

Market commentary: The VN-INDEX reversed strongly and successfully passed the 1,040-pt level due to the impressive recovery of blue-chips.

Vietnam's stock market showed renewed vigor, as large cap stocks advanced today. Following the recovery of stock markets globally, Vietnam's stock market kicked off positively with the two main bourses starting off in the green. The index later accelerated its advance due to the strong support of heavy-weighted stocks, such as BID, GAS and VJC. The increase mainly resulted from the gains of the Oil and Gas, Financial and Industrial sectors. Banking stocks regained all losses from yesterday's plummet, led by BID, which hit the ceiling price with a huge demand surplus, followed by VCB, VPB and HDB. Oil and Gas stocks saw an impressive jump, and GAS was the index's largest supporter, surging by 5.0% thanks to the huge net-buying value from foreign investors. This stock alone contributed 3.6pts to the index's overall gain. Other Oil & Gas tickers also had positive performance, including PLX and PVS, while only PVD declined. The uptrend was further consolidated when many mid-cap stocks and small-cap stocks rallied, such as AAA, NLG and VND. On the other hand, only a few blue-chips underperformed today, led by MSN, NVL and VIC. However, these laggards were far surpassed by their other large counterparts. As a result, the VN-INDEX gained 29.0pts (+2.9%) to close above the 1,040-pt level with 242 gainers, 58 losers and 51 unchanged. The HNX-INDEX also had an optimistic trading day and finally landed at 119.6pts (+3.5%) with 160 advancers, 45 decliners and 179 unchanged.

All sectors rose today, led by the IT (+5.1%), Industrial (+4.9%) and Financial (+4.5%) sectors. Top index movers consisted of GAS (+5.0%), BID (+6.9%), VRE (+6.8%), VJC (+7.0%) and VCB (+2.4%). Top index laggards included MSN (-3.5%), NVL (-1.3%), SBT (-5.0%), PVD (-4.1%) and VIC (-0.1%). The top 3 major block trades were VJC with 2.2mn shares (VND355.7bn), GEX with 5.3mn shares (VND150.8bn) and NVL with 1.4mn shares (VND117.4bn).

Foreigners net sold on HOSE worth VND224.5bn and net bought on HNX worth VND3.4bn. They mainly bought HDB (VND87.2bn), HPG (VND83.1bn) and VRE (VND60.9bn) and sold HPG (VND197.5bn), VNM (VND117.3bn) and VRE (VND71.7bn).

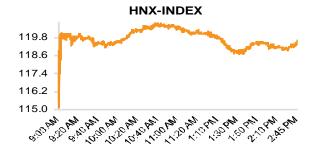
Snapshot	HOSE	HNX
Close (pts)	1,040.6	119.6
1 Day change (%)	2.86	3.45
Volume (mn shs)	241.2	58.1
Value (US\$mn)	291.3	37.6
Gainers	242	160
Losers	58	45
Unchanged	51	179

Commodities & Currencies	Close	‰chg
Gold(USD/Oz)	1,328	0.13
WTI Oil (\$/B) 1Mth	63.09	-0.47
Brent Oil (\$/B) 1Mth	66.68	-0.27
USDVND	22,700	0.02
EURVND	28,057	0.27

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Source: Bloomberg

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Sectors	Price	Index	P/E	P/B
(VNIndex)	1D chg	Wgt	x	х
Consumer Discretionary	2.32%	0.74	17.03	4.85
Consumer Staples	0.24%	6.46	31.25	9.55
Energy	4.10%	3.16	61.95	4.04
Financials	4.45%	4.05	21.39	2.94
Health Care	5.12%	0.24	20.6	3.61
Industrials	4.87%	1.56	37.75	9.3
IT	3.88%	0.94	11	2.49
Materials	2.57%	1.8	10.71	2.35
Real Estate	1.78%	4.64	32.63	4.76
Utilities	4.40%	6.16	20.52	4.5

Source:	Bloomberg
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Country	Close	1D chg	P/E	P/B	Market cap
Peering	Points	%	x	x	US\$bn
China	4,050.5	0.49%	16.62	2.06	5,002
India	10,476.7	-0.51%	22.43	3.16	1,166
Indonesia	6,534.9	2.82%	24.88	2.66	533
Laos	966.2	-3.23%	14.04	0.85	1
Malaysia	1,836.7	2.22%	16.66	1.71	282
Philippines	8,667.6	1.28%	23.37	2.54	203
Taiwan	10,551.5	-0.86%	15.39	1.73	1,062
Thailand	1,785.4	1.81%	18.53	2.12	567
Vietnam	1,040.6	5.72%	19.20	2.93	121

Source: Bloomberg

7-Feb



Market News

Oil rallies as stockpile surprise brings relief from global rout. A day after oil was swept up in a global market rout, crude is rebounding as investor focus snaps back to U.S. supplies. Futures in New York rose as much as 1.3%, following a 1.2% drop in the previous session as a flight from risk shook assets around the world. While equity markets are clawing back on calls to 'buy the dip,' crude's advance is being driven by industry data that showed an unexpected decrease in U.S. stockpiles. Investors are watching if government data also surprises with a decline when it's released on Wednesday. As calm returns to markets, Goldman Sachs Group Inc. stuck to its bullish call on commodities, saying the recent global selloff only bolsters its view that raw materials are set to perform well in months ahead. Still, crude is struggling to extend last month's gains that were largely driven by a weaker dollar, on speculation that U.S. output will impede efforts by OPEC and its allies to curb a glut. "What's happening in the U.S. has become critical to the oil market, whether it's inventories and production figures or the movement in the greenback," Will Yun, a commodities analyst at Hyundai Futures Corp., said by phone from Seoul. "While oil prices are likely to be supported at this level after its correction, the upcoming U.S. data will be the deciding factor" for future prices. (Bloomberg)

