

**Market commentary: VN-INDEX ends trading week with gain of 1.3pts to approach the 990-pt level.**

The VN-INDEX upward momentum slowed today due to strong profit-taking on large-cap stocks. Following the correction of the US stock market last night with the S&P 500 declining for the first time in four sessions after economic data in both Europe and the U.S. came in below expectations, the VN-INDEX kicked off cautiously as some heavy-weighted stocks started off in the red such as VHM and VIC. However, the index quickly regained early lost ground, lifted by strong support from other bullish large caps. It managed to remain in the green throughout the remaining trading session. Banking stocks led the rally with impressive performance from VCB, CTG and MBB. Specifically, VCB was today's largest supporter of the index and surged by 3.2%, alone adding 2.1pts to the index's gain. Oil & Gas stocks also had a positive trading day. GAS gained VND2,100 (+2.2%) while PLX, PVD and PVS increased by 0.3%, 0.3% and 2.5% respectively. Furthermore, HPG and VRE attracted massive demand from foreign investors and rose significantly by 3.7% and 3.0% correspondingly, thus further lifting the existing market enthusiasm. On another note, some blue-chips experienced strong selling pressure and suffered losses, including VHM (-3.7%), VIC (-1.2%) and MSN (-1.5%). At the end of the trading session, the VN-INDEX inched up by 0.1% to land at 988.9pts with 142 gainers, 151 losers and 82 unchanged. The HNX-INDEX rose even higher to close at 106.8pts (+0.7%) with 82 advancers, 63 decliners and 231 unchanged.

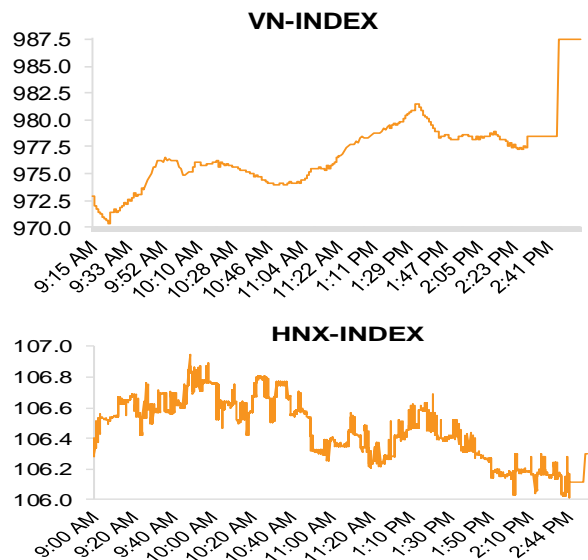
**Most sectors rose today, led by Healthcare (+2.5%), Materials (+1.8%) and Financials (+1.4%), while only Real Estate (-1.5%) and Consumer Staples (-0.2%) dropped.** Top index movers included VCB (+3.2%), GAS (+2.2%), CTG (+3.4%), HPG (+3.7%) and VRE (+2.9%). Top index laggards consisted of VHM (-3.7%), VIC (-1.2%), MSN (-1.5%), BID (-0.7%) and SAB (-0.4%). Top three major block trades were IDC with 28.9m shares (VND621.4bn), DHG with 1.1m shares (VND95.6bn) and VEA with 1.0m shares (VND50.6bn).

**Foreigners net bought on HOSE, to the amount of VND32.3bn and net bought on HNX, to the amount of VND8.8bn.** They mainly bought MSN (VND106.4bn), VNM (VND100.0bn) and HPG (VND87.9bn); and mainly sold MSN (VND67.2bn), VJC (VND64.1bn) and VHM (VND61.7bn).

Snapshot	HOSE	HNX
Close (pts)	988.9	106.8
1 Day change (%)	0.14	0.66
Volume (mn shs)	215.6	36.9
Value (US\$m)	214.3	23.0
Gainers	142	82
Losers	151	63
Unchanged	82	231

Commodities & Currencies	Close	%chg
Gold(USD/Oz)	1,321	-0.19
WTI Oil (\$/B) 1Mth	57.14	0.32
Brent Oil (\$/B) 1Mth	67.28	0.31
USDVND	23,215	-0.03
EURVND	26,277	0.18

Source: Bloomberg



Sectors (VNIndex)	Index Wgt (%)	Price 1D chg	P/E x	P/B x
Consumer Discretionary	2.84	0.15%	16.24	3.46
Consumer Staples	19.02	2.76%	31.61	7.83
Energy	2.77	2.25%	19.56	2.90
Financials	25.18	0.46%	18.38	2.37
Health Care	0.92	0.52%	18.90	2.93
Industrials	7.04	-0.26%	21.32	2.78
IT	0.96	-0.37%	12.05	2.11
Materials	3.97	0.45%	14.40	1.47
Real Estate	28.48	3.68%	55.32	5.77
Utilities	8.39	0.63%	15.96	3.28

Source: Bloomberg

Country Peering	Close Points	1D chg %	P/E x	P/B x	Market cap US\$bn
China	3,520.1	2.25%	13.34	1.70	4,096
India	10,791.7	0.02%	24.26	2.86	1,099
Indonesia	6,501.4	-0.56%	20.43	2.38	531
Laos	811.1	0.97%	4.88	0.30	1
Malaysia	1,721.4	-0.54%	19.62	1.78	269
Philippines	7,962.1	0.39%	20.36	2.16	192
Taiwan	10,322.9	0.03%	13.45	1.56	1,003
Thailand	1,659.2	0.72%	15.44	1.86	538
<b>Vietnam</b>	<b>988.9</b>	<b>0.14%</b>	<b>16.61</b>	<b>2.57</b>	<b>139</b>

