Corporate News**

Tran Anh Digital World JSC (TAG VN) - delisting and relisting plan: TAG will seek shareholders' approval on the voluntary delisting from HNX and allowing Mobile World Investment Corporation (MWG) to hold over 25% of its chartered capital without tender offer. Moreover, TAG expects to relist on UPCOM after delisting from HNX. (Vietstock.vn)

**Vietnam Airlines JSC (HVN VN)** - **dividend payment:** Aug 31 and Sep 01 will be the ex-date and record date, respectively, for receiving 2016 cash dividend of VND600/share (est. 2016 dividend yield of 2.4%). The payment will occur on Oct 02. (*Vsd.vn*)

**Fecon Corporation (FCN VN)** - **2017 EGM:** On the EGM dated Aug 19, FCN's shareholders approved the share issuance plans of total 60.5mn shares in 3Q. In particular, the firm plans to offer 33mn shares to existing shareholders at the ratio of 10:6 and the price of VND15,000/share. Moreover, FCN will issue 2.5mn ESOP shares at the price of VND10,000/share, in which half of such shares will be subject to 1-year transfer restriction while the remaining will be subject to 2-year transfer restriction. Furthermore, the firm expects to privately offer 25mn shares to strategic investors at the minimum price of VND22,000/share in 4Q2017 to 3Q2018. Such shares will be subject to 1-year transfer restriction. (*Cafef.vn*)



Ho Chi Minh City Infrastructure Investment JSC (CII VN) - 2017 EGM: CII will hold its 2017 EGM on Sep 06. In the meeting, CII will seek for shareholders' approval regarding the share issuance plans. Particularly, the firm plans to offer 123.12mn shares to existing shareholders at the ratio of 2:1 and the price of VND15,000/share. Moreover, after the public offering, the firm plans to privately offer 17.71mn shares to RAM fund at the price of VND26,040/share. Such shares will be subject to 1-year transfer restriction and the private placement is expected in 1Q2018. Therefore, CII's chartered capital will increase to VND4.206trl. (*Cafef.vn*)

**Hoa Sen Group (HSG VN)** - **divestment plan:** The BoD has approved the resolution No. 80/NQ/HĐQT/2017 dated Aug 17 regarding the divestment of its entire stake of 45% at Hoa Sen - Gemadept Logistics & International Port Corporation. (*Hsx.vn*)

Ha Tien 1 Cement JSC (HT1 VN) - key personnel change: On Aug 18, HT1 announced the resignation of Mr. Tran Viet Thang, who is the Capital Contribution Representative of Vietnam Cement Industry Corporation (VICEM) in HT1 (54.06mn shares - 14.17%), from Chairman position and the approval for BoD member cum CEO Nguyen Tuan Anh being temporarily in charge of operating the BoD until a new decision is made. (*Vietstock.vn*)

**Vietnam Rubber Group (VRG - unlisted) - estimated 1H2017 business results:** In 1H, VRG estimated to achieve VND10.537trl in total revenue and VND2.292trl in EBT (completing 60% of the annual target), of which VND1.798trl was contributed to government budget. Specifically, as of late June, the company exploited 80,176 tons of rubber latex (+28.9% YoY and completing 32% of the annual target) thanks to favorable conditions. The corporation also processed over 114,000 tons of latex (+33.7% YoY) and purchased over 29,000 tons (+153% YoY). At the same time, VRG consumed nearly 99,000 tons of output, including over 43,000 tons of export and entrusted export. Besides, revenue from services reached VND4.891trl (completing 51% of the annual target). (Ndh.vn)

Vinh Phuc Infrastructure Development Stock Company (IDV VN) - dividend payment: IDV's BoD has approved the issuance of 4,607,325 shares to existing shareholders at the ratio of 5:2 to pay 2017 stock dividend. (Cafef.vn)

Sacombank Securities JSC (SBS VN - UPCOM) - key personnel change: On Aug 18, SBS announced the resignation of Chairman Tran Van Lan without further appointment. For the meantime, Vice Chairman Phan Quoc Huynh will be in charge of the jobs related to Chairman Position. (Hsx.vn)

Sai Gon General Service Corporation (SVC VN) - shareholder's activity: On Aug 16, Jom Silkkitie Asia Equity Investment Fund bought 110,000 SVC shares and sold 208,000 SVC shares, thereby decreasing its ownership from 2,060,000 shares (8.25%) to 1,962,000 shares (7.86%). (Cafef.vn)

North Electricity Development And Investment JSC No 2 (ND2 VN - UPCOM) - shareholder's activity: BaoViet Life Corporation (BVLIFE) purchased 3,785,900 ND2 shares (9.12%) on Aug 11 and thus become a major shareholder of ND2. Prior to the transaction, the organization did not hold any stake in the company. (Vietstock.vn)

**Dong Anh Electrical Equipment Manufacturing JSC (TBD VN - UPCOM) - key personnel change:** On Aug 16, TBD announced the appointment of Mr. Nguyen Quang Huy, current Head of Business Department, as Vice CEO starting from Sep 01. (*Cafef.vn*)

21 August 2017



DakLak Rubber Investment Joint Stock Company (DRI VN - UPCOM) - shareholder's activity: DakLak Rubber Limited Company (DAKRUCO) has announced the plan to divest a part of its stake at DRI. (Dakruco.com)

**Duc Quan Investment and Development JSC (FTM VN)** - **ESOP share issuance:** FTM's BoD announced to issue 1mn ESOP shares - equivalent to 2% of total outstanding shares. Further details of the issuance have not been disclosed yet. (*Hsx.vn*)

Hai Ha Confectionery JSC (HHC VN) - 2017 AGM: Aug 29 and Aug 30 will be the ex-date and record date, respectively, for attending HHC's 2017 AGM. The meeting is expected to take place on Sep 25 at the company's Headquarter at 25-27 Truong Dinh, Hai Ba Trung District, Hanoi. (Cafef.vn)

