

Market commentary: The VN-INDEX regained 5.4pts in the last trading day of the week, thanks to the strong reversal of large caps.

Vietnam's stock markets partly recovered following its strong decline yesterday. The VN-INDEX started in the red, as many large caps were still under strong selling pressure. Later on, the downward momentum escalated for the remainder of the morning session and pushed the index down toward its intraday low of 1,091pts (-0.8%). Unexpectedly, the VN-INDEX reversed strongly during the afternoon session as many heavy-weighted stocks rebounded back in the green. VNM was today's largest booster, surging by 2.0% and alone adding 2.1pts to the index. The market enthusiasm was further extended thanks to the positive performance of Financial stocks, especially banking stocks. Specifically, VPB witnessed strong demand from investors in the late trading day and gained VND2,000 (+3.8%) while other notable banking stocks such as VCB, CTG and MBB also rose significantly. On the other hand, some blue-chips suffered losses today. Despite the huge net-buying value of foreign investors, MWG unexpectedly sank in the red during the entire session and became today's largest laggard, alone wiping 0.9pts off the index. Other poor performing large caps were GAS, MSN, ROS and PLX. However, these laggards were far surpassed by other large caps. As a result, the VN-INDEX rose by 0.5% to close at 1,105pts with 141 gainers, 134 losers and 76 unchanged. The HNX-INDEX also had an optimistic trading day and landed at 124.0pts level (+0.7%) with 92 gainers, 93 losers and 199 unchanged.

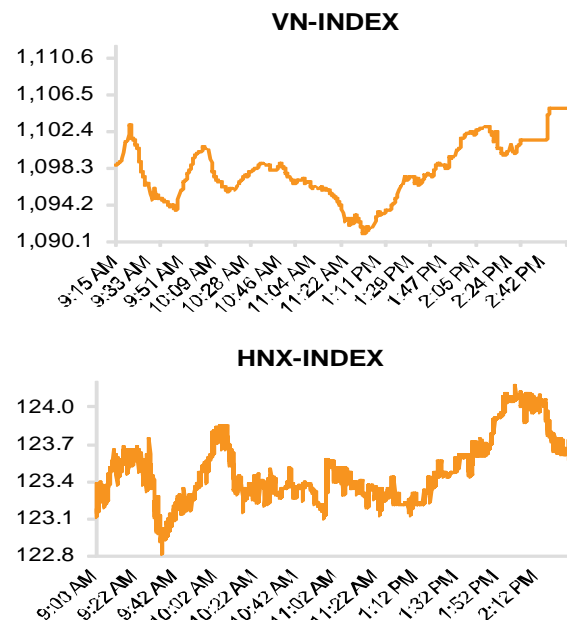
The Financials (+1.5%), Consumer Staples (+1.0%) and Real Estate (+0.5%) sectors rose significantly while the Consumer Discretionary (-2.5%), IT (-1.1%), and Utilities (-0.8%) sectors declined. Top index movers included VNM (+2.0%), VPB (+3.8%), VCB (+1.2%), CTG (+2.8%), and VIC (+0.7%). Top index laggards consisted of MWG (-5.7%), GAS (-1.0%), MSN (-1.2%), ROS (-1.6%) and PLX (-0.9%). The top 3 major block trades transactions were MWG with 1mn shares (VND146.1bn) and GTN with 8.2mn shares (VND130.0bn) and NVL with 0.9mn shares (VND74.6bn).

Foreigners net bought on both exchanges worth VND204.8bn. They mainly bought VIC (VND150.4bn), MWG (VND146.1bn) and VNM (VND119.4bn) and sold VNM (VND111.4bn), VJC (VND108.5bn) and HPG (VND75.1bn).

Snapshot	HOSE	HNX
Close (pts)	1,105.0	124.0
1 Day change (%)	0.49	0.67
Volume (mn shs)	200.3	55.2
Value (US\$mn)	263.9	37.0
Gainers	141	92
Losers	134	93
Unchanged	76	199

Commodities & Currencies	Close	%chg
Gold(USD/Oz)	1,345	0.04
WTI Oil (\$/B) 1Mth	65.75	-0.08
Brent Oil (\$/B) 1Mth	69.44	-0.30
USDVND	22,716	-0.03
EURVND	28,391	0.15

Source: Bloomberg



Sectors (VNIndex)	Price 1D chg	Index Wgt	P/E x	P/B x
Consumer Discretionary	-2.54%	0.73	19.01	5.61
Consumer Staples	0.96%	6.28	35.27	9.31
Energy	-0.54%	3.26	75.82	4.63
Financials	1.51%	4.06	22.26	3.14
Health Care	-0.60%	0.23	20.83	3.65
Industrials	-0.21%	1.51	37.62	9.5
IT	-1.06%	0.95	11.97	2.9
Materials	0.34%	1.72	10.84	2.4
Real Estate	0.52%	4.72	106.08k	5.73
Utilities	-0.75%	6.46	22.81	5.03

Source: Bloomberg

China Peering	Close Points	1D chg %	P/E x	P/B x	Market cap US\$bn
China	4,271.2	0.60%	17.51	2.17	5,064
India	10,760.6	-2.33%	23.22	3.20	1,223
Indonesia	6,628.8	0.46%	25.22	2.71	547
Laos	947.9	-0.54%	13.75	0.83	1
Malaysia	1,870.5	0.10%	16.98	1.74	292
Philippines	8,810.8	0.82%	23.75	2.58	205
Taiwan	11,126.2	-0.30%	16.25	1.82	1,139
Thailand	1,827.4	-0.34%	18.66	2.17	585
Vietnam	1,105.0	0.49%	20.15	3.14	131