Source: Bloomberg

22-Feb

## Market News

**Oil headed for a second weekly advance on signs the U.S. and China are moving closer to a trade deal, and as investors weighed the OPEC+ coalition's output cuts against surging American supply.** Futures in New York edged lower Friday, paring their weekly gain to 2.3%. President Donald Trump is said to plan a meeting with China's top trade negotiator Friday as the world's two biggest economies try to resolve differences. U.S. crude stockpiles rose for a fifth week and production jumped to a record high, the Energy Information Administration said Thursday. After a rocky start to the month, crude has resumed its rally due to aggressive supply cuts from the OPEC and its allies, as well as mounting evidence the U.S. and China want to defuse their trade war. While Saudi Arabia has said it expects oil markets to balance by April, record-breaking American production is tempering the outlook. *(Bloomberg--edited)*

**January auto imports 46 times higher than last year.** Vietnam imported nearly 11,700 cars worth more than US\$273m in the first month of this year, marking the fifth consecutive month with a volume of at least 10,000 units, according to statistics from the General Department of Customs. This figure is about 46 times higher than in January last year, which saw particularly low import numbers – just 246 cars – because many companies, including Honda, Toyota, Ford, Nissan and Mitsubishi, announced halts on imports after the Government issued Decree 116 on the conditions for production and assembly and requirements for warranty and maintenance services. These difficulties have since been resolved, allowing imports to resume. The General Statistics Office (GSO) said that 67% of vehicles imported in January were cars with nine seats or fewer. Trucks made up 30% of vehicle imports and the remainder were cars with more than nine seats and special-purpose vehicles. Thailand and Indonesia remained the largest car exporters to Vietnam. Of the January imports, nearly 7,400 cars – 63% – came from Thailand, worth US\$153m. According to Vietnam Automobile Manufacturers' Association, the domestic market witnessed January sales of nearly 33,500 units, up 27% yoy. Passenger cars led with nearly 27,400 units sold, followed by commercial vehicles with 5,755 units and special-purpose vehicles with 333. *(English.vietnamnet.vn--edited)*

## Economic Update

### Economic Update - Jan 2019 trade

**Trade surplus of US\$816m in Jan 2019.** In Jan 2019, exports grew 8.9% yoy (vs. -0.4% in Dec 2018) while imports grew 5.4% yoy (vs. 1.6% in Dec 18). As a result, Vietnam's trade balance registered a surplus of US\$816m in Jan 19 (vs. a deficit of US\$811m in Dec 18). The General Statistics Office (GSO) had previously estimated a trade deficit of US\$800m for Jan 19. FDI exports recovered in Jan with a growth of 5.0% yoy (vs. -5.2% in Dec). However, growth was much lower than the same period last year (+41.4% yoy in Jan 18) due to a high-base effect and a sharp drop in electronic products exports (-10.7% yoy in Jan 19).

**Continued downtrend in smartphone and electronics exports.** Exports of top electronic products decreased by 10.7% yoy in Jan 19 (vs. an 11.9% increase in Dec 18), led by a contraction in shipments of smartphones (-16.4% in Jan vs. -26.2% in Dec) and cameras (-15.8% in Jan vs. -8.7% in Dec). Exports of other segments, such as computers, PCs and electronics parts, were nearly unchanged compared to the same period in Jan 18. Subdued demand for smartphones and consumer electronics, underscored by [Samsung's guidance for challenging market conditions in 1H19F](#), is likely to curtail Vietnam's exports in the near term.

**Expansion of domestic sector's exports.** Despite a slowdown in FDI exports, the domestic sector performed better than expected with an export growth of 17.8% yoy in Jan (vs. 10.3% in Dec). This came on the heels of robust export growth of textiles, handbags and wooden products. Export data breakdown by domestic sector showed that textiles and handbags grew at 36.6% yoy while wooden products grew at 23.5% yoy in Jan. However, exports of agricultural products declined by 7.7% yoy, led by weakness in cashew, coffee and rice exports.

**Rebound in capital goods imports.** Machinery equipment import growth has remained in the red for 10 months since Feb 18, but there was a rebound in Jan 19 with a rise of 18.1% yoy. It is still too early to conclude if a recovery in capital goods imports could boost exports growth, but this is a good sign that investment is continuing to grow amid trade war uncertainties. In Jan 19, disbursed FDI surged by 47.6% yoy to US\$1.6bn, suggesting continued strength in FDI flows.

**We expect a softer export outlook for 2019.** We retain our forecast of low double-digit export growth (+12.0% yoy in 2019F vs. 13.1% in 2018). Despite an uncertain global trade outlook, we think the current trade negotiations between the US and China provide a glimmer of light at the end of the tunnel. Therefore, we do not see the trade war as a major risk. Instead, we think a slowdown in China and moderation in global growth will have a bigger impact on Vietnam's export performance.

Read the full report: [HERE](#)

## ETF Monitor

### **VHC is expected to be inducted into FTSE Vietnam Index while CII may be removed from it**

**FTSE Vietnam ETF (FTSE ETF) will announce the results of a rebalancing of the FTSE Vietnam Index on 1 March 2019 while VanEck Vectors Vietnam ETF (V.N.M ETF) will publish the conclusion of a review of the MVIS Vietnam Index (\*) on 8 March 2019. The post-review portfolios of these two funds will officially come into effect on 15 March 2019. Following this, the FTSE ETF and the V.N.M ETF, which track the FTSE Vietnam Index and the MVIS Vietnam Index, respectively, and have a combined net asset value of US\$663.5m, would require some trades to rebalance the weight of stocks to match the newly structured FTSE Vietnam Index and MVIS Vietnam Index.**

\*The MVIS Vietnam Index is run by MVIS, which is a subsidiary of VanEck. This index is a market cap-weighted index that tracks the performance of the largest and most liquid companies in Vietnam.

**For FTSE ETF restructuring, VHC meets all the conditions to be added to the FTSE Vietnam Index while CII may be excluded due to a lower-than-required market cap.** Based on the latest data of FTSE ETF on 19 February 2019, we estimate the allocation of VHC in FTSE Vietnam Index to be around 1.0%. We expect that HPG, VCB, VHC, MSN and GEX could see the highest net-buying value from the FTSE ETF while VIC, VRE, PLX, CII and VNM might experience the strongest selling pressure from the FTSE ETF.