Profitable FDI businesses pay low taxes. The foreign direct investment (FDI) sector contribute a modest amount to the State budget although they enjoy many incentives and receive high profits. According to GSO (General Statistics Office of Vietnam)'s Feb 06 report on the development of businesses in centrally run cities in 2017 and the 2010-2016 period, FDI businesses have achieved the highest turnover growth among economic sectors. They recorded a turnover of around US\$216bn in 2016 and an average growth of 23% in the 2010-2016 period. They earned VND327,400bn in profit, accounting for 45.9% of the profits earned by businesses from all sectors. However, they made the smallest contribution to the State budget with just VND250,900bn, according to GSO's Director of Industry Statistics Department Pham Dinh Thuy. The reason is that FDI businesses involved in hi-tech production are exempted from different types of taxes, including corporate income taxes. In addition, many localities have implemented their own tax exemption policies to attract more FDI businesses. Besides, some FDI businesses have made corrupt use of policies and transfer pricing that State agencies have not detected or even imposed no sanctions. The GSO suggests that the Government and relevant ministries should double check the incentives offered by localities to ensure equality for all economic sectors, said Mr Thuy. (En.vietnamnet.vn)

Laos top recipient of Vietnamese investment. Vietnam's Foreign Investment Agency (FIA) was quoted in VietNamNet on Monday as saying that by the end of September 2016, Vietnam had 266 licensed projects in Laos with total registered capital of US\$5.1bn. However, Prime Minister Thongloun Sisoulith told a press conference held on the sidelines of the 40th meeting of the Laos-Vietnam Cooperation Committee in Vientiane on Monday that Vietnamese enterprises have so far invested US\$3.7bn into projects in Laos. An official at the Lao Ministry of Planning and Investment said he assumed the balance was probably also destined for investment in Laos. Prime Minister Thongloun pledged that the Lao government would continue to assist Vietnamese companies to ensure their projects proceeded as planned. Vietnamese business interest in Laos are mostly in the industrial, agriculture, telecommunications, finance, banking and hydropower development fields and other services. Economists say the close proximity of Laos is one of the main reasons Vietnamese companies want to do business here, which has contributed to economic growth and generated job opportunities in Laos over the past decades. (Asianews)



IPO Note

<u>Vietnam Rubber Group (VNRG – unlisted) – IPO note - NON-RATED</u>

VNRG, the largest rubber plantation operator in Vietnam, held its IPO auction on February 2nd, 2018. The company's solid core operations will support earnings growth in the future. The IPO valuation was not cheap enough to draw the attention of a local strategic investor or the public, and there will not be any foreign investors in the post-IPO divestment. However, we are looking for a more detailed development plan on around 10k ha of "repurposed" land in highly valuable locations, which could improve VNRG's current poor asset turnover relative to its peer group; this could be a positive price catalyst when announced.

VNRG has a huge land bank, but lacks an execution plan. VNRG is now in possession (through long-term leases) of nearly 520k ha of land, including a 68k ha parcel located in the most active industrial area of the country (Binh Duong, Dong Nai) of which 6,000 ha is already developed as industrial park area in Dong Nai and Binh Duong province; 4,000 ha of this is already under operation with around 70% blended occupancy rates; the remaining undeveloped land bank could be highly valuable for future project development.

The company's young plantation ensures that it will have strong volume growth in the future despite no acreage expansion. Half of VNRG's rubber plantation profile consists of premature fields (40% of total plantations). Most of these plantations will be ready for tapping during 2018-2020, which should drive a 15% CAGR in volume over this period. The total plantation could be capped by the government's nationwide plantation zoning system. Therefore, VNRG will not be able to achieve further volume growth by expanding its acreage.

The company is targeting a 31% CAGR in earnings between 2018-2020, which we believe is achievable. Despite the expectation for moderate growth in rubber prices over the period (5-10%/annum), VNRG can still deliver its targeted 23% CAGR in revenue thanks to strong volume growth. Furthermore, disposable income from its aged rubber fields will contribute to its bottom line, which will be supported by continued favorable rubber wood prices.

The specter of hidden liabilities from past investment failures has been lifted. VNRG has declared its divestment plan for non-core assets, although the amount of financial income that it will generate through these sales is still unclear. It has also now fully explained the core-businesses capital injection and intercompany transactions worth a total of over VND5trl and therefore there are no major obligations to the state in the future. This should alleviate concerns over potential irregularities in past capital allocation decisions, which could have invited regulatory scrutiny and consequent penalties, and consequently tarnished management's image.

Poor IPO performance may hamper efforts to bring in strategic investors. The starting auction price does not appear attractive, equating to a FY18 forward P/E of 9.0x, versus the sector average of 8.6x. The IPO auction closed with registered bids equal to only 21% of the total offer size. The average successful bid price was VND13,011/share with 100.8mn shares matched. The remaining 374.3mn shares will be dumped into a strategic package. It is doubtful that this strategic package will receive interest from the market, as foreign investors will not be allowed to join this round.