Source: Bloomberg

2-Feb

Market News

Oil finds haven against U.S. supply threat in rosy Goldman view. The specter of expanding U.S. supply haunting the oil market is being beaten back by Wall Street banks' faith in a price rally. U.S. futures are on course to end the week little changed, after they were whipsawed by concern about rising American production and optimism over rosy outlooks painted by forecasters including Goldman Sachs Group Inc. West Texas Intermediate crude in New York has rebounded 2.5%, recouping almost all of its losses over Monday and Tuesday. Crude has remained above US\$60 a barrel since late December, boosted by shrinking U.S. stockpiles and a weaker dollar, extending an advance from June amid OPEC-led output cuts to clear a glut. Goldman hiked its price forecast, saying the market is now likely balanced, joining other Wall Street banks including Morgan Stanley and JPMorgan Chase & Co. in raising its outlook. Still, the rally's an incentive for American drillers to pump more. "There's a tendency at the moment that the market wants to continue this bull run," Will Yun, a Seoul-based commodities analyst at Hyundai Futures Corp., said by phone. "Fundamentally speaking, there's a high chance that the U.S. will boost production and conflicts could also increase among OPEC nations if prices continue to surge." (*Bloomberg*)

Vietnam's currency will remain 'stable' in near-term. Vietnamese dong is expected to hold steady against US dollar over the near-term given the central bank's preference for a stable currency, while the economy continues to be in a "sweet spot," according to BMI Research. Over the longer-term, the dong will "likely weaken" in spot terms, but it will continue outperforming in total return terms thanks to Vietnam's higher real GDP growth. BMI expects economic growth to average in excess of 6.5% over the coming years. Trump's protectionist policy stance poses downsides risks to Vietnam's growth outlook and the dong. (*Bloomberg*)

Vietnam productivity has improved but is still too low. The report that Vietnam's productivity is even lower than that of Laos has sparked concern. The GSO's (General Statistics Office) 2017 report on the socio-economic situation showed that the productivity of Vietnam's economy in accordance with 2017 prices was estimated at VND93.2mn per worker (US\$4,159), an increase of nearly VND10mn per worker compared with 2016. The reports released several months ago by some organizations showed that Vietnam's productivity is just equal to 7% and 17% of Singapore and Malaysia's productivity. The average productivity increased from VND55.2mn in 2011 to VND93.2mn in 2017. GSO said that Vietnam showed rapid productivity improvement in ASEAN. However, if calculating productivity in accordance with a comparable price in 2010, the productivity of Vietnam's economy in 2017 would increase by 6% over 2016 and the average growth rate in 2011-2017 would be 4.7% per annum. Meanwhile, the size of Vietnam's economy in the same period increased from \$105 billion in 2010 to US\$220bn in 2017. The big gap between the economy growth rate and the productivity growth rate shows that the economic growth depends more on non-labor factors. Many economists that Vietnam's economy has been growing rapidly thanks to the sharp increase in investments. Vietnam's improvement in growth quality has been moving slowly, and no one can be sure that the productivity is increasing proportionally with the real income of laborers. (*En.vietnamnet.vn*)

Coverage Universe Updates

Vietnam National Petroleum Group (PLX) - Earnings update - NON-RATED

PLX released 4Q2017 results with net revenue surging by 23.3% mainly thanks to the increase of petroleum output (+5% YoY) and the rise of the global crude oil price (+17.4% YoY). However, its gross profit dropped by 31.8% due to (1) the end of positive impacts from low import tariffs on South Korean imported petroleum and (2) the negative impact of the new method for calculating the weighted average import duty of gasoline, which was activated since November 2017. Therefore, the gross profit margin in 4Q2017 was only 7.1%, compared to 8.3% in 3Q2017 and 12.8% in 4Q2016.

The interest expenses in 4Q2017 increased by 57.1% YoY and 37.5% QoQ due to a sharp increase of short-term debt in this period. Specifically, the short-term debt in 12/31/2017 reached VND13,875bn (+56.6% QoQ and +97.1% YoY) while long term debt dipped to VND2,432bn (-11.2% QoQ and -14.7% YoY). The D/E ratio in 12/31/2017 stood at 0.67x, which was higher than its figures in 09/30/2017 (0.50x) and 12/31/2016 (0.43x). However, this increase was offset by a decline of other financial expenses, mainly due to a decrease in financial exchanges losses, thus reducing a total financial expenses to VND188bn (-1.1%YoY).

PLX also witnessed the significant increase of inventories in the second half of this year, especially before January 1, 2018 when the Government required all petroleum distributors in Vietnam to stop distributing RON92 gasoline to replace it with E5 gasoline. As of 12/31/2017, its inventories recorded at VND12,710bn (+47% YoY and 22% QoQ).

Profits from joint ventures and associate companies in 4Q2017 declined by 45.1% YoY. For 2017, profits from joint ventures and associate companies dipped to 433 billion, plunged by 28% YoY.

The company's 12M2017 net revenue reached VND155,651bn (+26.4% YoY) and its NPAT (excluded minority interests) was only VND3,467bn (-25.8% YoY). These results account for 100% and 101% of our 2017 revenue and NPAT forecast respectively. The adjusted EPS for 2017 was VND2,986. At today's price, the P/E of PLX for 2017 is 29.4x.