**For V.N.M ETF rebalancing, there will be no change in the list of constituent stocks of MVIS Vietnam Index.** The total proportion of Vietnamese stocks in the post-review MVIS Vietnam Index is expected to, however, fall from 70.6% currently to 70.0%. Based on the latest data of V.N.M ETF on 19 February 2019, we forecast that NVL, MSN, HPG, VRE and VCB would be net bought from the V.N.M ETF while BVH, VIC, SSI, GEX and DPM could witness the strongest net-selling value from the V.N.M ETF.

Read the full report: [HERE](#)

## Coverage Universe Updates

### Vietcombank (VCB VN) – Update – ADD (+19.0%)

**NIM jumps 30bp yoy due to strong push into individual lending.** With the State Bank of Vietnam (SBV) limiting VCB's credit quota, the bank actively shifted to higher-yielding individual loans to further improve net interest margin (NIM). In FY18, the individual loan book grew 32.9% yoy, outpacing the overall loan book growth of 16.4% yoy. As such, NIM rose 30bp yoy, leading to 29.5% growth in net interest income.

**Non-interest income records impressive growth of 45.7% yoy.** Robust growth in non-interest income was driven by: bad debt recovery (+49.8% yoy), income from long-term equity divestment (increased 11x yoy), and 34.0% yoy growth in net fee income, due to higher payment fees and higher service charges applied in early 2018. In FY18, VCB booked VND1,557bn in one-off income from long-term equity divestment, with most of this arising from the divestment from Military Bank (MBB VN, Add) and Eximbank (EIB VN, Not rated). Strong earnings growth and a fall in the cost-to-income ratio (CIR) from 40.4% in FY17 to 34.6% in FY18 led to a 61.1% earnings growth.

**Asset quality closely controlled despite a rise in bad debt.** The non-performing loan (NPL) ratio was kept at 1.0% as of end-FY18, lower than 1.1% at end-FY17. In order to keep a lid on the NPL ratio, VCB ramped up loan write-offs in 4Q18, with the annualised write-off rate rising from 0.3% in 9M18 to 0.7% by end-FY18. As such, the NPL ratio fell from 1.2% at end-9M18 to 1.0% at end-FY18. A 46.4% yoy growth in FY18 pre-provision profit created the financial capacity to write-off bad debts. Besides a lower NPL ratio, loan-loss-reserves also soared from 130.7% in FY17 to 165.3% in FY18.

**Successful private placement improves capital buffer.** In Jan 2019, VCB completed a 3% private placement at VND55,510/share to raise VND6,168bn of fresh capital. The new shares were bought by Mizuho and GIC, who now hold 15.00% and 2.55% stakes post issuance, respectively. We estimate that, post-issuance, VCB's Basel II capital adequacy ratio (CAR) will be 8.9% for FY19.

**We maintain our TP of VND73,800 and reiterate Add rating on VCB.** FY19-20F EPS forecast raised by 19.7-19.8%, respectively, on higher NIM, lower CIR and lower credit cost assumptions. Our TP is based on residual income (50% weighting, COE: 14.5%, LTG: 4.0%) and P/BV multiple (50% weighting, 3.4x FY19F P/BV). We reduce our target P/BV from 3.8x to 3.4x to reflect the stock price correction seen in FY18. Upside catalysts include a potential exclusive bancassurance deal, worth up to US\$1bn. Downside risk includes higher NPL than our forecasts which will increase credit costs.

Read the full report: [HERE](#)

### Thanh Cong Textile Garment JSC (TCM VN) – Update – HOLD (+9.1%)

**We expect this to be a muted year for TCM with EAT to decrease by 1.8% yoy. This is due to the Sears bankruptcy which will continue to negatively impact the bottomline while a possible reduction of Eddie Bauer's orders might reduce topline growth.**

**TCM's FY18 financial results were excellent** with revenue of VND3,662bn (+14.1%) and EAT of VND260bn (+34.6%) despite booking of provisions worth VND79bn for doubtful receivables from Sears; normalized profit growth was a stellar 72.8% yoy. Blended gross margin expanded by 280bp thanks to higher revenue contribution of fabric which has the highest gross margin in TCM's product portfolio.

**Construction of TCM's Vinh Long dyeing factory will start in FY20F** with expected CAPEX of US\$30m and designed capacity of 5,000m of fabric/day. The factory will satisfy in-house fabric needs hence reducing outsourced expenses and potentially raising blended gross margin by around 160bp after the official launch due in FY22F.

**We expect topline growth in FY19F to decelerate from FY18 levels while earnings could fall slightly.** We forecast FY19F revenue to increase slightly by 1.8% to touch VND3,728bn, with garment revenue expected to decline by 1.5% due to (1) loss of Sears' orders following its bankruptcy and (2) reduction in orders from Eddie Bauer which accounts for around 10% of total revenues. Besides, EAT is estimated to decrease by 1.8% yoy, touching VND256bn, due to slower topline growth and a high base effect due to one-off profits of VND48bn in FY18 from selling land and revaluation of investments in SAV worth VND27bn.

**We raise our TP but downgrade our rating to HOLD given the recent rally in the share price,** which has rendered the valuation fair in our view. TCM is trading at a core TTM P/E of 6.4x, which is higher than peers average of 5.8x. We value the stock on a FY19F core EPS of VND4,673/share and a target P/E of 7.0x which is the 1-year historical average TTM P/E of TCM. We also apply a haircut of 1.5% to our target price valuation to account for the residual Sears receivable balance that is yet to be provisioned for to come up with a target price of VND32,300/share. Our new TP is 20.0% higher than our previous TP we use a higher target P/E to account for TCM's fully integrated chain of production which makes it unique among domestic peers and a 16.4% increase in our core FY19 EPS forecast largely due to higher gross margin assumptions.