Read the full report: HERE



Coverage Universe Update

Military Commercial JSB (MBB VN) - Earnings update - HOLD (Upside -5.1%)

FY17 earnings were lower than our expectations, as MBB ramped up provisioning in 4Q. We are positive on MBB's medium-term outlook because the bank completed provisioning for VAMC bonds one year earlier than planned, which might help its FY18 profit exceed our previous forecast. We will revisit our projections and update our target price in the coming weeks.

FY17 bottom line fell below our forecasts despite the strong core growth, as there was a sharp rise in provision expenses and a higher cost to income ratio (CIR). Strong growth were posted across major business segments: net interest income increased by 40.6% yoy, net fee income jumped by 65.6% yoy and other non-interest income grew by 27.1% yoy. Provision expenses surged by 60.2% yoy, as MBB looked to speed up bad debt clearing. CIR increased from 42.4% in FY16 to 43.3% in FY17 due to 41.6% jump in salary expenses. FY17 PBT and net profit reached VND4,616bn and VND3,490bn, translating to 26.4% and 19.9% growth, respectively. MBB fulfilled 107% of its PBT target, but still fell 9% below our forecast due to higher provisioning expenses than we had anticipated.

Rising NIM fueled net interest income growth. The robust growth in MBB's individual loan book (+33.3% yoy) lifted blended asset yields by 45bps, matched only by a 15 bps increase in its cost of funds. The contained rise in funding costs could be attributed to a hike in the CASA ratio (current deposit) from 39.2% in FY16 to 39.7% in FY17. Consequently, MBB's NIM rose from 3.5% in FY16 to 4.2% in FY17.

The bank's fee income growth was driven by income from payment services and the consolidation of the insurance business. Income from payment services increased by 51.4% yoy, while income from insurance jumped 2.8 times versus FY16. Insurance income came from Military Insurance Company (MIC), which became a subsidiary of MBB in 4Q16 after MBB increased its stake in MIC from 49.8% to 69.6%. Therefore, income from MIC was consolidated into the bank's financial statements starting 4Q16. On a pro-forma basis (assuming consolidation of MIC results for the entire year of 2016), net fee income growth was still healthy at 18.4% yoy.

Read the full report: HERE

Company Note

<u>Vietnam Electrical Equipment JSC (GEX VN) – Company note – NON-RATED</u>

Vietnam Electrical Equipment Joint Stock Corporation (GELEX – GEX VN), through over 20 years of development, has become a leading conglomerate in the electrical equipment industry. GEX has also, through its subsidiaries, diversified into logistics and port services and made investments in energy and real estate. GEX has a total of 10 subsidiaries and is consolidating its stake in some of them. GEX's recent migration from UPCOM to the main bourse should help bring its story into the mainstream and lift its valuation over time.

Electrical equipment manufacturing: the core with a synergistic portfolio and pockets of market leadership. This business line is the main profit driver with CADIVI (power cable manufacturer), THIBIDI (transformer manufacturer), and EMIC (measuring instruments manufacturer) as the main contributing subsidiaries. The combined revenue of the segment touched VND7,715 in 9MFY17, contributing 89% of GEX's overall revenues and 83% of its gross profits.



Logistics and port services: rapid expansion in a promising market. GEX has been growing its presence in the international freight forwarding, import-export forwarding, warehousing services and port operations segments in Vietnam by gaining control over SOTRANS (STG VN) with a current shareholding of 54.78% in the subsidiary.

Infrastructure Investment: catching the "power" infrastructure wave. Since December 2016, GEX has strengthened its presence in the power infrastructure development sector by establishing a new wholly-owned subsidiary named Gelex Energy One Member Co., Ltd (Gelex Energy with a total charter capital of VND1,400bn) to invest in the development and operation of power plants and water treatment and supply.

Real-estate Investment: benefitting from a valuable land bank. Taking advantage of the existing land bank owned by entities across the group, GEX has undertaken commercial real-estate development projects at few "golden" sites within the central business district (CBD) of Hanoi. Although the segment does not make a significant contribution to GEX's consolidated profit (only accounts for 3% of the group's gross profit), the current market value of the real estate on hand is expected to far surpass the book value of the initial investment due to robust property price appreciation in the CBD.

Valuation looks attractive: growth still not fully priced in. At the current price of VND28,350/share, GEX is trading at a TTM P/E of 11.5x, a 23.3% discount to the regional peer average. We believe that GEX deserves a higher valuation due to its dominant market share in key segments of the Vietnamese electrical equipment manufacturing industry and synergistic portfolio of businesses.

GEX switched its listing from the UPCOM to the Ho Chi Minh Stock Exchange (HOSE) starting from Jan 18, 2018. GEX shares reached ceiling on the first two trading days on the new bourse, touching VND 32,200/share versus the initial reference price of VND25,100/share, with over 2 million shares overbought at close on the first trading day. The significantly enhanced access to equity capital after listing on HOSE might enable GEX to continue to pursue its aggressive, investment and M&A-driven growth strategy. A listing on the main bourse will also ensure better disclosure going forward which should help to bring GEX's story further into the mainstream.