For 2018, we expect that its 2018 NPAT will recover slightly due to continuous growth in revenue and the recovery of its gross profit margin with higher gross profit margin of E5 gasoline and RON95 gasoline. Besides, PLX's share price will have several catalysts, including treasury share sale and Government divestment. PLX could sell treasury shares to take profit and enhance its financial ability. In addition, Ministry of Industry and Trade (MoIT) plans to reduce its stake from 75.9% to 51% in 2018.

Vietinbank (CTG) – Earnings Update

Bad debts clearing increased, which resulted in slower earnings growth. CTG posted a solid operating profit growth of 29.1% YoY in FY17, however a 66.1% surge in provision expenses hurts its bottom line. FY17 EBT and EAT touched VND9,206bn and VND7,459bn, equivalent to 7.4% and 8.8% YoY growth, respectively. Despite modest earnings growth, we are positive about CTG's FY17 performance, as the bank has aggressively resolved bad debts to end the current provisioning cycle.

Net interest income grew by 20.8% YoY on the back of a slight increase in NIM and less aggressive deposit mobilization. Retail lending expansion improved asset yields by 23bps. However, a raise in interest rates for deposits over 12 months tenor and a slight decrease in CASA rate (customer demand deposit/total customer deposit) drove cost of funds up by 33bps. NIM did improve 5bps from 2.72% in FY16 to 2.77% in FY17. YTD loan book growth was 19.4%, lower than 23% of last year. YTD deposit book growth was only 14.9% versus 32.9% in 2016. Slower deposit growth was another driver for higher interest income.

Non-interest income grew 36.7% YoY, driven by extraordinary income from a divestment, while net fee income growth was small (+9.3% YoY). Income from equity investment increased by nearly 5 folds, due to the divestment from AVIVA Life Insurance Company. According to our estimation, if excluding this one off income, non-interest income would have only increased by 21.9% YoY.

Provision expenses shot up by 66.1% YoY due to higher write-offs and VAMC provisioning. Specific provisions booked in FY17 increased by 32.1% YoY as write-offs jumped 3.3 times. The write-off rate inched up from 0.1% of the average loan book balance in FY16 to 0.3% in FY17. Regarding VAMC provisioning, CTG has not disclosed details on VAMC bonds balance and the related provisions but the change in accounts in the financial statements suggested a sizable provision was booked for VAMC bonds in FY17. The balance of corporate held-to-maturities bonds, of which the majority is VAMC bonds, dropped by VND6,700bn. We think that CTG ramped up VAMC provisioning to buy back debts sold to VAMC, as a result, provision expenses increased significantly. We view this as a positive improvement for CTG, however, the bank might not fully provision for VAMC bonds yet.

Rising NPLs is the downside risk but CTG has a sturdy balance sheet to manage NPLs. Despite higher write-offs, its NPL ratio still increased from 1% in FY16 to 1.1% in FY17. However, with a loan-loss-coverage ratio of 92.7% and large bottom line, we think CTG has the sufficient financial capacity to keep NPLs at manageable level.

Binh Dien Fertilizer (BFC) - Earnings update - ADD (Upside +33.3%)

Sales volume recovery managed to offset the decline in ASP

2017 net revenue rose 6.1% to VND6,306bn thanks to the 8% increase in sales volume. This was driven by the recovery in fertilizer demand following the normalization of weather conditions. However, the 2% decline in its ASP (vs. our forecast of a 3% increase) undermined the volume recovery and hence led to net revenue being lower than we expected. (VND6,478bn).

Despite input cost appreciation, its gross margin improved by 70 bps from 15.2% in 2016 to 15.9% in 2017 as a result of effective cost management, while we previously forecast a slight drop in margins. BFC has been able to take advantage of the cyclical fluctuations in fertilizer prices within the year to stock up input materials, hence reducing the effect of unfavorable input price movements; fertilizers account for 85-90% of BFC's COGS.

As of the year-end, BFC's inventory surged 34.1% yoy which mainly came from increases in the value of raw materials. Inventory accumulation was financed by short-term borrowings (+21.4%), leading to higher interest expenses (+23.5%) and a need for working capital, resulting in a negative operating cash flow of VND103bn (vs. positive cash flow of VND537bn last year).

2017 NPAT came close to our expectations, reaching VND 277.8bn, almost unchanged from 2016's NPAT of VND277.1bn. We forecast that its profit would reach VND287bn.

We believe BFC could easily achieve its 2018 targets of 690,000 tonnes in sales volume, VND6,345bn in total revenue and VND425bn in PBT, which is similar to its 2017 results. This will be supported by a demand growth from the continuing recovery of the agriculture sector, while output prices remain quite stable.

Quang Ngai Sugar JSC (QNS) – Earnings Update – ADD (Upside +45.3%)

QNS reported 2017 business results in line with our expectations. For Q4, QNS posted VND1,709bn in net revenue, almost flat YoY and VND333.4bn in NPAT (-44.7% YoY). Cumulatively, in FY2017, QNS recorded net sales of VND7,644bn (+9.6% YoY) and net profit of VND1,017bn (-27.9% YoY). Notably, the sharp fall in its Q4 NPAT was largely due to a VND90bn worth of provision reversal for Science and Technology Development in 4Q2016, while none was made for the same period this year.