**CMC JSC (CVT VN)** - **change in stock listing:** Ho Chi Minh Stock Exchange (HOSE) announced to receive CVT's listing application on HOSE after delisting from Hanoi Stock Exchange (HNX). For further information, in 1H, the company posted approx. VND493.2bn in net revenue (+14.2% YoY) and VND75.5bn in EAT (+28% YoY, completing 56% of annual goal). (*Cafef.vn*)

21 August 2017



### **MARKET MOVEMENTS**

| HOSE        |            |       |      |         |        |  |
|-------------|------------|-------|------|---------|--------|--|
| Top gainers |            |       |      |         |        |  |
| Ticker      | Last Price | Chg   | %chg | Vol.    | Index  |  |
|             |            |       |      |         | impact |  |
| ATG         | 4,440      | 290   | 7.0  | 743,430 | 0.002  |  |
| VDP         | 44,400     | 2,900 | 7.0  | 169,100 | 0.015  |  |
| HAI         | 15,600     | 1,000 | 6.9  | 9.86MLN | 0.046  |  |
| TDG         | 13,450     | 850   | 6.8  | 1.43MLN | 0.004  |  |
| HDC         | 17,500     | 1,100 | 6.7  | 817,830 | 0.019  |  |

| HNX            |            |       |      |         |        |  |
|----------------|------------|-------|------|---------|--------|--|
| Top gainers VN |            |       |      |         |        |  |
| Ticker         | Last Price | Chg   | %chg | Vol.    | Index  |  |
|                |            |       |      |         | impact |  |
| FDT            | 38,500     | 3,500 | 10.0 | 110     | 0.000  |  |
| SJC            | 7,700      | 700   | 10.0 | 2,290   | 0.000  |  |
| TV3            | 34,400     | 3,100 | 9.9  | 1,500   | 0.000  |  |
| SDU            | 29,200     | 2,600 | 9.8  | 100     | 0.000  |  |
| MST            | 12,400     | 1,100 | 9.7  | 613,600 | 0.000  |  |

| Top losers VI |            |      |      |         |        |
|---------------|------------|------|------|---------|--------|
| Ticker        | Last Price | Chg  | %chg | Vol.    | Index  |
|               |            |      |      |         | impact |
| QBS           | 9,580      | -720 | -7.0 | 851,940 | -0.020 |
| TSC           | 4,930      | -370 | -7.0 | 3.83MLN | -0.021 |
| IJC           | 11,350     | -850 | -7.0 | 1.98MLN | -0.046 |
| CCL           | 4,840      | -360 | -6.9 | 479,840 | -0.005 |
| KPF           | 6,240      | -460 | -6.9 | 2,000   | -0.003 |

| Top loser | ·s         |        |       |        | VND    |
|-----------|------------|--------|-------|--------|--------|
| Ticker    | Last Price | Chg    | %chg  | Vol.   | Index  |
|           |            |        |       |        | impact |
| CMC       | 8,100      | -900   | -10.0 | 100    | 0.000  |
| PCE       | 15,700     | -1,700 | -9.8  | 100    | 0.000  |
| TPP       | 13,200     | -1,400 | -9.6  | 7,800  | 0.000  |
| STP       | 6,700      | -700   | -9.5  | 70,812 | 0.000  |
| SGD       | 12,500     | -1,300 | -9.4  | 600    | 0.000  |

| Top index movers VNI |            |       |      |         |        |  |
|----------------------|------------|-------|------|---------|--------|--|
| Ticker               | Last Price | Chg   | %chg | Vol.    | Index  |  |
|                      |            |       |      |         | impact |  |
| SAB                  | 257,000    | 4,000 | 1.6  | 59,480  | 1.010  |  |
| PLX                  | 67,300     | 1,200 | 1.8  | 1.45MLN | 0.612  |  |
| MSN                  | 45,000     | 400   | 0.9  | 575,380 | 0.181  |  |
| VIC                  | 42,900     | 150   | 0.4  | 297,760 | 0.156  |  |
| GAS                  | 61,100     | 200   | 0.3  | 126,800 | 0.151  |  |

| Top inde | x movers   |       |      |         | VND    |
|----------|------------|-------|------|---------|--------|
| Ticker   | Last Price | Chg   | %chg | Vol.    | Index  |
|          |            |       |      |         | impact |
| ACB      | 26,200     | 500   | 2.0  | 4.41MLN | 0.439  |
| NVB      | 7,600      | 100   | 1.3  | 220,300 | 0.033  |
| DBC      | 27,700     | 400   | 1.5  | 50,150  | 0.025  |
| DP3      | 63,800     | 5,500 | 9.4  | 33,669  | 0.023  |
| PVX      | 2,600      | 100   | 4.0  | 455,174 | 0.023  |

| Last Price |                            |   |  |  |
|------------|----------------------------|---|--|--|
| Lastifice  | Chg                        | %chg  | Vol.   | Index  |
|            |                            |   |  | impact   |
| 35,850     | -1,350                     | -3.6  | 798,670  | -0.709   |
| 33,100     | -650                       | -1.9  | 3.28MLN  | -0.324   |
| 55,000     | -1,100                     | -2.0  | 368,370  | -0.295   |
| 61,200     | -800                       | -1.3  | 1.77MLN  | -0.186   |
| 148,900    | -300                       | -0.2  | 247,430  | -0.171   |
|            | 33,100<br>55,000<br>61,200 | 33,100 -650<br>55,000 -1,100<br>61,200 -800 | 33,100 -650 -1.9<br>55,000 -1,100 -2.0<br>61,200 -800 -1.3 | 33,100 -650 -1.9 3.28MLN<br>55,000 -1,100 -2.0 368,370<br>61,200 -800 -1.3 1.77MLN |