Read the full report: HERE

Notable Corporate Events

Vietnam Southern Food Corporation – (Vinafood II - unlisted) - IPO: Vinafood II sets Feb 27 as the deadline of key shareholder registration for 125mn shares (25% of the company's charter capital). No details were provided on pricing, the number of selected investors or the selection process. (Bloomberg)

Vinh Hoan Corporation (VHC VN) - 2018 business plan: For FY2018, VHC targets revenue of VND9,300bn (+14% YoY) and a net profit of VND650bn (+10% YoY). Specifically, the company set goals to record revenue worth US\$20mn and US\$10mn from value-added products and collagen, and gelatin products, respectively. Besides, VHC estimated that its total export value was US\$350mn (+17% YoY). (Vinhhoan.com)

<to be continued>



COVERAGE SUMMARY

Ticker	Adjusted price	Adjusted target price	Upside	Recom- endation	Investment thesis summary/Update	Latest report
PC1	35,700	42,100	17.9%	ADD	Positive outlook for 2018 with surge in revenue thanks to: (1) New contribution from My Dinh Plaza II and (2) commissioning of two new hydropower plants in Q4, 2017.	
LPB	14,900	16,700	12.1%	HOLD	1. Unique distribution advantage with more than 1000 PTOs across country. Will be able to maintain strong credit growth thanks to good capital buffer (CAR ~13%) and strong liquidity (LDR ~80%). 2. FY17 YE P/B of 1.0x, cheap relative to peers.	<u>Link</u>
TDH	14,600	15,900	8.9%	HOLD		
DCM	12,400	16,200	30.6%	ADD	 Recovery in ASP (+6% in 2017 from low level in '16) and volume (+9% in 2017, supported by exporting activities), driven by recovery in agriculture sector and global urea price cycle. Gas price subsidy from PVN until the end of 2018 (guaranteeing ROE at minimum 12%), preferential income tax rate of 5% Possible change in VAT policy could reduce COGS and improve margins by 2-3% pts. PVN plans to divest 24.6% stake by 2018 which will add to free-float. 	
VJC	184,100	147,000	-20.2%	REDUCE	 VJC maintained strong Q3 transport and ancillary revenue growth of 34.4% YoY to touch VND6,185bn. Delays in aircraft deliveries proved management's operational mettle, pushing operational efficiency to new heights. 2018 core net profit could touch VND6,574bn (+92.4% YoY) 	<u>Link</u>
NLG	31,700	31,850	0.5%	HOLD	1. NLG is well aligned with the new property market orientation. NLG focuses on durable-demand products (affordable and social apartments and landed properties). 2. FY2017 net revenue is forecasted at VND3,454 billion (+36.3% yoy) and NPATMI at VND544 billion (+58% yoy). For 2018, revaluation of Hoang Nam project will secure strong EAT growth. However, the share price is reasonable this year. 3. Upside for the stock will come in 2018 as major projects are going to be executed.	<u>Link</u>
IMP	63,000	70,600	12.1%	HOLD	Largest jewelry retailer with rapid retail footprint expansion	<u>Link</u>
PNJ	147,600	143,700	-2.6%	HOLD	Robust SSSG in 2017 (25%) and target SSSG FY18 of 12%. FY18 EAT is forecasted to grow by 55%	Link
ACV	91,000	83,700	-8.0%	HOLD	 Passenger throughput could grow at more than 15% in the next few years Domestic passenger fees will increase by 22.7% yoy in 2018, FY18 EAT to touch VND5,072b (+46.5%) 2018 EV/EBITDA 11.9x, below peers average of 15x 	<u>Link</u>
BFC	31,000	43,338	39.8%	ADD	Leading NPK producer in terms of capacity (current 925k tons, could add 200k tons more in the North) and market share (15-16%) Long-term growth from expansion strategy to Northern Vietnam (+20%/year in volumes) and overseas market (Cambodia)	
DRI	10,900	17,700	62.4%	ADD	 Conservative forecast on FY2018 output. Higher corporate tax obligation implies a 16-17% haircut to our 2017 and 2018 earnings forecast. Slow earnings growth in 2018 but stronger growth expected in 2019 We reduce our target price by 17% to VND17,700/share mainly due to the expected increase in the future tax burden. 	<u>Link</u>
DPM	23,500	24,500	4.3%	HOLD	Gross margin fluctuates following movement in oil prices, 1H17 performance hurt by the sharp increase in oil/gas input price NH3-NPK expansion projects will contribute to revenue and profit starting from 2018 (expected VND1.2-2trl in revenue and VND150-300bn in profit) DPM would benefit the most in case a change in VAT policy is approved (gross margin +3-4% pts.) PVN plans to divest 8.6% stake by 2018	<u>Link</u>
NVL	80,700	69,500	-13.9%	REDUCE		<u>Link</u>
QNS	50,500	76,000	50.5%	ADD	 Volume growth did not feed through to the bottom line. We lower our TP due to a marked stiffening of competition in the domestic soymilk market. But the recent share price fall means valuation is still attractive. 	Link