QNS's sugar segment achieved a boost in sales of 27.4% YoY to VND1,867bn but experienced a GP margin squeeze to 2.7% in FY2017 (vs. 21.5% in FY2016) due to the plunge in the sugar price. According to Vietnam Sugar and Sugarcane Association (VSSA), average RS sugar selling price showed no sign of recovery since last quarter and remained around VND12,000/kg during December, 2017 (-24% YoY). Furthermore, the domestic sugar market became more distressed as clients delayed purchases until 2018 to take advantage of the ASEAN Trade in Goods Agreement (ATIGA), which resulted in a record-high inventory level of more than 200,000 tonnes by the end of 2017 (vs. over 50,000 tonnes for the same period last year). Accordingly, the underperformance during 2H2017 had dragged down the profitability of the segment for the whole year, illustrated by the gross profit of only VND49.9bn (-84.1% YoY).

Soy milk segment generated VND3,899bn in net sales (+5.9% YoY) in FY2017, undershooting management's annual target growth of 10% due to intense competition from foreign brands. Its gross margin moved backwards to 38.9% in 2017 vs. 40.2% in 2016. Regardless, its soy milk segment remained as the main contributor by accounting for 51% and 75% of the company's total revenue and gross profit, respectively. In 2017, QNS has lifted total capacity to 390mn litres/year and increased its market share from 83% to 84.3% (Nielsen). However, QNS was still behind other competitors with no new products introduced and mainly attracted sales through aggressive promotion.

However, according to management, the company was preparing itself this year to grow stronger beginning from 2018. With the expectation that soy milk demand will surge from 780mn litres/year to 900mn litres/year in the next 3 years (Tetra Pak), the company shared positive view about future growth given its confidence in high soybean yields as well as product quality control and innovation. Besides, QNS has commenced the operation of An Khe biomass power plant in 4Q2017, which is estimated to bring VND300bn worth of inflow to the company each year.

Notable Corporate Events

Vietjet Air Corporation (VJC VN) - 2017 consolidated business results: In 4Q2017, consolidated revenue reached VND19,750bn (+145% YoY) and gross profit touched VND2,064bn (+79% YoY). The astounding increase of revenue was due to aircraft sales which mounted to VND14,162bn (+244% YoY) as VJC has received 11 A321ceo and 1 A321neo during 4Q2017. However, transport revenue still rose at 38.4% YoY to VND4,082bn as new aircrafts met the peak season demand. The slower growth in its gross profit was due to decreasing gross profit margin of the sale-lease back activity to 11.9% in 4Q2017 from 16% in 4Q2016. Despite its lower gross margin, 4Q2017 net income still increased by 236% YoY thanks to 1) financial expenses decreasing by 50.7% to VND165bn; 2) higher financial revenue by 288% to VND62bn; and 3) lower selling expenses by 37% to VND118bn. (*Vietjetair.com*)

SAM Holdings Corporation (SAM VN) - 2017 consolidated business results: For 4Q2017, SAM recorded net revenue of VND700.4bn (+35.6% YoY) and COGS of VND644bn (+38.7% YoY), resulting in a gross profit of VND56.4bn (+7.8% YoY). Financial revenue saw a sharp rise to VND62.3bn (vs the previous figure of VND4.9bn) and negative financial expenses of VND11.5bn were recorded (vs. 4Q2016's figure of VND23.9bn). Selling and administrative expenses were reported at VND22.8bn (+35.7% YoY) and VND29.2bn (+60.4% YoY), respectively. Accordingly, EBT soared to VND75.5bn (vs the previous loss before tax of VND1.9bn), hence its EAT increased to VND65.6bn (vs the previous loss after tax of VND3.9bn). During FY2017, SAM generated net revenue of VND2,222bn (+21.7% YoY) and EAT of VND114.5bn (vs. 2016's figure of VND20.9bn). (*Ndh.vn*)

Taseco Air Services Joint Stock Company (AST VN) - 2017 consolidated business results:

For 4Q2017, AST recorded net revenue of VND179bn (+54.6% YoY) and COGS of VND88.7bn (+55.4% YoY), thus its gross profit surged to VND90.3bn (+53.7% YoY). Besides, financial income saw a sharp rise to VND19.2bn (vs the previous figure of VND1.8bn), and financial expenses decreased by 12.4% to VND1.2bn. Selling and administrative expenses were reported at VND37.9bn (+48% YoY) and VND19.6bn (+58.3% YoY), respectively. EBT soared to VND45.6bn (+100.1% YoY) and EAT rose by 109.4% YoY to VND37.9bn. For FY2017, AST generated net revenue of VND659bn (+108% YoY) and EAT of VND148.2bn (vs. FY2016's figure of VND44.6bn).

(Ndh.vn)