Read the full report: [HERE](#)

### Notable Corporate Events

**Central Pharmaceutical Joint Stock Company No 3 (DP3 VN) - dividend payment:** May 3 and May 6 will be the ex-date and record date, respectively, for paying the 2018 second cash dividend of VND5,000/share. The cash payment will be made on Jun 12. ([duocphamtw3.com](http://duocphamtw3.com))

<to be continued>

COVERAGE SUMMARY

Ticker	Close price	Adjusted target price	Upside	Recom-entation	Investment thesis summary/Update	Latest report
PC1	23,050	28,400	23.2%	ADD	<ol style="list-style-type: none"> <li>1. Robust backlog in 2019F. According to the company, the total backlog of the grid erection and installation segment is estimated at VND2,829bn at the beginning of 2019</li> <li>2. Promising outlook for hydropower segment. Investments in hydropower have gradually helped improved PC1's earnings quality thanks to high margins and recurring, stable revenues.</li> </ol>	<a href="#">Link</a>
LPB	9,100	12,900	41.8%	ADD	<ol style="list-style-type: none"> <li>1. LPB has embarked on an extensive branch network expansion initiative that is unmatched by other banks.</li> <li>2. Potential for a boost in fee income from bancassurance.</li> <li>3. LPB is considering migrating to HOSE. A listing on HOSE will increase liquidity for LPB</li> <li>4. High dividend yield on a low valuation.</li> </ol>	<a href="#">Link</a>
NLG	27,200	37,700	38.6%	ADD	<ol style="list-style-type: none"> <li>1. Project delay has led to haircut of our FY18F presales estimate.</li> <li>2. Project licenses bode well for FY19F launches.</li> <li>3. New land parcel acquired in Dec to support long term growth.</li> </ol>	<a href="#">Link</a>
ACV	88,300	105,000	18.9%	ADD	<ol style="list-style-type: none"> <li>1. ACV is a robust long-term bet on the aviation growth story than even a basket of domestic airline stocks.</li> <li>2. MOT's divestment of ACV stake to be a significant catalyst.</li> <li>3. High return on capital and superior growth prospects justify valuation premium.</li> </ol>	<a href="#">Link</a>
DPM	20,900	23,100	10.5%	HOLD	<ol style="list-style-type: none"> <li>1. Core urea business could face near-term margin pressure due to the expected increases in gas input prices, which will outweigh ASP recovery, in our view.</li> <li>2. NH3-NPK project is the earnings growth driver over the next few years, contributing 1.4-2.6tr annually to revenue starting from 2018F. However high interest expense and D&amp;A burden could result in annual losses in 2019-20F.</li> <li>3. Pending VAT policy change in Vietnam is expected to boost DPM's gross margin by 2-3% pts from 2019F onwards.</li> </ol>	<a href="#">Link</a>
QNS	43,300	53,200	22.9%	ADD	<ol style="list-style-type: none"> <li>1. QNS is the leading branded soymilk player in Vietnam and a major sugar producer.</li> <li>2. The company commanded 82% market share of the packaged soymilk market and accounted for around 10% of total nationwide sugar supply in 2017.</li> </ol>	<a href="#">Link</a>
LTG	23,600	38,300	62.3%	ADD	<ol style="list-style-type: none"> <li>1. Market leader in the CPC segment with 21% market share (vs. second largest player VFG with 8.3% market share). LTG could easily maintain the market leadership in the segment thanks to (1) extensive distribution network, and (2) established long-term relationships with suppliers.</li> <li>2. Long-term strategy is to focus on the Agrifood segment with high potential in export markets such as China, Philippines, Indonesia, etc.</li> <li>3. LTG is trading far below its domestic peers.</li> </ol>	<a href="#">Link</a>
VCB	62,000	73,800	19.0%	ADD	<ol style="list-style-type: none"> <li>1. Solid core earnings growth with earnings from divestment and bancassurance deals creating uncaptured upside</li> <li>2. Strongly positioned to penetrate the retail banking segment.</li> <li>3. Well-regarded bank with best-in-class asset quality and strong deposit franchise.</li> <li>4. Successful private placement enhanced capital buffers.</li> </ol>	<a href="#">Link</a>
MBB	22,500	31,100	38.2%	ADD	<ol style="list-style-type: none"> <li>1. Solid earnings on improving NIM and strong fee income growth with huge room to continue to boost asset yields.</li> <li>2. Continued shift towards retail lending supports NIM expansion.</li> <li>3. Dynamic strategy to boost fee income.</li> <li>4. Prudent risk management evinced by a clean balance sheet</li> </ol>	<a href="#">Link</a>
VPB	21,350	26,100	22.2%	ADD	<ol style="list-style-type: none"> <li>1. The leading market player in consumer finance with high returns on capital.</li> <li>2. Stricter credit controls hampered earnings growth in FY18F.</li> <li>3. More digitalisation initiatives to grow fee income and cut costs. VPB has launched a new digital platform in SME banking, retail banking and consumer finance.</li> </ol>	<a href="#">Link</a>
TCM	29,600	32,300	9.1%	HOLD	<ol style="list-style-type: none"> <li>1. The only vertically-integrated textile manufacturer in Vietnam.</li> <li>2. Sears's bankruptcy will dent FY18F and FY19F earnings.</li> <li>3. EVFTA is expected to confer a competitive advantage to TCM due to "Fabric forward Rules of Origin"</li> </ol>	<a href="#">Link</a>
HPG	33,900	33,800	-0.3%	HOLD	<ol style="list-style-type: none"> <li>1. We believe HPG will further consolidate its domestic market share.</li> <li>2. Higher sales volume but lower ASP</li> <li>3. Slight delay and capex overruns on the second phase of Dung Quat Steel Complex project.</li> </ol>	<a href="#">Link</a>
PVT	17,150	21,000	22.4%	ADD	<ol style="list-style-type: none"> <li>1. A beneficiary of secular oil and gas demand growth in Vietnam with stable cash flow and a robust business model.</li> <li>2. PVT boasts a stable business model with assured annual transportation volumes and long-term charter rates.</li> <li>3. We see the ongoing fleet rejuvenation benefitting PVT's long-term prospects.</li> </ol>	<a href="#">Link</a>