| Top index laggers VND |            |        |      |         |        |  |
|-----------------------|------------|--------|------|---------|--------|--|
| Ticker                | Last Price | Chg    | %chg | Vol.    | Index  |  |
|                       |            |        |      |         | impact |  |
| SHB                   | 7,700      | -100   | -1.3 | 4.44MLN | -0.099 |  |
| PVS                   | 16,400     | -200   | -1.2 | 660,400 | -0.051 |  |
| VCS                   | 178,100    | -1,900 | -1.1 | 77,767  | -0.043 |  |
| LAS                   | 15,600     | -700   | -4.3 | 800,690 | -0.031 |  |
| VGC                   | 18,800     | -200   | -1.1 | 392,100 | -0.024 |  |

| Top activ | VND        |       |      |          |        |
|-----------|------------|-------|------|----------|--------|
| Ticker    | Last Price | Chg   | %chg | Vol.     | Index  |
|           |            |       |      |          | impact |
| FLC       | 7,140      | 30    | 0.4  | 23.21MLN | 0.008  |
| HAI       | 15,600     | 1,000 | 6.9  | 9.86MLN  | 0.046  |
| FIT       | 10,400     | 500   | 5.1  | 5.74MLN  | 0.050  |
| ASM       | 12,250     | 150   | 1.2  | 5.33MLN  | 0.013  |
| HQC       | 3,190      | 10    | 0.3  | 4.57MLN  | 0.002  |

| Top activ | Top active volume |      |      |         |        |  |
|-----------|-------------------|------|------|---------|--------|--|
| Ticker    | Last Price        | Chg  | %chg | Vol.    | Index  |  |
|           |                   |      |      |         | impact |  |
| SHB       | 7,700             | -100 | -1.3 | 4.44MLN | 0.000  |  |
| ACB       | 26,200            | 500  | 2.0  | 4.41MLN | 0.000  |  |
| KLF       | 3,300             | -100 | -2.9 | 2.79MLN | 0.000  |  |
| VCG       | 19,900            | 0    | 0.0  | 1.71MLN | 0.000  |  |
| SVN       | 3,400             | 300  | 9.7  | 1.70MLN | 0.000  |  |

Source: Bloomberg 21-Aug



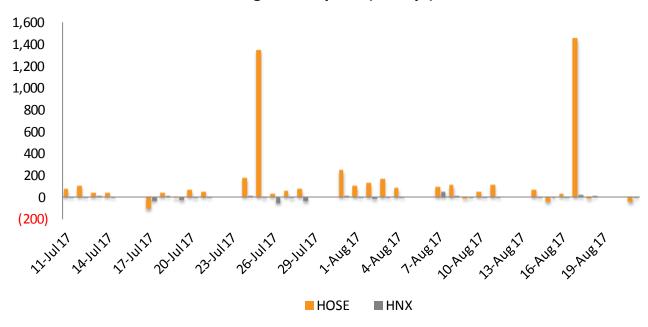
### **FOREIGN ACTIVITIES**

| Volume (Mn'shs | HOSE  | d/d   | HNX  | d/d    |
|----------------|-------|-------|------|--------|
| BUY            | 7.4   | 36.0% | 0.9  | -21.4% |
| % of market    | 4.4%  |       | 2.0% |        |
| SELL           | 9.5   | 24.9% | 0.9  | -23.7% |
| % of market    | 5.6%  |       | 1.9% |        |
| NET BUY (SELL) | (2.0) |       | 0.1  |        |

| Value (VND'bn) | HOSE   | d/d   | HNX   | d/d    |
|----------------|--------|-------|-------|--------|
| BUY            | 391.2  | 64.8% | 15.0  | -11.6% |
| % of market    | 11.8%  |       | 2.5%  |        |
| SELL           | 441.8  | 71.1% | 19.5  | 44.1%  |
| % of market    | 13.3%  |       | 3.3%  |        |
| NET BUY (SELL) | (50.6) |       | (4.6) |        |

Source: HSX, HNX

### Foreign net buy/sell (30 days) in VND'bn



### **2017 ACCUMULATION**

| Volume (Mln'shs) | HOSE % of 2016 |       | HNX % of 2016 |       |
|------------------|----------------|-------|---------------|-------|
| BUY              | 1,802.9        | 73.2% | 190.7         | 48.3% |
| % of market      | 6.1%           |       | 2.2%          |       |
| SELL             | 1,748.1        | 65.4% | 210.0         | 64.0% |
| % of market      | 5.9%           |       | 2.4%          |       |
| NET BUY (SELL)   | 54.8           |       | (19.3)        |       |

| Value (VND'bn) | HOSE % of 2016 |       | HNX % of 2016 |       |  |
|----------------|----------------|-------|---------------|-------|--|
| BUY            | 74,873.6       | 82.0% | 2,740.4       | 44.0% |  |
| % of market    | 12.6%          |       | 3.0%          |       |  |
| SELL           | 61,476.3       | 62.1% | 2,786.5       | 54.8% |  |
| % of market    | 10.4%          |       | 3.1%          |       |  |
| NET BUY (SELL) | 13,397         |       | (46.1)        |       |  |