<to be continued>

COVERAGE SUMMARY

Ticker	Adjusted price	Adjusted target price	Upside	Recommendation	Investment thesis summary/Update	Latest report
PC1	37,800	42,100	11.4%	HOLD	Positive outlook for 2018 with surge in revenue thanks to: (1) New contribution from My Dinh Plaza II and (2) commissioning of two new hydropower plants in Q4, 2017.	
LPB	15,800	17,700	12.0%	HOLD	1. Unique distribution advantage with more than 1000 PTOs across country. Will be able to maintain strong credit growth thanks to good capital buffer (CAR ~13%) and strong liquidity (LDR ~80%). 2. FY17 YE P/B of 1.0x, cheap relative to peers.	Link
TDH	16,000	15,900	-0.6%	HOLD		
DCM	13,000	16,200	24.6%	ADD	1. Recovery in ASP (+6% in 2017 from low level in '16) and volume (+9% in 2017, supported by exporting activities), driven by recovery in agriculture sector and global urea price cycle. 2. Gas price subsidy from PVN until the end of 2018 (guaranteeing ROE at minimum 12%), preferential income tax rate of 5% 3. Possible change in VAT policy could reduce COGS and improve margins by 2-3% pts. 4. PVN plans to divest 24.6% stake by 2018 which will add to free-float.	
VJC	194,500	147,000	-24.4%	REDUCE	1. VJC maintained strong Q3 transport and ancillary revenue growth of 34.4% YoY to touch VND6,185bn. 2. Delays in aircraft deliveries proved management's operational mettle, pushing operational efficiency to new heights. 3. 2018 core net profit could touch VND6,574bn (+92.4% YoY)	Link
NLG	34,200	31,850	-6.9%	HOLD	1. NLG is well aligned with the new property market orientation. NLG focuses on durable-demand products (affordable and social apartments and landed properties). 2. FY2017 net revenue is forecasted at VND3,454 billion (+36.3% yoy) and NPATMI at VND544 billion (+58% yoy). For 2018, revaluation of Hoang Nam project will secure strong EAT growth. However, the share price is reasonable this year. 3. Upside for the stock will come in 2018 as major projects are going to be executed.	Link
IMP	64,000	70,600	10.3%	HOLD		Link
PNJ	150,500	143,700	-4.5%	HOLD	1. Largest jewelry retailer with rapid retail footprint expansion 2. Robust SSSG in 2017 (25%) and target SSSG FY18 of 12%. 3. FY17 EAT is forecasted to grow by 77.8%, 44% for FY18.	Link
ACV	99,000	83,700	-15.5%	REDUCE	1. Passenger throughput could grow at more than 15% in the next few years 2. Domestic passenger fees will increase by 22.7% yoy in 2018, FY18 EAT to touch VND5,072b (+46.5%) 3. 2018 EV/EBITDA 11.9x, below peers average of 15x	Link
BFC	32,500	43,338	33.3%	ADD	1. Leading NPK producer in terms of capacity (current 925k tons, could add 200k tons more in the North) and market share (15-16%) 2. Long-term growth from expansion strategy to Northern Vietnam (+20%/year in volumes) and overseas market (Cambodia)	
DRI	11,400	17,700	55.3%	ADD	1. Conservative forecast on FY2018 output. 2. Higher corporate tax obligation implies a 16-17% haircut to our 2017 and 2018 earnings forecast. 3. Slow earnings growth in 2018 but stronger growth expected in 2019 4. We reduce our target price by 17% to VND17,700/share mainly due to the expected increase in the future tax burden.	Link
DPM	24,900	24,500	-1.6%	HOLD	1. Gross margin fluctuates following movement in oil prices, 1H17 performance hurt by the sharp increase in oil/gas input price 2. NH3-NPK expansion projects will contribute to revenue and profit starting from 2018 (expected VND1.2-2trl in revenue and VND150-300bn in profit) 3. DPM would benefit the most in case a change in VAT policy is approved (gross margin +3-4% pts.) 4. PVN plans to divest 8.6% stake by 2018	Link
NVL	81,500	69,500	-14.7%	REDUCE		Link
QNS	52,300	76,000	45.3%	ADD	1. Volume growth did not feed through to the bottom line. 2. We lower our TP due to a marked stiffening of competition in the domestic soymilk market. 3. But the recent share price fall means valuation is still attractive.	Link

Ticker	Adjusted price	Adjusted target price	Upside	Recommendation	Investment thesis summary/Update	Latest report
SBV	33,000	44,100	33.6%	ADD	1. The new factory launch will be behind schedule. 2. We revise up our DCF-based target price by 5% to VND44,100	Link
CTG	28,000	20,700	-26.1%	REDUCE		
ACB	41,500	29,800	-28.2%	REDUCE		
DPR	40,300	51,900	28.8%	ADD	1. ASP will stay at high levels in 4Q 2017 and FY2018. 2. Surge in 2018 disposal earnings given spike in 9M 2017 rubber wood price. 3. Tapping volume rise and disposals to drive FY2018 EAT growth	Link
LTG	41,800	66,270	58.5%	ADD	1. All segments apart from CPC grew in 3Q 2. CPC segment's 22% YoY drop in sales 3Q was an aberration. 3. Booming rice exports to China and Philippines should boost Agrifood sales. 4. For 2017, we raise our net sales forecast by 7.6% but lower our net profit forecast by 8.7% as a result of a 0.8bps decrease in our forecasted gross margin. 5. For 2018, we expect a 7.1% growth in top line to touch VND8,781bn and a 18.4% growth in bottom line to touch VND517bn.	Link
VCB	67,400	43,100	-36.1%	REDUCE		
MBB	31,000	27,700	-10.6%	REDUCE	1. Continued push into retail lending paid off with a large expansion in net interest margin (NIM). 2. Sound performance in 9M2017 accelerated bad debt provisioning. 3. High profit growth forecasted for 2018 and 2019 as MBB reaches the end of the current provisioning cycle. 4. Healthy capital and loan-to-deposit position ensure high loan growth in the coming years.	Link
VSC	39,000	62,300	59.7%	ADD	1. 9M2017 revenue reached VND959bn (+21.9% YoY) and net profit touched VND190bn (+0.4% YoY). 2. VSC will boost VGP capacity by a third to 800,000 TEU by 2019 through the additional of a new quay crane and a back-end logistics center which is 75% complete at the moment. 3. 2018 net profit expected to soar to VND360bn (+34.8% YoY). 4. Valuation is attractive due to the foreign investors' sell off over the last few weeks. VSC is currently trading at 12M EV/EBITDA 5.6x, well below the peer average of 6.7x.	Link
VPB	54,200	53,400	-1.5%	HOLD	1. VPB delivered ROA of 1.9% and ROE of 24.8% in FY16, the highest returns-on-capital among local peers and impressive even in a regional context. 2. FY16 NIM of 7.7% was driven by a shift in loan mix towards higher yielding segments, such as consumer finance, retail, household and micro-SME loans. 3. Strong topline growth in FY14-16, complemented by an improvement in operational efficiency on continued investments into technology. 4. We expect strong earnings growth in FY17-20F with forecasted net profit CAGR of 25.6% and sustained high average ROE of 22.7%.	Link
TCM	26,300	29,300	11.4%	HOLD	1. FY17 earnings to surge by 87% on core business recovery, declining revenue contribution from low margin yarn segment and land sales. 2. We expect healthy sales growth to be sustained into 2018 on continued strength in garment sales and fabric capacity expansion 3. Reported earnings to fall, however, due to lack of one-time gains. 4. TCM is trading at a FY18F forward PE of 7.7x which is roughly in line with the sector average.	Link
GMD	42,100	37,500	-10.9%	REDUCE	1. Capacity constraints and tariff pressure due to continued financial pressures in the global shipping industry have led to subdued topline growth so far this year. 2. NDP will be the main growth engine for 2018 and beyond as designed capacity skyrockets from 600,000 TEU pa in 2018 to 1.9mn TEU pa by 2022. 3. GMD is resuming the Gemalink deep water port project. 4. Valuation is more than fair as the stock trades at a TTM EV/EBITDA of 16.1x, a huge premium to the peer average of 6.7x.	Link