Ticker	Close price	Adjusted target price	Upside	Recom-entation	Investment thesis summary/Update	Latest report
STK	18,350	23,000	25.3%	ADD	<ol style="list-style-type: none"> <li>1. Second-largest synthetic fiber manufacturer in Vietnam.</li> <li>2. STK is a direct beneficiary of CPTPP and the US-China trade war.</li> <li>3. Trang Bang 5 (TB5) project's commercial operations will start in 1Q19F.</li> </ol>	<a href="#">Link</a>
IDI	8,600	23,800	176.7%	ADD	<ol style="list-style-type: none"> <li>1. IDI has gradually risen to become one of the most promising Vietnamese pangasius exporters. The firm has endured multiple downturns in the industry, demonstrating its resilience and good management quality. The share price, however, is volatile.</li> <li>2. We expect that pangasius exports will grow strongly in 2018.</li> <li>3. Fish feed segment and fishmeal/fish fat segment will see strong growth in 2018</li> <li>4. IDI will continue to increase its capacity to support growth over the next 2-3 years.</li> <li>5. High dividend yield and attractive valuation</li> </ol>	<a href="#">Link</a>
AAA	15,250	25,300	65.9%	ADD	<ol style="list-style-type: none"> <li>1. AAA is the largest plastic packaging manufacturer and exporter in South East Asia, with current production capacity of 8,000 tonnes/month.</li> <li>2. AAA will be able to capture market share globally in countries such as Japan and the U.S</li> <li>3. AAA aims to expand its production and adopt effective cost controls.</li> </ol>	<a href="#">Link</a>
PNJ	99,100	126,500	27.6%	ADD	<ol style="list-style-type: none"> <li>1. PNJ is leading the jewellery market in Vietnam with an estimated 30% market share in the branded segment in 2018, per management.</li> <li>2. Extensive store network and still expanding.</li> <li>3. Sustained momentum at PNJ Gold and anticipated turnaround at PNJ Silver to drive strong topline growth.</li> </ol>	<a href="#">Link</a>
KDH	31,000	34,400	11.0%	HOLD	<ol style="list-style-type: none"> <li>1. KDH owns 500ha land bank in the inner city area of HCMC following its recent merger with Binh Chanh Construction &amp; Investment (BCI, Unlisted).</li> <li>2. Its strategy to develop mid-range condos and gated townhouse communities makes for a diversified range of products and lowers market risk.</li> <li>3. We believe KDH's high quality housing developments have helped it to establish its brand name among prospective buyers, driving strong sales absorption.</li> </ol>	<a href="#">Link</a>
VGI	19,000	17,400	-8.4%	HOLD	<ol style="list-style-type: none"> <li>1. VGI is the largest telco to be listed on Vietnam stock market and holds the leading position in six out of nine countries under coverage.</li> <li>2. VGI provides full telecom services including calls, texts, mobile data and fiber optic internet broadband in nine countries across Africa, Latin America and Southeast Asia.</li> <li>3. Long term growth driver will be Mytel, VGI's new JV in Myanmar, given the domestic backdrop of a relatively high smartphone adoption rate of 70% of total mobile users</li> </ol>	<a href="#">Link</a>
DCM	9,130	9,700	6.2%	HOLD	<ol style="list-style-type: none"> <li>1. Parent company PVN guarantees 12% ROE for the company's urea operations in FY15-18F, protecting DCM from adverse market movements.</li> <li>2. Changes to Vietnam's VAT policy in 2018-19F could help expand DCM's gross margin by 3-4% from 2019F onwards, in our view.</li> <li>3. Uncertainty around 2019F input gas price policy, however, is a major risk that could counter positive effects of VAT policy change.</li> </ol>	<a href="#">Link</a>
VTP	172,900	157,000	-9.2%	HOLD	<ol style="list-style-type: none"> <li>1. High growth company in a fast-evolving industry.</li> <li>2. VTP's market share gains can be attributed to advanced technology and strong infrastructure.</li> <li>3. VTP's core sales is expected to grow at a CAGR of 48.5% to 2020.</li> <li>4. Healthy financial status with strong cash reserves and high ROE.</li> </ol>	<a href="#">Link</a>
ACB	30,500	39,800	30.5%	ADD	<ol style="list-style-type: none"> <li>1. Well-established retail brand name and customer base.</li> <li>2. Large retail customer base enables a strong fee income franchise.</li> <li>3. Legacy issues resolved, resulting in a healthy balance sheet.</li> </ol>	<a href="#">Link</a>

**MARKET MOVEMENTS**

HOSE					
Top gainers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
DAT	16,050	1,050	7.00	10	0.014
BTT	39,050	2,550	6.99	16,000	0.010
HSG	7,970	520	6.98	11.26MLN	0.061
NVT	7,820	510	6.98	34,680	0.014
PXI	2,460	160	6.96	1,010	0.001

Top losers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
NAV	8,120	-610	-6.99	3,520	-0.001
CLL	30,700	-2,300	-6.97	110	-0.024
SGT	5,350	-400	-6.96	15,520	-0.009
HOT	28,800	-2,150	-6.95	10	-0.005
TTE	7,910	-590	-6.94	280	-0.005

Top index movers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
VCB	62,000	1,900	3.16	2.50MLN	2.148
GAS	99,300	2,100	2.16	876,610	1.225
CTG	21,100	700	3.43	13.19MLN	0.794
HPG	33,900	1,200	3.67	8.27MLN	0.777
VRE	35,000	1,000	2.94	4.17MLN	0.710

Top index lagers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
VHM	93,100	-3,600	-3.72	950,950	-3.675
VIC	117,000	-1,400	-1.18	720,970	-1.362
MSN	88,400	-1,300	-1.45	1.23MLN	-0.461
BID	34,000	-250	-0.73	1.46MLN	-0.261
SAB	247,000	-1,000	-0.40	14,040	-0.195

Top liquidity					VND
Ticker	Last Price	Chg	%chg	Val. (VNDbn)	Index impact
AMD	2,600	-150	-5.45	13.63MLN	-0.007
CTG	21,100	700	3.43	13.19MLN	0.794
HSG	7,970	520	6.98	11.26MLN	0.061
HPG	33,900	1,200	3.67	8.27MLN	0.777
MBB	22,500	400	1.81	7.45MLN	0.263