Source: HSX, HNX

21 August 2017



### **FOREIGN ACTIVITIES**

| HOSE      |                  |       |       |       |                 |  |
|-----------|------------------|-------|-------|-------|-----------------|--|
| Top buy b | y foreigners (va | lue)  |       |       | VND'bn          |  |
| Ticker    | Last<br>Price    | Chg   | %chg  | Value | Index<br>impact |  |
| VNM       | 148,900          | -300  | -0.20 | 114.0 | -0.171          |  |
| CTD       | 209,400          | 400   | 0.19  | 63.4  | 0.012           |  |
| PLX       | 67,300           | 1,200 | 1.82  | 25.0  | 0.609           |  |
| KBC       | 14,750           | 250   | 1.72  | 15.7  | 0.047           |  |
| SAB       | 257,000          | 4,000 | 1.58  | 15.2  | 1.006           |  |

| HNX        |                |        |       |       |                 |  |  |
|------------|----------------|--------|-------|-------|-----------------|--|--|
| Top buy by | foreigners (va | alue)  |       |       | VND'bn          |  |  |
| Ticker     | Last<br>Price  | Chg    | %chg  | Value | Index<br>impact |  |  |
| IVS        | 11,200         | 0      | 0.00  | 5.5   | 0.000           |  |  |
| MAS        | 90,000         | -1,000 | -1.10 | 2.6   | 0.000           |  |  |
| HUT        | 11,600         | 0      | 0.00  | 2.4   | 0.000           |  |  |
| NTP        | 66,000         | 0      | 0.00  | 1.7   | 0.000           |  |  |
| DBC        | 27,700         | 400    | 1.47  | 1.0   | 0.000           |  |  |

| Top sell b | Top sell by foreigners (value) |       |       |       |                 |
|------------|--------------------------------|-------|-------|-------|-----------------|
| Ticker     | Last<br>Price                  | Chg   | %chg  | Value | Index<br>impact |
| VNM        | 148,900                        | -300  | -0.20 | 100.0 | -0.171          |
| CTD        | 209,400                        | 400   | 0.19  | 70.2  | 0.012           |
| HPG        | 33,100                         | -650  | -1.93 | 41.6  | -0.387          |
| VIC        | 42,900                         | 150   | 0.35  | 20.4  | 0.155           |
| SAB        | 257,000                        | 4,000 | 1.58  | 15.3  | 1.006           |

| Top sell by foreigners (value) |               |      |       |       | VND'bn          |
|--------------------------------|---------------|------|-------|-------|-----------------|
| Ticker                         | Last<br>Price | Chg  | %chg  | Value | Index<br>impact |
| PTI                            | 23,000        | 0    | 0.00  | 13.8  | 0.000           |
| VCG                            | 19,900        | 0    | 0.00  | 7.4   | 0.000           |
| VGC                            | 18,800        | -200 | -1.05 | 2.0   | 0.000           |
| PVS                            | 16,400        | -200 | -1.20 | 1.7   | 0.000           |
| NTP                            | 66,000        | 0    | 0.00  | 1.3   | 0.000           |

| Top net b | VND'bn        |       |       |       |        |
|-----------|---------------|-------|-------|-------|--------|
| Ticker    | Last<br>Price | Chg   | %chg  | Value | Index  |
| -         | Price         |       |       |       | impact |
| PLX       | 67,300        | 1,200 | 1.82  | 25.0  | 0.609  |
| KBC       | 14,750        | 250   | 1.72  | 15.7  | 0.047  |
| VNM       | 148,900       | -300  | -0.20 | 14.0  | -0.171 |
| HSG       | 28,400        | -200  | -0.70 | 6.1   | -0.027 |
| VCI       | 60,000        | 0     | 0.00  | 5.8   | 0.000  |

| Top net bu |               | VND'bn |       |       |                 |
|------------|---------------|--------|-------|-------|-----------------|
| Ticker     | Last<br>Price | Chg    | %chg  | Value | Index<br>impact |
| IVS        | 11,200        | 0      | 0.00  | 5.3   | 0.000           |
| MAS        | 90,000        | -1,000 | -1.10 | 2.5   | 0.000           |
| HUT        | 11,600        | 0      | 0.00  | 2.4   | 0.000           |
| DBC        | 27,700        | 400    | 1.47  | 1.0   | 0.000           |
| SHB        | 7,700         | -100   | -1.28 | 0.9   | 0.000           |

| Top net se | ell by foreigners |      |       | VND'bn |                 |
|------------|-------------------|------|-------|--------|-----------------|
| Ticker     | Last<br>Price     | Chg  | %chg  | Value  | Index<br>impact |
| HPG        | 33,100            | -650 | -1.93 | -34.4  | -0.387          |
| MSN        | 45,000            | 400  | 0.90  | -13.5  | 0.180           |
| SSI        | 24,450            | -400 | -1.61 | -11.9  | -0.077          |
| НВС        | 53,500            | -500 | -0.93 | -11.9  | -0.025          |
| CTD        | 209,400           | 400  | 0.19  | -6.8   | 0.012           |

| Top net se | II by foreigners |      |       | VND'bn |        |
|------------|------------------|------|-------|--------|--------|
| Ticker     | Last<br>Price    | Chg  | %chg  | Value  | Index  |
|            | Price            |      |       |        | impact |
| PTI        | 23,000           | 0    | 0.00  | -13.8  | 0.000  |
| VCG        | 19,900           | 0    | 0.00  | -7.4   | 0.000  |
| VGC        | 18,800           | -200 | -1.05 | -2.0   | 0.000  |
| PVS        | 16,400           | -200 | -1.20 | -1.6   | 0.000  |
| ACB        | 26,200           | 500  | 1.95  | -0.9   | 0.000  |