Ticker	Adjusted price	Adjusted target price	Upside	Recom- endation	Investment thesis summary/Update	Latest report
SBV	32,500	44,100	35.7%	ADD	The new factory launch will be behind schedule. We revise up our DCF-based target price by 5% to VND44,100	<u>Link</u>
СТС	25,750	20,700	-19.6%	REDUCE	, , , , , , , , , , , , , , , , , , ,	
ACB	40,700	29,800	-26.8%	REDUCE		
DPR	39,000	51,900	33.1%	ADD	 ASP will stay at high levels in 4Q 2017 and FY2018. Surge in 2018 disposal earnings given spike in 9M 2017 rubber wood price. Tapping volume rise and disposals to drive FY2018 EAT growth 	<u>Link</u>
LTG	39,300	66,270	68.6%	ADD	 All segments apart from CPC grew in 3Q CPC segment's 22% YoY drop in sales 3Q was an aberration. Booming rice exports to China and Philippines should boost Agrifood sales. For 2017, we raise our net sales forecast by 7.6% but lower our net profit forecast by 8.7% as a result of a 0.8bps decrease in our forecasted gross margin. For 2018, we expect a 7.1% growth in top line to touch VND8,781bn and a 18.4% growth in bottom line to touch VND517bn. 	<u>Link</u>
VCB	63,500	43,100	-32.1%	REDUCE		
MBB	29,200	27,700	-5.1%	HOLD	 Continued push into retail lending paid off with a large expansion in net interest margin (NIM). Sound performance in 9M2017 accelerated bad debt provisioning. High profit growth forecasted for 2018 and 2019 as MBB reaches the end of the current provisioning cycle. Healthy capital and loan-to-deposit position ensure high loan growth in the coming years. 	<u>Link</u>
vsc	34,800	62,300	79.0%	ADD	 9M2017 revenue reached VND959bn (+21.9% YoY) and net profit touched VND190bn (+0.4% YoY). VSC will boost VGP capacity by a third to 800,000 TEU by 2019 through the additional of a new quay crane and a back-end logistics center which is 75% complete at the moment. 2018 net profit expected to soar to VND360bn (+34.8% YoY). Valuation is attractive due to the foreign investors' sell off over the last few weeks. VSC is currently trading at 12M EV/EBITDA 5.6x, well below the peer average of 6.7x. 	<u>Link</u>
VPB	52,400	53,400	1.9%	HOLD	1. VPB delivered ROA of 1.9% and ROE of 24.8% in FY16, the highest returns-on-capital among local peers and impressive even in a regional context. 2. FY16 NIM of 7.7% was driven by a shift in loan mix towards higher yielding segments, such as consumer finance, retail, household and micro-SME loans. 3. Strong topline growth in FY14-16, complemented by an improvement in operational efficiency on continued investments into technology. 4. We expect strong earnings growth in FY17-20F with forecasted net profit CAGR of 25.6% and sustained high average ROE of 22.7%.	<u>Link</u>
тсм	24,000	29,300	22.1%	ADD	 FY17 earnings to surge by 87% on core business recovery, declining revenue contribution from low margin yarn segment and land sales. We expect healthy sales growth to be sustained into 2018 on continued strength in garment sales and fabric capacity expansion Reported earnings to fall, however, due to lack of one-time gains. TCM is trading at a FY18F forward PE of 7.7x which is roughly in line with the sector average. 	<u>Link</u>
GMD	39,950	37,500	-6.1%	HOLD	 Capacity constraints and tariff pressure due to continued financial pressures in the global shipping industry have led to subdued topline growth so far this year. NDP will be the main growth engine for 2018 and beyond as designed capacity skyrockets from 600,000 TEU pa in 2018 to 1.9mn TEU pa by 2022. GMD is resuming the Gemalink deep water port project. Valuation is more than fair as the stock trades at a TTM EV/EBITDA of 16.1x, a huge premium to the peer average of 6.7x. 	<u>Link</u>



MARKET MOVEMENTS

HOSE					
Top gaine	ers				VND
Ticker	Last	Chg	‰hg	Vol.	Index
	Price				impact
AAA	26,750	1,750	7.0	915,370	0.054
VNE	6,420	420	7.0	319,660	0.014
ROS	162,100	10,600	7.0	1.07MLN	1.834
VPG	19,900	1,300	7.0	166,790	0.010
HCM	78,100	5,100	7.0	515,890	0.242

		HNX			
Top gaine	rs				VND
Ticker	Last	Chg	%chg	Vol.	Index
	Price				impact
DHT	62,700	5,700	10.0	39,586	0.000
HLC	7,700	700	10.0	200	0.000
PCN	3,300	300	10.0	100	0.000
PVX	2,200	200	10.0	3.89MLN	0.000
DGL	36,400	3,300	10.0	100	0.000

Top loser	S				VND
Ticker	Last	Chg	%chg	Vol.	Index
	Price				impact
RIC	7,240	-540	-6.9	480	-0.006
UIC	29,600	-2,200	-6.9	47,040	-0.006
VPS	17,500	-1,300	-6.9	500	-0.012
TIE	8,350	-610	-6.8	10	-0.002
TNC	13,050	-950	-6.8	20	-0.007

Top loser	S				VND
Ticker	Last	Chg	%chg	Vol.	Index
	Price				impact
VCM	19,000	-2,100	-10.0	1,012	0.000
AME	11,800	-1,300	-9.9	3,200	0.000
CTT	10,300	-1,100	-9.7	100	0.000
ATS	35,600	-3,600	-9.2	15,200	0.000
AMC	20,000	-2,000	-9.1	1,900	0.000

Top inde	VND				
Ticker	Last	Chg	‰chg	Vol.	Index
	Price				impact
GAS	110,000	5,200	5.0	708,130	3.640
BID	31,200	2,000	6.9	2.06MLN	2.501
VRE	51,000	3,250	6.8	3.21MLN	2.260
VJC	184,100	12,000	7.0	1.15MLN	1.981
VCB	63,500	1,500	2.4	1.64MLN	1.974

Top index movers						
Ticker	Last	Chg	%chg	Vol.	Index	
	Price				impact	
ACB	40,700	1,800	4.6	2.75MLN	1.508	
SHB	12,500	900	7.8	23.88MLN	1.001	
VCS	199,800	8,800	4.6	55,806	0.191	
PVS	22,300	500	2.3	7.92MLN	0.121	
NTP	63,000	3,000	5.0	66,821	0.102	