HNX					
Top gainers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
DPS	700	100	16.67	480,312	0.000
PVX	1,100	100	10.00	2.09MLN	0.000
DPC	46,300	4,200	9.98	100	0.000
VE3	8,900	800	9.88	100	0.000
DIH	34,500	3,100	9.87	5,000	0.000

Top losers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
DCS	700	-100	-12.50	20,500	0.000
KSD	4,500	-500	-10.00	200	0.000
V21	10,800	-1,200	-10.00	100	0.000
VC1	15,400	-1,700	-9.94	100	0.000
VIE	16,700	-1,800	-9.73	1,000	0.000

Top index movers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
ACB	30,500	400	1.33	3.97MLN	0.493
PVS	20,300	500	2.53	5.46MLN	0.120
SHB	7,600	100	1.33	5.81MLN	0.103
TAR	19,600	1,700	9.50	100	0.033
DGC	43,000	500	1.18	57,900	0.033

Top index lagers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
VGC	20,600	-300	-1.44	1.80MLN	-0.061
PGS	35,000	-1,500	-4.11	5,550	-0.049
PVI	33,200	-800	-2.35	27,540	-0.028
VCG	27,500	-300	-1.08	1.19MLN	-0.020
VCS	63,700	-500	-0.78	59,699	-0.016

Top liquidity					VND
Ticker	Last Price	Chg	%chg	Val. (VNDbn)	Index impact
SHB	7,600	100	1.33	5.81MLN	0.103
PVS	20,300	500	2.53	5.46MLN	0.120
ACB	30,500	400	1.33	3.97MLN	0.493
SHS	12,100	100	0.83	2.96MLN	0.011
PVX	1,100	100	10.00	2.09MLN	0.020

Source: Bloomberg 22 Feb

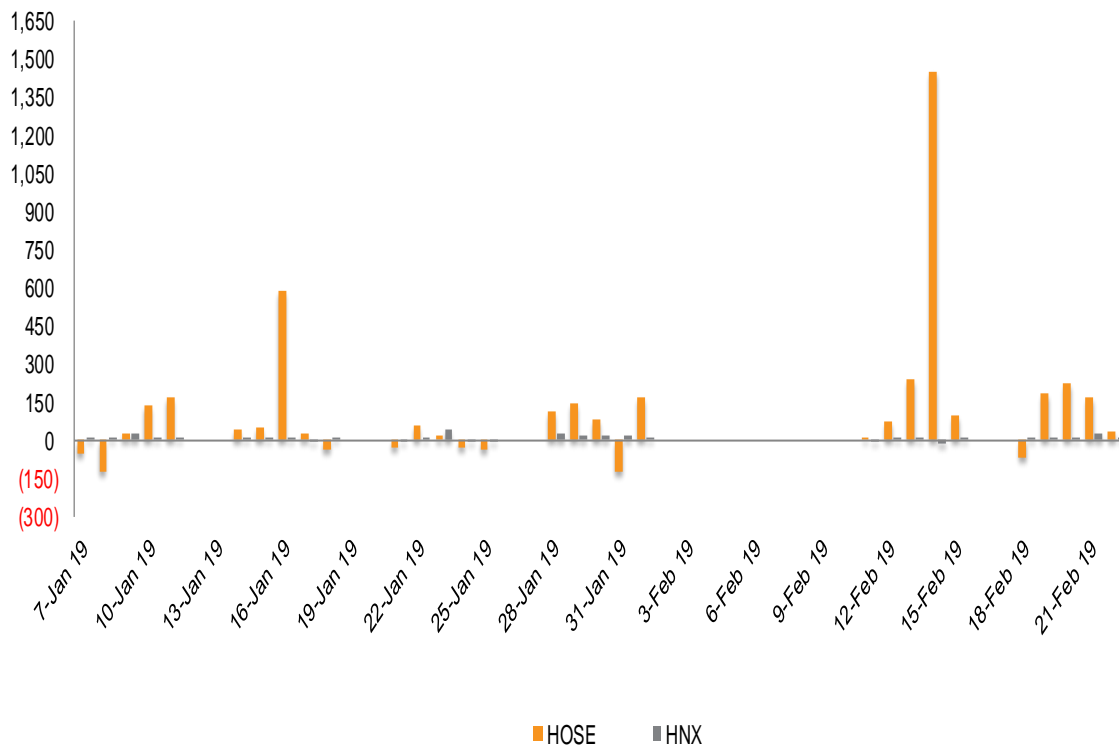


**FOREIGN ACTIVITIES**

Volume (Mn'shs)	HOSE	HNX	Value (VND'bn)	HOSE	HNX
<b>BUY</b>	15.2	1.3	<b>BUY</b>	661.0	26.2
% of market	7.2%	3.6%	% of market	14.3%	4.9%
<b>SELL</b>	14.5	1.0	<b>SELL</b>	628.6	17.4
% of market	6.9%	2.8%	% of market	13.6%	3.3%
<b>NET BUY (SELL)</b>	<b>0.67</b>	<b>0.3</b>	<b>NET BUY (SELL)</b>	<b>32.3</b>	<b>8.8</b>

Source: HSX, HNX

Foreign net buy/sell (30 days) in VND'bn



**2018 ACCUMULATION**

Volume (Mln'shs)	HOSE	HNX	Value (VND'bn)	HOSE	HNX
<b>BUY</b>	4,625.8	420.3	<b>BUY</b>	260,245.0	7,651.2
% of market	9.4%	3.2%	% of market	19.5%	4.6%
<b>SELL</b>	4,267.8	516.2	<b>SELL</b>	219,041.2	9,527.6
% of market	8.7%	4.0%	% of market	16.4%	5.7%
<b>NET BUY (SELL)</b>	<b>358.0</b>	<b>(95.9)</b>	<b>NET BUY (SELL)</b>	<b>41,204</b>	<b>(1,876.3)</b>