Source: Bloomberg, HOSE, HNX

21 August 2017



#### **TOP 70 MARKET CAPS SNAPSHOT ON HOSE**

| No. Ticker | Price   |       |       | hange (%) |         | Outs. Vol. |       | Avail. FII | Ave. daily vol. |        | EPS     |        | P/E  | P/B  | ROE  | ROA  |
|------------|---------|-------|-------|-----------|---------|------------|-------|------------|-----------------|--------|---------|--------|------|------|------|------|
|            | VND     | 1M    | 3M    | 6M        | US\$mIn | Mln'shs    | %     | %          | (30 days-shs)   | T12M   | Diluted | 1Y Gr. | X    | X    | %    | %    |
| 1 VNM VM   | 148,900 | -1.7  | 0.7   | 14.3      | 9,510   | 1,451      | 57.8  | 44.8       | 606,830         | 6,333  | 5,831   | 19.9   | 23.5 | 8.8  | 38.9 | 33.1 |
| 2 SAB VM   | 257,000 | 9.1   | 35.3  | 17.0      | 7,253   | 641        | 10.4  | 39.1       | 54,419          | 6,947  | 6,442   | 37.3   | 37.0 | 13.2 | 35.2 | 22.9 |
| 3 VCB VM   | 37,400  | 1.1   | 1.8   | -2.6      | 5,922   | 3,598      | 22.9  | 9.1        | 918,736         | 1,788  | 1,566   | 6.0    | 20.9 | 2.6  | 12.8 | 1.0  |
| 4 GAS VM   | 61,100  | 1.8   | 9.3   | 2.3       | 5,145   | 1,913      | 4.2   | 45.7       | 521,608         | 4,128  | 3,548   | -18.8  | 14.8 | 2.9  | 20.3 | 13.4 |
| 5 VIC VM   | 42,900  | 1.1   | 4.9   | -7.6      | 4,980   | 2,638      | 52.3  | 19.1       | 415,729         | 1,713  | 1,178   | 111.2  | 25.0 | 4.0  | 10.5 | 1.6  |
| 6 PLX VM   | 67,300  | 2.7   | 18.7  | N/A       | 3,432   | 1,159      | 100.0 | 11.4       | 672,361         | 3,617  | 4,254   | 43.0   | 18.6 | 3.7  | 26.3 | 8.5  |
| 7 CTG VM   | 18,550  | -0.3  | 1.9   | 1.4       | 3,040   | 3,723      | 15.8  | 0.1        | 2,279,274       | 1,970  | 1,457   | 20.6   | 9.4  | 1.2  | 12.0 | 0.8  |
| 8 BID VM   | 19,650  | 2.1   | 14.2  | 17.7      | 2,956   | 3,419      | 4.7   | 28.2       | 3,493,076       | 1,810  | 1,354   | -5.1   | 10.9 | 1.5  | 14.6 | 0.7  |
| 9 MSN VM   | 45,000  | 9.2   | 4.7   | 5.8       | 2,274   | 1,148      | 32.8  | 19.3       | 580,419         | 2,099  | 2,481   | 86.5   | 21.4 | 3.3  | 18.1 | 4.1  |
| 10 HPG VM  | 33,100  | 5.4   | 23.2  | 25.5      | 2,210   | 1,517      | 58.9  | 9.6        | 3,540,498       | 5,182  | 4,470   | 82.3   | 6.4  | 2.2  | 34.9 | 20.9 |
| 11 VPB VM  | 35,850  | N/A   | N/A   | N/A       | 2,103   | 1,333      | 100.0 | 0.0        | N/A             | 4,485  | 4,485   | 37.1   | 8.0  | 1.8  | 25.4 | 1.9  |
| 12 ROS VM  | 94,000  | 6.2   | -33.1 | -27.9     | 1,957   | 473        | 27.0  | 47.2       | 2,485,948       | 1,033  | 1,033   | N/A    | 91.0 | 9.1  | 11.7 | 7.4  |
| 13 VJC VM  | 123,500 | -1.4  | -3.4  | N/A       | 1,752   | 322        | 60.9  | 5.8        | 329,000         | 8,726  | 8,726   | -24.9  | 14.2 | 8.2  | 68.7 | 14.3 |
| 14 NVL VM  | 61,200  | -10.0 | -10.1 | -7.3      | 1,677   | 623        | 29.5  | 39.0       | 1,511,134       | 3,396  | 3,059   | N/A    | 18.0 | 4.0  | 23.1 | 5.3  |
| 15 MBB VM  | 22,200  | 9.4   | 25.1  | 51.5      | 1,673   | 1,713      | 49.8  | 0.0        | 2,945,908       | 1,983  | 1,715   | -6.3   | 11.2 | 1.5  | 12.7 | 1.3  |
| 16 BVH VM  | 55,000  | -3.7  | -4.0  | -12.0     | 1,647   | 680        | 29.1  | 24.5       | 364,630         | 2,103  | 1,651   | 10.9   | 26.2 | 3.7  | 9.7  | 1.6  |
| 17 MWG VM  | 106,000 | 9.3   | 16.8  | 25.8      | 1,435   | 308        | 70.9  | 0.0        | 356,083         | 5,949  | 4,974   | 40.3   | 17.8 | 7.4  | 47.1 | 15.6 |
| 18 FPT VM  | 47,750  | 3.4   | 13.5  | 21.0      | 1,116   | 531        | 70.5  | 0.0        | 1,005,967       | 3,887  | 3,413   | 2.9    | 12.3 | 2.5  | 21.8 | 7.8  |
| 19 STB VM  | 11,700  | 0.0   | -5.6  | 7.8       | 929     | 1,804      | 94.6  | 15.2       | 2,475,821       | 269    | 49      | -89.0  | 43.5 | 0.9  | 1.8  | 0.1  |
| 20 BHN VM  | 80,700  | -3.8  | -0.5  | -28.5     | 823     | 232        | 100.0 | 31.5       | 28,948          | 3,236  | 3,236   | -9.6   | 24.9 | 3.3  | 13.8 | 8.0  |
| 21 CTD VM  | 209,400 | 7.4   | 3.7   | 0.7       | 709     | 77         | 89.1  | 2.8        | 67,210          | 20,254 | 20,894  | 88.6   | 10.3 | 2.5  | 28.1 | 15.5 |
| 22 EIB VM  | 12,300  | 5.6   | 10.8  | 12.3      | 665     | 1,229      | 75.6  | 0.5        | 561,811         | 468    | 251     | 660.6  | 26.3 | 1.1  | 3.1  | 0.3  |
| 23 DHG VM  | 110,800 | -2.8  | 12.0  | 48.4      | 638     | 131        | 31.8  | 0.0        | 253,621         | 5,020  | 4,662   | 21.7   | 22.1 | 4.8  | 22.1 | 20.1 |
| 24 SSI VM  | 24,450  | -3.7  | -6.0  | 16.2      | 527     | 490        | 57.0  | 48.4       | 3,722,261       | 2,238  | 1,698   | 2.4    | 10.9 | 1.4  | 13.6 | 7.5  |
| 25 GMD VM  | 40,500  | -1.7  | -1.9  | 23.9      | 514     | 288        | 59.5  | 0.0        | 521,969         | 2,087  | 2,009   | -4.2   | 19.4 | 1.4  | 7.6  | 4.3  |
| 26 PNJ VM  | 104,500 | 7.8   | 11.6  | 34.5      | 497     | 108        | 64.5  | 0.0        | 276,962         | 6,190  | 4,383   | 671.7  | 16.9 | 5.9  | 34.5 | 17.4 |
| 27 REE VM  | 35,300  | 0.9   | 7.1   | 29.5      | 482     | 310        | 48.3  | 0.0        | 1,564,727       | 4,896  | 3,526   | 27.9   | 7.2  | 1.6  | 20.1 | 12.7 |
| 28 HSG VM  | 28,400  | -4.1  | 2.6   | 0.6       | 437     | 350        | 50.1  | 21.2       | 4,048,441       | 4,575  | 4,200   | 120.2  | 6.2  | 2.1  | 45.0 | 15.4 |
| 29 DPM VM  | 23,400  | 2.2   | 1.7   | -3.7      | 403     | 391        | 35.2  | 28.2       | 896,355         | 1,925  | 2,452   | -25.6  | 12.2 | 1.1  | 9.7  | 9.4  |
| 30 CII VM  | 35,550  | 3.0   | -8.3  | 5.8       | 385     | 246        | 55.7  | 8.4        | 1,026,425       | 8,644  | 3,191   | 9.7    | 4.1  | 1.9  | 46.6 | 12.3 |
| 31 KDC VM  | 41,200  | -10.4 | -0.7  | 6.3       | 373     | 206        | 49.8  | 38.6       | 465,303         | 6,728  | 5,714   | -74.7  | 6.1  | 1.4  | 20.8 | 15.6 |
| 32 HAG VM  | 8,600   | -4.6  | -4.4  | 4.9       | 351     | 927        | 61.3  | 37.3       | 3,801,386       | 620    | -1,439  | N/A    | 13.9 | 0.5  | -8.3 | -2.3 |
| 33 NT2 VM  | 27,000  | -1.8  | -9.5  | -15.1     | 342     | 288        | 27.9  | 28.4       | 300,822         | 2,816  | 3,701   | -5.0   | 9.6  | 1.5  | 20.3 | 8.6  |
|            |         |       |       |           |         |            |       |            |                 |        |         |        |      |      |      |      |
| 34 SBT VM  | 28,900  | -26.9 | 10.3  | 19.4      | 322     | 253        | 53.5  | 42.2       | 2,705,533       | 1,209  | 1,176   | 2.4    | 23.9 | 2.4  | 9.8  | 4.5  |