Top index	laggers				VND
Ticker	Last	Chg	‰hg	Vol.	Index
	Price				impact
MSN	83,000	-3,000	-3.5	566,450	-1.270
NVL	80,700	-1,100	-1.3	2.92MLN	-0.259
SBT	17,100	-900	-5.0	5.23MLN	-0.183
PVD	22,000	-950	-4.1	5.89MLN	-0.133
VIC	81,000	-100	-0.1	1.57MLN	-0.096

Top index	laggers				VND
Ticker	Last	Chg	%chg	Vol.	Index
	Price				impact
NVB	8,300	-200	-2.4	260,630	-0.062
DL1	42,000	-1,000	-2.3	1,000	-0.055
PGS	34,200	-600	-1.7	85,197	-0.021
SHN	10,100	-100	-1.0	1.36MLN	-0.012
NHA	10,300	-700	-6.4	7,000	-0.007

Top active	e volume			VND	
Ticker	Last	Chg	‰hg	Vol.	Index
	Price				impact
STB	15,750	350	2.3	14.29MLN	0.241
AMD	6,250	400	6.8	9.11MLN	0.024
FLC	5,630	360	6.8	8.42MLN	0.084
HQC	2,330	70	3.1	7.77MLN	0.012
SCR	11,400	200	1.8	6.96MLN	0.018

Top activ		VND			
Ticker	Last	Chg	%chg	Vol.	Index
	Price				impact
SHB	12,500	900	7.8	23.88MLN	0.000
PVS	22,300	500	2.3	7.92MLN	0.000
PVX	2,200	200	10.0	3.89MLN	0.000
ACB	40,700	1,800	4.6	2.75MLN	0.000
SHS	21,000	1,100	5.5	2.10MLN	0.000

Source: Bloomberg 7-Feb



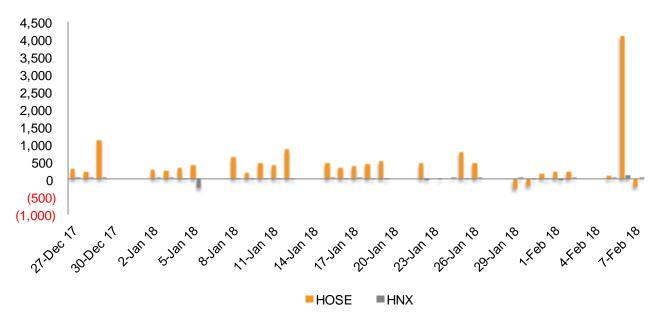
FOREIGN ACTIVITIES

Volume (Mn'shs)	HOSE	d/d	HNX	d/d
BUY	13.8	-89.5%	1.7	-82.2%
% of market	5.9%		2.9%	
SELL	17.8	-54.4%	1.5	-47.2%
% of market	7.5%		2.5%	
NET BUY (SELL)	(3.97)		0.2	

Value (VND'bn)	HOSE	d/d	HNX	d/d
BUY	692.9	-89.1%	32.4	-76.0%
% of market	10.7%		3.8%	
SELL	917.4	-59.1%	29.0	-24.9%
% of market	14.1%		3.4%	
NET BUY (SELL)	(224.5)		3.4	

Source: HSX, HNX

Foreign net buy/sell (30 days) in VND'bn



2018 ACCUMULATION

Volume (MIn'shs)	HOSE 9	% of 2017	HNX	% of 2017
BUY	739.8	20.9%	57.2	14.3%
% of market	9.9%		2.6%	
SELL	463.9	14.2%	62.0	15.2%
% of market	6.2%		2.8%	
NET BUY (SELL)	275.9		(4.9)	

Value (VND'bn)	HOSE 9	6 of 2017	HNX	% of 2017
BUY	36,729.9	21.7%	1,135.7	13.6%
% of market	17.8%		0.7%	
SELL	25,255.6	17.5%	1,447.1	16.8%
% of market	12.2%		0.9%	
NET BUY (SELL)	11,474		(311.4)	

Source: HSX, HNX



FOREIGN ACTIVITIES

Top buy b	y foreigners (v	alue)			VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
HDB	43,850	2,850	6.95	87.2	1.023
HPG	57,000	1,500	-6.71	83.1	0.832
VRE	51,300	3,250	-6.90	60.9	-2.643
VNM	203,100	2,400	-1.88	56.4	-2.071
PLX	79,900	3,900	5.13	53.2	1.846

		HNX			
Top buy b	y foreigners (va	lue)			VND'bn
Ticker	Last Price	Chg	‰hg	Value	Index impact
VGC	25,000	300	-1.19	12.4	0.000
PVS	26,800	500	5.93	9.8	0.000
SHB	12,600	900	1.61	5.6	0.000
BVS	20,600	-300	-1.44	1.0	0.000
HUT	9,200	300	3.37	0.9	0.000

Top sell b	oy foreigners (VND'bn		
Ticker	Last Price	Chg	‰hg	Value	Index impact
HPG	57,000	1,500	-6.71	197.5	0.832
VNM	203,100	2,400	-1.88	117.3	-2.071
VRE	51,300	3,250	-6.90	71.7	-2.643
VHC	49,800	0	0.00	64.2	0.000
VJC	172,100	12,000	-4.88	59.5	-1.569

Top sell b	VND'bn				
Ticker	Last Price	Chg	‰hg	Value	Index impact
VGC	25,000	300	-1.19	10.3	0.000
SHB	12,600	900	1.61	4.5	0.000
PVS	26,800	500	5.93	4.3	0.000
PGS	34,800	-600	-1.97	2.4	0.000
TNG	13,100	600	4.80	1.3	0.000