MARKET MOVEMENTS

HOSE					
Top gainers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
TIE	9,630	630	7.0	30	0.002
GIL	42,050	2,750	7.0	122,650	0.014
TBC	25,450	1,650	6.9	3,000	0.038
PIT	6,840	440	6.9	20	0.002
HID	3,900	250	6.9	325,380	0.003

Top losers					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
CMT	9,300	-700	-7.0	3,990	-0.002
BTT	35,300	-2,650	-7.0	240	-0.013
HTL	33,350	-2,500	-7.0	10	-0.011
SCD	26,700	-2,000	-7.0	9,180	-0.006
DTT	9,770	-730	-7.0	20	-0.002

Top index movers					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
VNM	207,000	4,000	2.0	677,340	2.124
VPB	54,200	2,000	3.8	2.86MLN	1.096
VCB	67,400	800	1.2	1.65MLN	1.053
CTG	28,000	750	2.8	8.97MLN	1.022
VIC	87,200	600	0.7	4.14MLN	0.579

Top index laggards					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
MWG	126,600	-7,600	-5.7	852,600	-0.881
GAS	121,000	-1,200	-1.0	561,430	-0.840
MSN	91,000	-1,100	-1.2	669,230	-0.466
ROS	162,000	-2,600	-1.6	1.00MLN	-0.450
PLX	87,800	-800	-0.9	992,010	-0.379

Top active volume					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
STB	16,250	550	3.5	13.87MLN	0.379
CTG	28,000	750	2.8	8.97MLN	1.022
SCR	12,100	200	1.7	6.68MLN	0.018
SBT	20,800	450	2.2	5.53MLN	0.092
MBB	31,000	300	1.0	5.40MLN	0.199

HNX					
Top gainers					VND
Ticker	Last Price	Chg	%chg	Vol.	Index impact
KHL	500	100	25.0	400	0.000
HLC	7,700	700	10.0	1,400	0.000
LCS	3,300	300	10.0	21,800	0.000
PIV	6,600	600	10.0	1.81MLN	0.000
SGH	28,600	2,600	10.0	300	0.000

Top losers					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
AME	12,600	-1,400	-10.0	20,400	0.000
CTA	900	-100	-10.0	8,400	0.000
VXB	11,700	-1,300	-10.0	300	0.000
ARM	35,600	-3,900	-9.9	200	0.000
HVA	4,600	-500	-9.8	107,400	0.000

Top index movers					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
ACB	41,500	500	1.2	3.81MLN	0.419
PVS	26,800	1,500	5.9	5.61MLN	0.364
SHB	12,600	200	1.6	16.27MLN	0.222
VCG	25,000	500	2.0	2.10MLN	0.060
VIX	10,100	700	7.5	318,800	0.034

Top index laggards					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
PGS	34,000	-2,700	-7.4	13,800	-0.095
HUT	10,400	-200	-1.9	1.11MLN	-0.038
VGC	25,000	-300	-1.2	962,100	-0.035
OCH	5,200	-300	-5.5	100	-0.029
SJ1	25,700	-2,300	-8.2	6,800	-0.028

Top active volume					
Ticker	Last Price	Chg	%chg	Vol.	Index impact
SHB	12,600	200	1.6	16.27MLN	0.000
PVS	26,800	1,500	5.9	5.61MLN	0.000
DST	3,400	-300	-8.1	4.59MLN	0.000
ACB	41,500	500	1.2	3.81MLN	0.000
SHS	22,300	200	0.9	2.36MLN	0.000