21 August 2017



|                |         |       |         |           |          |            |             |            |                 |        |         |        |       | (Co | ntinue) |      |
|----------------|---------|-------|---------|-----------|----------|------------|-------------|------------|-----------------|--------|---------|--------|-------|-----|---------|------|
| No. Ticker     | Price   |       | Price c | hange (%) | Mkt. Cap | Outs. Vol. | Float ratio | Avail. FII | Ave. daily vol. |        | EPS     |        | P/E   | P/B | ROE     | ROA  |
|                | VND     | 1M    | 3M      | 6M        | US\$mIn  | Mln'shs    | %           | %          | (30 days-shs)   | T12M   | Diluted | 1Y Gr. | X     | х   | %       | %    |
| 36 HNG VM      | 9,440   | -3.2  | -18.3   | -0.8      | 319      | 767        | 35.1        | 48.2       | 1,552,647       | 759    | -1,298  | N/A    | 12.4  | 0.7 | -9.8    | -3.3 |
| 37 VCI VM      | 60,000  | 4.0   | N/A     | N/A       | 317      | 120        | 92.7        | 19.7       | 412,815         | 3,854  | 3,854   | -18.8  | 15.6  | 5.2 | 31.9    | 12.1 |
| 38 KBC VM      | 14,750  | -1.7  | -9.2    | -3.9      | 305      | 470        | 73.8        | 15.6       | 2,149,607       | 1,232  | 1,186   | -11.6  | 12.0  | 0.9 | 8.4     | 4.5  |
| 39 HBC VM      | 53,500  | -5.1  | 18.6    | 60.9      | 303      | 129        | 71.5        | 25.2       | 1,369,169       | 6,866  | 3,960   |        | 7.8   | 4.0 | 47.6    | 6.4  |
| 40 HT1 VM      | 17,600  | -11.1 | -15.0   | -13.1     | 296      | 382        | 20.0        | 42.7       | 588,922         | 1,734  | 2,121   | -0.2   | 10.2  | 1.3 | 16.0    | 6.7  |
| 41 KDH VM      | 28,250  | 0.4   | 6.0     | 26.7      | 291      | 234        | 49.1        | 2.4        | 102,301         | 1,726  | 1,587   | 55.3   | 16.4  | 1.8 | 11.3    | 5.2  |
| 42 BMP VM      | 80,500  | 11.5  | -20.6   | -23.7     | 290      | 82         | 61.8        | 3.0        | 268,777         | 6,230  | 7,664   | 20.9   | 12.9  | 2.7 | 23.1    | 20.7 |
| 43 BHS VM      | 21,200  | -12.8 | 14.0    | 98.2      | 278      | 298        | 80.4        | 40.8       | 3,129,955       | 1,462  | 1,636   | 5.8    | 14.5  | 1.2 | 10.7    | 4.7  |
| 44 PPC VM      | 19,300  | -6.3  | -5.4    | 14.9      | 270      | 318        | 15.0        | 33.7       | 476,955         | 2,665  | 1,724   | -2.2   | 7.2   | 1.1 | 15.3    | 8.5  |
| 45 PDR VM      | 27,500  | 3.0   | 17.7    | 108.6     | 269      | 222        | 38.3        | 48.3       | 885,823         | 1,357  | 1,033   | 28.1   | 20.3  | 2.5 | 10.5    | 3.0  |
| 46 TCH VM      | 16,200  | -4.1  | -23.8   | -2.4      | 259      | 363        | 52.5        | 48.7       | 1,279,617       | 1,379  | 1,379   | N/A    | 11.8  | 1.3 | 16.6    | 15.1 |
| 47 PVD VM      | 14,750  | 11.7  | -6.6    | -35.9     | 249      | 383        | 48.1        | 29.2       | 3,064,643       | -513   | 224     | -94.1  | N/A   | 0.4 | -1.0    | -0.5 |
| 48 DXG VM      | 19,200  | 15.3  | -5.0    | 29.1      | 241      | 286        | 76.6        | 20.1       | 4,559,347       | 2,087  | 2,555   | 29.6   | 9.2   | 1.6 | 26.5    | 13.4 |
| 49 VCF VM      | 199,800 | -10.2 | 11.0    | 14.8      | 234      | 27         | 30.7        | 19.3       | 212             | 13,794 | 14,450  | 30.0   | 14.5  | 2.4 | 18.3    | 12.9 |
| 50 HCM VM      | 40,000  | -2.4  | 1.7     | 28.2      | 228      | 130        | 38.0        | 46.8       | 439,568         | 3,032  | 2,395   | 49.9   | 13.2  | 2.1 | 13.8    | 9.8  |
| 51 TLG VM      | 103,900 | -0.3  | 34.7    | 29.6      | 228      | 50         | 25.6        | 72.0       | 2,330           | 4,704  | 4,242   | 24.9   | 22.1  | 5.4 | 23.8    | 18.8 |