Top net b	ouy by foreigner			VND'bn	
Ticker	Last Price	Chg	‰chg	Value	Index impact
HDB	43,850	2,850	6.95	58.5	1.023
PLX	79,900	3,900	5.13	35.2	1.846
GAS	104,800	5,200	-6.93	27.7	-5.461
VND	26,400	1,800	6.82	19.9	0.102
VIC	81,100	-100	-7.00	16.7	0.000

Top net bu	VND'bn				
Ticker	Last Price	Chg	‰hg	Value	Index impact
PVS	26,800	500	5.93	5.5	0.000
VGC	25,000	300	-1.19	2.1	0.000
SHB	12,600	900	1.61	1.1	0.000
HUT	9,200	300	3.37	0.9	0.000
NDN	10,300	200	1.98	0.3	0.000

Top net s	ell by foreigne			VND'bn	
Ticker	Last Price	Chg	‰hg	Value	Index impact
HPG	57,000	1,500	-6.71	-114.4	0.832
VHC	49,800	0	0.00	-61.6	0.000
VNM	203,100	2,400	-1.88	-60.9	-2.071
VJC	172,100	12,000	-4.88	-53.0	-1.569
NT2	33,000	0	0.00	-51.5	0.000

Top net se		VND'bn				
Ticker	Last Price	Chg	%chg	Value	Index impact	
PGS	34,800	-600	-1.97	-2.13	0.000	
TNG	13,100	600	4.80	-1.28	0.000	
CSC	26,300	-300	-1.13	-0.86	0.000	
ACB	38,900	1,800	4.63	-0.41	0.000	
PLC	21,500	-300	-1.38	-0.36	0.000	