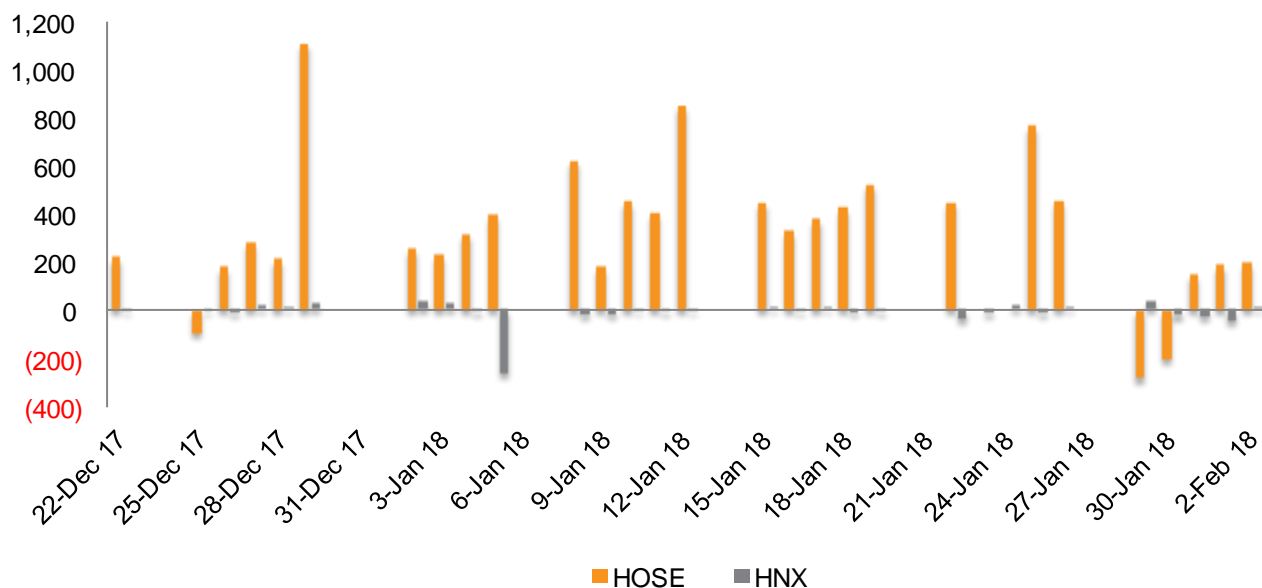
Source: Bloomberg 2-Feb

FOREIGN ACTIVITIES

Volume (Mn'shs)	HOSE	d/d	HNX	d/d	Value (VND'bn)	HOSE	d/d	HNX	d/d
BUY	21.4	-23.6%	1.5	-22.0%	BUY	1,067.6	-22.8%	33.1	11.6%
% of market	11.4%		2.7%		% of market	18.7%		3.9%	
SELL	15.2	-35.3%	1.2	-69.3%	SELL	870.5	-27.3%	25.4	-67.3%
% of market	8.0%		2.2%		% of market	15.2%		3.0%	
NET BUY (SELL)	6.28		0.3		NET BUY (SELL)	197.1		7.7	

Source: HSX, HNX

Foreign net buy/sell (30 days) in VND'bn



2018 ACCUMULATION

Volume (Mln'shs)	HOSE % of 2017	HNX % of 2017	Value (VND'bn)	HOSE % of 2017	HNX % of 2017				
BUY	568.3	16.0%	43.2	10.8%	BUY	28,000.8	16.6%	912.1	10.9%
% of market	8.7%	2.2%			% of market	15.8%	0.5%		
SELL	384.3	11.8%	56.4	13.9%	SELL	20,483.1	14.2%	1,350.8	15.7%
% of market	5.9%	2.9%			% of market	11.6%	0.8%		
NET BUY (SELL)	184.0		(13.3)		NET BUY (SELL)	7,518		(438.7)	

Source: HSX, HNX

FOREIGN ACTIVITIES

HOSE					
Top buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
VIC	87,200	600	0.69	150.4	0.579
MWG	126,600	-7,600	-5.66	146.1	-0.881
VNM	207,000	4,000	1.97	119.4	2.124
VRE	55,100	100	0.18	69.1	0.070
VCB	67,400	800	1.20	42.9	1.053

Top sell by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
VNM	207,000	4,000	1.97	111.4	2.124
VJC	194,500	2,500	1.30	108.5	0.413
HPG	61,100	100	0.16	75.1	0.055
VRE	55,100	100	0.18	72.9	0.070
HDB	46,000	0	0.00	68.6	0.000

Top net buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
MWG	126,600	-7,600	-5.66	146.1	-0.881
VIC	87,200	600	0.69	129.8	0.579
PVD	26,500	950	3.72	38.6	0.133
PLX	87,800	-800	-0.90	30.8	-0.379
TTF	7,450	-150	-1.97	22.9	-0.012

Top net sell by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
VJC	194,500	2,500	1.30	-105.7	0.413
HPG	61,100	100	0.16	-41.6	0.055
HDB	46,000	0	0.00	-28.9	0.000
CII	37,600	600	1.62	-17.8	0.061
MSN	91,000	-1,100	-1.19	-16.1	-0.466

2-Feb-18

HNX					
Top buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
VCG	25,000	500	2.04	10.7	0.000
PVS	26,800	1,500	5.93	7.9	0.000
SHS	22,300	200	0.90	4.7	0.000
VGC	25,000	-300	-1.19	4.1	0.000
VPI	37,700	0	0.00	2.3	0.000

Top sell by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
PVS	26,800	1,500	5.93	11.6	0.000
VGC	25,000	-300	-1.19	6.4	0.000
BVS	20,600	-300	-1.44	1.5	0.000
SHS	22,300	200	0.90	1.3	0.000
PHP	13,100	100	0.77	1.1	0.000