| 52 TRA VM      | 119,800 | -5.7  | 15.2    | 19.8      | 219      | 41         | 57.8        | 1.2        | 28,203          | 5,275  | 5,081   | 29.0   | 22.7  | 5.4 | 22.9    | 14.6 |
| 53 NLG VM      | 29,500  | 4.8   | 14.2    | 42.6      | 204      | 157        | 56.2        | 5.3        | 1,124,651       | 3,347  | 1,954   | 70.0   | 8.8   | 1.8 | 13.5    | 5.8  |
| 54 VHC VM      | 49,800  | -5.1  | -7.8    | -2.4      | 202      | 92         | 25.1        | 61.2       | 42,199          | 5,366  | 5,922   | 80.9   | 9.3   | 1.9 | 24.1    | 11.6 |
| 55 FLC VM      | 7,140   | -1.4  | -10.4   | 4.4       | 200      | 638        | 86.2        | 38.3       | 10,953,390      | 969    | 1,795   | -8.0   | 7.4   | 0.5 | 14.6    | 7.1  |
| 56 QCG VM      | 16,200  | -31.9 | -18.0   | 244.7     | 196      | 275        | 32.1        | 48.7       | 383,048         | 811    | 163     | 87.6   | 20.0  | 1.2 | 1.2     | 0.5  |
| 57 PGD VM      | 47,400  | -10.6 | -3.3    | 21.5      | 188      | 90         | 49.5        | 20.8       | 10,430          | 1,077  | 2,313   | -37.5  | 44.0  | 3.0 | 11.6    | 6.4  |
| 58 PAN VM      | 36,150  | 0.8   | 1.4     | -1.0      | 187      | 118        | 59.8        | 46.8       | 14,085          | 1,428  | 2,164   | -1.9   | 25.3  | 1.8 | 7.6     | 4.8  |
| 59 BIC VM      | 36,150  | -4.5  | -7.9    | -12.7     | 187      | 117        | 99.7        | 1.4        | 20,999          | 1,090  | 1,083   | -27.2  | 33.2  | 2.1 | 6.3     | 2.9  |
| 60 LGC VM      | 21,350  | -11.4 | -7.0    | -20.3     | 181      | 193        | N/A         | 4.0        | 470             | 1,584  | 1,698   | -49.5  | 13.5  | 1.8 | 13.2    | 3.8  |
| 61 GTN VM      | 16,250  | -0.9  | -13.6   | -14.9     | 179      | 250        | 18.2        | 50.6       | 867,647         | 141    | 104     | -86.3  | 115.0 | 1.5 | 1.4     | 1.0  |
| 62 DMC VM      | 116,000 | -4.9  | 11.5    | 45.0      | 177      | 35         | 46.3        | 37.2       | 9,878           | 5,597  | 4,856   | 44.3   | 20.7  | 4.5 | 22.9    | 18.1 |
| 63 PVT VM      | 14,100  | -2.4  | 8.5     | 6.0       | 175      | 281        | 48.9        | 19.5       | 362,441         | 1,257  | 1,321   | 12.9   | 11.2  | 1.1 | 11.1    | 4.6  |
| 64 BWE VM      | 25,700  | 40.1  | N/A     | N/A       | 170      | 150        | 100.0       | 49.0       | N/A             | 1,606  | 1,606   | N/A    | 16.0  | 1.3 | 8.7     | 3.0  |
| 65 ITA VM      | 4,040   | -6.0  | 15.4    | 2.3       | 167      | 938        | 69.3        | 38.2       | 4,769,301       | 36     | 43      | -74.1  | 112.1 | 0.4 | 0.5     | 0.3  |
| 66 VSH VM      | 18,300  | 5.2   | 6.1     | 15.1      | 166      | 206        | 69.3        | 33.6       | 78,774          | 1,510  | 1,219   | 2.4    | 12.1  | 1.3 | 11.0    | 5.6  |
| 67 DIG VM      | 15,800  | 9.7   | 36.8    | 91.5      | 166      | 238        | 87.1        | 22.0       | 978,752         | 276    | 228     | 459.2  | 57.2  | 1.4 | 1.2     | 0.6  |
| 68 PC1 VM      | 35,800  | 7.2   | 13.5    | 28.4      | 154      | 98         | 67.0        | 18.3       | 68,984          | 3,486  | 3,486   | -50.6  | 10.3  | 1.8 | 18.7    | 7.8  |
| 69 PTB VM      | 131,000 | 11.0  | 20.5    | 12.7      | 149      | 26         | 59.5        | 34.2       | 148,936         | •      | 8,863   | 58.8   | 12.7  | 4.5 | 35.6    | 16.7 |
| 70 VND VM      | 22,950  | N/A   | N/A     | N/A       | 146      | 145        | 99.3        | 0.3        | N/A             |        | 1,232   | 10.0   | 8.0   | 1.6 | 18.6    | 7.1  |
| Course Bloombo |         |       |         |           |          |            |             |            |                 |        |         |        |       |     |         |      |