Source: HSX, HNX

**FOREIGN ACTIVITIES**

HOSE					
Top buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
MSN	88,400	-1,300	-1.45	106.4	-0.461
VNM	148,900	400	0.27	100.0	0.212
HPG	33,900	1,200	3.67	87.9	0.777
VRE	35,000	1,000	2.94	76.3	0.710
SSI	28,250	350	1.25	41.6	0.054

HNX					
Top buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
PVS	20,300	500	2.53	24.5	0.000
VGC	20,600	-300	-1.44	0.4	0.000
SHS	12,100	100	0.83	0.3	0.000
CEO	13,300	0	0.00	0.2	0.000
BVS	11,700	-100	-0.85	0.1	0.000

Top sell by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
MSN	88,400	-1,300	-1.45	67.2	-0.461	
VJC	121,500	2,500	2.10	64.1	0.413	
VHM	93,100	-3,600	-3.72	61.7	-3.675	
HPG	33,900	1,200	3.67	58.4	0.777	
VRE	35,000	1,000	2.94	53.0	0.710	

Top sell by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
VGC	20,600	-300	-1.44	9.3	0.000	
SHS	12,100	100	0.83	2.3	0.000	
PVS	20,300	500	2.53	1.5	0.000	
CEO	13,300	0	0.00	1.5	0.000	
BVS	11,700	-100	-0.85	0.6	0.000	

Top net buy by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
VNM	148,900	400	0.27	58.0	0.212	
MSN	88,400	-1,300	-1.45	39.2	-0.461	
SSI	28,250	350	1.25	37.4	0.054	
HPG	33,900	1,200	3.67	29.5	0.777	
E1VFN30	15,400	220	1.45	29.1	0.000	

Top net buy by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
PVS	20,300	500	2.53	23.0	0.000	
NRC	35,300	400	1.15	0.1	0.000	
HMH	11,000	0	0.00	0.1	0.000	
APS	3,200	100	3.23	0.0	0.000	
IDV	29,600	-100	-0.34	0.0	0.000	

Top net sell by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
VJC	121,500	2,500	2.10	-58.5	0.413	
VHM	93,100	-3,600	-3.72	-37.1	-3.675	
DHG	102,000	4,500	4.62	-22.3	0.179	
TRA	69,400	2,300	3.43	-18.5	0.029	
VIC	117,000	-1,400	-1.18	-17.5	-1.362	

Top net sell by foreigners (value)						VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact	
VGC	20,600	-300	-1.44	-8.89	0.000	
SHS	12,100	100	0.83	-2.01	0.000	
CEO	13,300	0	0.00	-1.23	0.000	
BVS	11,700	-100	-0.85	-0.53	0.000	
INN	30,500	700	2.35	-0.37	0.000	