7-Feb-18

Source: Bloomberg, HOSE, HNX



TOP 60 MARKET CAP STOCKS SNAPSHOT ON HOSE

2 VCB VM 3 VIC VM 4 GAS VM	Price VND 200,300 63,500 81,000	1M -6.2	3M 26.9	6M	US\$mIn	Min'shs	%		Ave. daily vol. (30 days-shs)	P/E x	P/B x	ROE %	ROA %
2 VCB VM 3 VIC VM 4 GAS VM	63,500	-6.2											70
3 VIC VM 4 GAS VM	•	4= 0	20.9	30.3	12,806	1,451	61.2	40.2	729,715	31.5	12.4	40.5	32.2
4 GAS VM	81.000	17.6	49.6	66.9	10,064	3,598	22.9	9.1	2,595,313	25.1	4.2	13.7	1.0
	,	1.3	30.6	82.0	9,412	2,638	49.3	18.7	3,266,948	34.1	6.4	15.8	2.3
5 SAB VM	110,000	9.6	47.3	71.6	9,275	1,914	4.2	45.6	989,313	22.4	5.1	23.8	16.2
	232,800	-11.9	-18.3	-6.5	6,577	641	10.4	39.3	143,398	31.7	10.9	38.6	23.5
6 BID VM	31,200	13.9	36.5	38.7	4,699	3,419	4.4	27.2	2,794,186	15.5	2.4	13.0	0.6
7 VRE VM	51,000	8.5	25.8	N/A	4,271	1,901	100.0	16.3	2,862,816	48.1	4.1	17.6	6.9
8 CTG VM	25,750	2.6	32.1	29.1	4,224	3,723	15.8	0.0	5,789,420	12.9	1.5	12.0	0.7
9 PLX VM	79,900	1.1	42.7	19.6	4,079	1,159	6.3	10.3	1,462,471	26.5	4.5	17.2	5.7
10 HPG VM 11 MSN VM	59,500 83,000	24.0 -2.0	61.2 38.6	84.5 94.4	3,976 3,830	1,517 1,047	58.9 36.3	7.8 20.2	5,740,444 684,428	10.7 29.7	3.0 5.9	31.5 20.6	19.7 4.5
	184,100	23.6	62.2	106.4	3,660	451	60.9	3.3	1,154,447	29.7	17.1	68.7	14.3
13 VPB VM	52,400	18.0	32.7	N/A	3,457	1,497	89.9	0.0	3,669,376	11.5	2.6	25.4	1.9
	162,100	-2.2	-19.2	72.4	3,378	473	27.0	47.2	1,443,084	90.5	15.2	9.2	5.4
15 MBB VM	29,200	11.7	25.6	29.4	2,335	1,816	49.7	0.0	7,677,497	20.8	1.9	9.4	0.9
16 NVL VM	80,700	18.3	31.9	21.0	2,285	643	31.7	43.6	1,546,784	24.3	4.1	18.7	4.7
17 BVHVM	71,300	7.7	39.0	23.6	2,137	680	29.1	23.9	714,034	31.7	3.5	10.7	1.9
18 HDB VM	43,850	10.7	N/A	N/A	1,895	981	100.0	3.9	N/A	48.1	3.8	7.9	0.6
19 MWG VM	120,500	-9.7	-4.6	10.3	1,714	323	76.4	0.0	684,991	16.8	6.5	45.3	11.7
	137,000	-1.8	23.3	73.2	1,399	232	0.9	31.4	25,871	42.4	5.4	13.0	7.8
21 FPT VM	56,600	-5.7	10.5	13.5	1,324	531	71.8	0.0	2,740,127	11.0	2.6	27.9	10.7
22 STB VM	15,750	15.8	40.6	25.5	1,251	1,804	94.6	13.5	24,946,890	24.2	1.2	3.0	0.2
23 EIB VM	15,150	17.4	32.9	17.4	821	1,229	75.6	0.0	1,315,423	22.6	1.3	5.9	0.6
24 SSIVM	33,000	14.2	43.5	25.2	727	500	57.5	47.0	7,597,351	13.9	1.9	14.9	7.3
	147,600 180,400	10.1 -20.7	37.0 -23.5	37.3 -14.5	703 619	108 78	64.5 89.2	0.0 3.6	373,983 239,142	20.9	5.8 1.9	28.9 23.2	16.4 11.9
27 DHG VM	93,100	-20.7	-23.5	-14.5	536	131	31.8	1.8	343,576	21.3	4.4	20.4	16.0
28 REE VM	38,300	-9.9	16.1	1.3	523	310	68.2	0.0	1,751,482	8.6	1.5	18.1	10.7
29 GMD VM	39,950	-6.2	1.1	-4.5	507	288	59.6	0.0	1,131,631	20.5	1.8	8.1	4.7
30 KDH VM	31,700	8.7	21.9	26.8	469	336	55.1	0.4	390,474	17.9	2.0	11.7	5.8
31 HCM VM	78,100	26.8	86.8	78.3	446	130	38.0	39.8	430,639	18.2	3.9	17.8	10.6
32 VCIVM	80,000	-3.8	23.3	31.1	423	120	95.7	9.3	77,231	14.5	6.9	31.9	12.1
33 SBT VM	17,100	-20.5	-16.8	-53.0	420	557	60.8	39.9	7,183,243	12.2	1.4	6.4	2.7
34 NT2 VM	33,000	-3.2	9.3	15.6	418	288	27.9	25.9	300,465	11.9	1.9	16.1	7.1
35 DPM VM	23,500	7.8	16.6	0.0	405	391	35.2	26.9	1,501,225	15.3	1.2	8.7	7.0
36 KDC VM	42,600	-3.8	14.5	-2.7	386	206	44.5	36.2	684,277	15.6	1.4	9.2	6.0
37 HSG VM	24,250	-3.8	4.1	-12.0	374	350	56.6	21.6	4,591,435	6.9	1.7	28.8	7.9
38 CII VM	34,450	-8.4	9.4	2.8	374	246	69.6	10.5	1,464,951	5.7	1.7	35.8	9.8
39 DXG VM 40 PVD VM	28,000	28.7	57.7	49.6 38.4	374 371	303	71.8	10.7	5,093,699	11.2	2.2	21.3	9.5
41 GEX VM	22,000 29,300	-11.8 N/A	30.2 N/A	36.4 N/A	344	383 267	48.1 71.6	26.2 35.0	3,748,740 N/A	477.4 11.9	0.6 2.0	18.0	0.1 6.7
42 PDR VM	35,000	-6.2	7.9	20.7	342	222	38.3	47.4	1,456,335	19.2	3.0	16.3	4.3
43 TCH VM	20,000	-7.0	25.4	19.0	311	353	51.2	46.9	2,197,759	15.0	1.6	10.7	10.3
44 BMPVM	82,800	-0.2	7.1	7.5	299	82	61.8	56.0	539,827	14.4	2.8	18.3	15.5
45 HAG VM	7,110	-7.7	-2.6	-22.3	290	927	61.3	36.5	8,638,749	8.2	0.5	5.1	1.4
46 DCM VM	12,400	-13.3	2.1	-14.5	289	529	24.4	45.8	2,298,675	11.5	1.1	9.6	5.0
47 PPC VM	19,200	-14.1	-11.9	-13.5	271	321	24.6	31.9	235,598	3.7	1.1	32.1	18.1
48 PANVM	51,000	13.3	47.0	41.7	270	120	60.6	56.1	144,257	15.0	2.2	14.7	7.6
49 KBC VM	13,000	-10.3	0.0	-13.3	269	470	75.2	23.4	4,133,568	10.4	0.7	7.3	3.8
50 HT1 VM	14,700	-11.4	6.5	-19.2	247	382	20.0	41.9	536,670	11.9	1.1	10.0	4.3
51 HNG VM	7,200	-24.6	-15.3	-27.6	243	767	36.2	47.4	2,353,966	5.1	0.5	10.3	3.2
52 PME VM	83,000	-4.0	N/A	N/A	238	65	99.0	0.0	19,897	18.9	3.1	19.7	16.0
53 DIG VM	22,300	-2.2	48.7	34.7	234	238	90.3	4.6	3,348,142	58.2	1.8	3.2	1.6
	195,000	-36.1	-4.9	-8.5	228	27	N/A	48.5	6,100	13.9	2.2	18.3	12.9
55 PVT VM	18,200	-2.2	22.1	25.5	226	281	48.9	16.9	1,055,081	12.1	1.4	11.7	4.6
	100,900	-1.6	2.1	-3.0	225	51 130	26.7	72.0	4,491	21.1	4.7	23.6	18.0
57 HBC VM 58 NLG VM	38,500 31,700	-14.8 2.9	-28.7 12.4	-30.1 -2.6	220 220	130 157	56.2 49.9	26.9 0.0	1,957,132 571,419	5.8 9.6	2.2 1.8	44.5 20.3	6.8 8.0
	117,000	0.9	-6.4	-2.6 -2.1	214	41	68.3	0.0	3,567	20.1	4.7	24.6	16.6
60 BIC VM	41,000	12.3	28.1	15.8	214	117	99.7	1.3	11,252	34.9	2.4	6.4	2.7
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