Source: Bloomberg

21 August 2017



### **DISCLAIMER**

This report has been prepared by VNDIRECT or one of its affiliates for distribution in Vietnam and overseas. The information herein is believed by VNDIRECT to be reliable and is based on public sources believed to be reliable. With exception of information about VNDIRECT, VNDIRECT makes no representation about the accuracy of such information.

Options, estimates and projection expressed in this report represent the current views of the author at the date of publication only. They do not necessarily reflect the opinions of VNDIRECT and are subject to change without notice. VNDIRECT has no obligation to update, amend or in any way modify this report or otherwise notify a reader thereof in the event that any of the subject matter or opinion, projection or estimate contained within it changes or becomes inaccurate.

The information herein was obtained from various sources and we do not guarantee its accuracy or completeness. Prices and availability of financial instruments are also subject to change without notice.

This published research may be considered by VNDIRECT when buying or selling proprietary positions or positions held by funds under its management. VNDIRECT may trade for its own account as a result of short-term trading suggestions from analysts and may also engage in securities transactions in a manner inconsistent with this report and opinions expressed therein.

Neither the information nor any opinion expressed in this report constitutes an offer, nor an invitation to make an offer, to buy or sell any securities or any option, futures or other derivative instruments in any jurisdiction. Nor should it be construed as an advertisement for any financial instruments.

Officers of VNDIRECT may have a financial interest in securities mentioned in this report or in related instruments. This research report is prepared for general circulation for general information only. It does no have regard to the specific investment objectives, financial situation or particular needs of any person who may receive or read this report.

Investors should note that the prices of securities fluctuate and may rise and fall. Past performance, if any, is no guide to the future. The financial instruments discussed in this report may not be suitable for all investors. Investors must make their own financial decisions based on their independent financial advisors as they believe necessary and based on their particular financial situation and investment objectives.

This report may not be copied, reproduced, published or redistributed by any person for any purpose without the express permission of VNDIRECT in writing. Please cite sources when quoting.

### **ADDRESS**

### Headquarter

1 Nguyen Thuong Hien Str Hai Ba Trung Dist, Hanoi T: +84 4 3972 4568 F: +84 4 3972 4600

#### Vinh - Nghe An Office

1 Lenin Str Vinh City, Nghe An Province T: +84 388 688 466

F:+84 388 688 466

#### **HCMC Office**

The 90th Pasteur Building 90 Pasteur Str, Dist 1, HCMC T: +84 28 7300 0688

F: +84 28 3914 6924

#### **Can Tho Office**

3rd floor STS Building, 11B Hoa Binh Ninh Kieu, Can Tho

T: +84 710 3766 959 F: +84 710 3826 331

### **Da Nang Office**

Room 7-8-9, 3rd floor, Buu Dien Building 155 Nguyen Van Linh Str, Da Nang City T: +84 511 382 1111

#### **Quang Ninh Office**

1st & 2nd floor, 29-31, 25/4 Str Ha Long City, Quang Ninh Province

T: +84 33 3820 818 F: +84 33 3820 333

### **CONTACTS**

Hang Tran (Ms.)

Director

T: +84 28 7300 0688 (Ext: 21168) E: hang.tranxuan@vndirect.com.vn

# Linh Nguyen (Ms.) Institutional trader

T: +84 28 7300 0688 (Ext: 21089) E: linh.nn@vndirect.com.vn

### Trung Nguyen (Mr.)

Associate Director – Business Development

T: +84 28 7300 0688 (Ext: 21068) E: trung.nt@vndirect.com.vn

# Anh Pham (Ms.) Institutional trader

T: +84 28 7300 0688 (Ext: 21222) E: anh.phamnguyen@vndirect.com.vn Giang Nguyen (Ms.)

**Associate Director - Trading** T: +84 28 7300 0688 (Ext: 21099)

E: giang.nt@vndirect.com.vn