22-Feb-19

Source: Bloomberg, HOSE, HNX

No.	Ticker	Price VND	Price change (%)			Mkt. Cap US\$mln	Outs. Vol. Mln'shs	Float ratio %	Avail. Flt % (30 days-shs)	Ave. daily vol.	P/E x	P/B x	ROE %	ROA %
			1M	3M	6M									
1	VIC VM	117,000	14.3	19.4	12.9	16,085	3,192	57.6	31.8	619,057	103.9	6.6	8.0	1.3
2	VHM VM	93,100	17.0	20.9	5.9	13,433	3,350	30.3	33.6	434,136	20.5	7.2	56.8	16.8
3	VNM VM	148,900	11.1	24.0	9.6	11,169	1,741	46.2	40.3	802,627	28.1	10.1	37.5	28.4
4	VCB VM	62,000	12.3	13.1	0.2	9,905	3,709	25.2	6.6	1,036,262	15.2	3.5	25.2	1.4
5	GAS VM	99,300	10.7	6.5	-0.7	8,187	1,914	4.2	45.5	447,137	16.0	4.2	27.8	19.4
6	SAB VM	247,000	5.6	2.1	16.0	6,823	641	10.4	90.2	33,703	39.0	10.5	29.4	18.8
7	BID VM	34,000	3.8	6.8	4.6	5,007	3,419	4.4	26.9	893,558	15.8	2.3	15.1	0.6
8	MSN VM	88,400	10.4	7.8	-3.9	4,429	1,163	24.9	7.0	685,458	19.3	3.5	22.2	7.7
9	TCB VM	27,700	3.4	4.5	3.9	4,172	3,497	81.6	0.0	2,545,850	11.1	1.9	21.5	2.9
10	VRE VM	35,000	20.9	11.8	7.3	3,511	2,329	100.0	17.1	1,442,931	33.9	2.9	8.8	6.3
11	CTG VM	21,100	7.9	-8.1	-19.6	3,384	3,723	15.8	0.6	5,797,550	14.5	1.2	8.3	0.5
12	HPG VM	33,900	14.9	-5.3	-10.8	3,101	2,124	53.5	9.6	4,282,550	8.4	1.8	23.6	13.1
13	PLX VM	58,500	9.3	0.9	-10.8	2,920	1,159	6.3	9.3	690,493	18.3	3.3	18.1	6.3
14	BVH VM	96,500	7.2	0.3	10.3	2,913	701	31.2	24.2	64,430	63.5	4.6	7.3	1.0
15	VJC VM	121,500	5.7	-5.2	-20.0	2,835	542	53.2	7.4	574,179	12.6	4.7	42.6	14.7
16	NVL VM	58,400	2.6	-13.7	-10.0	2,341	930	32.4	31.7	537,807	16.9	2.8	20.1	5.4
17	VPB VM	21,350	8.7	-4.9	-16.3	2,259	2,457	69.0	0.0	2,086,336	7.1	1.5	22.8	2.4
18	MBB VM	22,500	9.2	6.1	-3.8	2,094	2,160	56.1	0.0	5,587,600	8.0	1.5	20.1	1.8
19	MWG VM	89,000	6.2	3.7	-2.5	1,699	443	87.1	0.0	520,657	13.3	4.4	38.7	11.3
20	POW VM	16,200	4.5	N/A	N/A	1,634	2,342	88.4	33.6	N/A	22.6	1.5	6.8	2.8
21	HDB VM	30,100	0.0	-2.3	-16.4	1,272	981	72.6	3.6	1,148,228	10.4	1.9	19.1	1.4
22	FPT VM	45,200	6.7	4.1	2.6	1,195	614	81.7	0.0	475,623	11.6	2.2	21.9	9.6
23	STB VM	13,050	11.1	5.2	14.0	1,014	1,804	94.0	9.7	4,013,610	13.1	1.0	7.5	0.5
24	EIB VM	16,800	5.0	24.9	20.0	890	1,229	79.0	0.0	260,943	31.3	1.4	4.5	0.4
25	ROS VM	34,950	-0.9	-4.1	-18.5	855	568	27.0	46.8	3,094,444	92.8	3.4	3.7	2.0
26	BHN VM	80,800	-1.8	-2.7	-1.3	807	232	0.9	31.4	474	35.5	4.4	13.0	5.6
27	TPB VM	21,000	0.0	-4.3	2.1	769	851	70.6	0.0	317,648	9.5	1.7	21.2	1.4
28	PNJ VM	99,100	9.4	2.8	-4.6	713	167	69.4	0.0	232,844	16.9	4.4	28.7	17.8
29	SSI VM	28,250	10.6	-1.4	-6.5	620	509	64.3	42.2	1,648,411	10.8	1.6	14.8	6.1
30	HNG VM	15,700	10.6	-4.0	-1.6	600	887	42.0	55.8	652,316	N/A	1.3	-5.1	-1.7
31	DHG VM	102,000	20.6	19.7	5.3	574	131	22.1	53.5	176,981	22.9	4.3	19.8	15.8
32	KDH VM	31,000	3.2	5.1	11.1	553	414	75.1	1.4	160,798	15.4	1.9	13.4	8.1
33	REE VM	35,500	9.6	9.2	0.9	474	310	84.4	0.0	440,847	6.2	1.2	20.6	12.0
34	SBT VM	20,050	-0.2	-1.6	10.7	454	525	30.2	93.3	1,468,779	69.1	1.7	2.8	1.8
35	CTD VM	134,200	-6.2	-12.6	-13.4	436	75	85.5	2.4	98,160	7.3	1.3	18.8	9.2
36	GEX VM	23,650	10.0	-9.0	-19.8	414	407	68.5	35.9	1,233,987	9.3	1.7	18.8	6.0
37	TCH VM	24,750	37.5	14.3	-15.2	377	353	50.0	44.7	669,107	32.7	2.0	6.2	5.3
38	DXG VM	24,450	5.4	-4.3	-12.4	368	350	66.8	0.2	1,035,752	7.2	1.7	26.7	9.8
39	VHC VM	91,600	-6.8	-16.4	25.3	365	92	37.7	63.4	165,244	5.9	2.1	41.7	25.6
40	DPM VM	20,900	-8.3	5.0	17.4	352	391	38.1	25.8	613,042	13.5	1.0	8.8	6.5
41	GMD VM	27,450	5.6	-5.7	3.0	351	297	60.8	0.0	409,691	4.5	1.4	29.4	17.2
42	NT2 VM	28,200	1.4	11.5	7.4	350	288	32.1	26.1	323,138	10.8	2.2	17.4	8.3
43	YEG VM	239,800	0.8	-17.0	22.7	323	31	93.2	54.7	7,607	47.2	4.9	16.5	11.9
44	PPC VM	23,200	13.7	23.4	25.7	320	321	24.7	34.4	410,087	6.4	1.3	20.7	15.9
45	SCS VM	146,000	3.2	-2.7	-14.1	314	50	99.1	31.5	6,190	17.6	8.7	40.8	35.2
46	PDR VM	26,600	4.3	0.4	2.3	305	266	37.8	42.7	619,313	11.2	2.1	20.5	6.1
47	KBC VM	14,600	5.0	16.8	17.7	295	470	75.4	29.3	2,926,602	9.2	0.8	8.6	4.6
48	LGC VM	35,300	0.0	18.1	30.7	293	193	N/A	4.0	0	35.8	2.6	7.5	2.0
49	PVD VM	17,650	13.1	12.4	23.0	291	383	49.4	29.0	1,826,190	46.0	0.5	1.4	0.9
50	VPI VM	41,250	0.1	-4.2	-1.0	284	160	100.0	39.5	166,367	15.6	2.9	20.6	8.1
51	VCI VM	40,000	1.5	-21.4	-32.8	281	163	66.1	59.3	123,603	7.9	1.8	24.7	12.7
52	NLG VM	27,200	5.8	-2.3	-10.7	280	239	60.8	0.0	261,070	7.3	1.4	19.2	8.7
53	PAN VM	37,700	7.5	9.6	-18.3	276	170	47.3	3.8	55,635	18.3	1.7	10.2	4.2
54	HCM VM	28,000	44.8	16.1	12.1	260	216	66.7	39.2	673,480	10.6	2.3	23.1	11.3
55	HT1 VM	15,350	1.3	12.5	21.8	252	382	20.0	43.1	285,639	9.1	1.1	12.5	5.9
56	CII VM	22,700	0.2	-15.3	-13.4	242	248	83.4	16.9	779,007	68.0	1.1	1.6	0.4
57	PHR VM	40,500	14.1	26.6	65.3	236	135	33.1	41.1	370,609	8.6	2.1	24.8	13.3
58	HAG VM	5,490	10.2	0.0	-21.7	219	927	63.8	40.6	3,233,439	43.9	0.4	0.9	0.2
59	DCM VM	9,130	-1.4	-8.0	-11.4	208	529	24.4	45.6	713,451	8.2	0.8	9.5	5.6
60	PVT VM	17,150	3.6	2.1	1.2	208	281	42.8	15.7	375,766	7.5	1.2	16.7	6.6

Source: Bloomberg 22 Feb

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