Top net buy by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
VCG	25,000	500	2.04	10.7	0.000
SHS	22,300	200	0.90	3.4	0.000
VPI	37,700	0	0.00	2.3	0.000
SHB	12,600	200	1.61	1.5	0.000
MAS	86,000	-1,000	-1.15	0.2	0.000

Top net sell by foreigners (value)					VND'bn
Ticker	Last Price	Chg	%chg	Value	Index impact
PVS	26,800	1,500	5.93	-3.72	0.000
VGC	25,000	-300	-1.19	-2.32	0.000
BVS	20,600	-300	-1.44	-1.14	0.000
PHP	13,100	100	0.77	-1.06	0.000
VCC	10,800	0	0.00	-0.50	0.000

Source: Bloomberg, HOSE, HNX

TOP 60 MARKET CAP STOCKS SNAPSHOT ON HOSE

No.	Ticker	Price VND	Price change (%)			Mkt. Cap US\$min	Outs. Vol. Min'shs	Float ratio %	Avail. Fl % (30 days-shs)	Ave. daily vol.	P/E x	P/B x	ROE %	ROA %
			1M	3M	6M									
1	VNM VM	207,000	-2.1	32.8	35.8	13,225	1,451	61.2	40.2	711,056	32.6	12.9	40.5	32.2
2	VCB VM	67,400	22.5	64.0	76.9	10,675	3,598	22.9	9.1	2,429,583	26.7	4.5	13.7	1.0
3	GAS VM	121,000	27.0	66.7	89.7	10,195	1,914	4.2	45.5	975,185	24.6	5.6	23.8	16.2
4	VIC VM	87,200	11.5	45.3	96.4	10,125	2,638	49.3	18.8	2,969,917	36.8	7.7	11.8	1.7
5	SAB VM	247,000	-2.1	-14.5	0.7	6,973	641	10.4	39.3	172,838	35.9	10.7	31.7	20.3
6	BID VM	33,700	24.8	53.9	50.1	5,072	3,419	4.4	27.2	2,635,726	16.7	2.6	13.0	0.6
7	VRE VM	55,100	16.4	N/A	N/A	4,611	1,901	100.0	21.2	2,597,311	51.9	4.5	17.6	6.9
8	CTG VM	28,000	12.2	51.4	39.0	4,590	3,723	15.8	0.0	5,050,601	14.0	1.7	12.2	0.8
9	PLX VM	87,800	17.1	54.6	38.9	4,479	1,159	6.3	10.4	1,505,335	29.1	5.2	22.8	7.7
10	MSN VM	91,000	13.8	51.4	114.1	4,196	1,047	36.3	20.2	681,507	47.9	5.5	12.4	3.1
11	HPG VM	61,100	28.1	75.6	89.2	4,080	1,517	58.9	7.9	5,472,440	11.0	3.1	31.5	19.7
12	VJC VM	194,500	31.9	74.0	117.8	3,865	451	60.9	3.1	1,152,763	31.2	18.1	68.7	14.3
13	VPB VM	54,200	25.2	43.8	N/A	3,573	1,497	89.9	0.0	3,306,948	11.9	2.7	25.4	1.9
14	ROS VM	162,000	-4.4	-19.1	75.1	3,373	473	27.0	47.2	1,564,069	90.4	15.2	9.2	5.4
15	MBB VM	31,000	16.8	38.1	38.5	2,478	1,816	49.7	0.0	7,409,901	14.5	2.1	14.8	1.4
16	BVH VM	80,300	17.7	62.2	38.0	2,405	680	29.1	24.0	717,381	35.8	3.9	10.7	1.9
17	NVL VM	81,500	24.4	31.9	21.3	2,306	643	31.7	43.6	1,353,048	24.0	5.3	23.1	5.3
18	HDB VM	46,000	N/A	N/A	N/A	1,987	981	100.0	3.8	N/A	50.5	4.0	7.9	0.6
19	MWG VM	126,600	-4.1	5.5	27.2	1,800	323	76.4	0.3	673,483	19.6	7.4	45.6	14.8
20	BHN VM	149,500	11.2	38.3	86.2	1,526	232	0.9	31.4	27,589	46.2	6.1	13.8	8.0
21	FPT VM	61,000	2.0	20.8	23.5	1,426	531	71.8	0.0	2,591,816	11.9	3.0	22.0	7.7
22	STB VM	16,250	21.3	43.8	29.5	1,290	1,804	94.6	13.8	22,952,220	25.0	1.3	3.0	0.2
23	EIB VM	15,600	23.3	40.5	24.8	844	1,229	75.6	0.0	1,281,156	23.3	1.4	3.9	0.4
24	SSI VM	35,100	20.6	55.7	36.3	772	500	57.5	45.4	7,222,392	14.8	1.9	11.2	5.8
25	PNJ VM	150,500	12.6	45.3	44.7	716	108	64.5	0.0	341,530	21.3	6.0	28.9	16.4
26	CTD VM	186,000	-18.2	-17.7	-11.3	637	78	89.2	3.5	218,863	9.1	1.9	23.2	11.9
27	REE VM	42,700	-1.2	33.4	15.4	583	310	68.2	0.0	1,749,500	9.6	1.7	23.1	13.9
28	DHG VM	95,200	-17.2	5.8	-17.9	548	131	31.8	1.5	343,809	21.8	4.5	20.4	16.0
29	GMD VM	42,100	1.9	10.8	4.6	534	288	59.6	0.0	1,047,346	21.6	2.0	7.0	4.1
30	SBT VM	20,800	2.0	-1.9	-50.1	510	557	60.8	39.7	6,788,667	14.8	1.7	6.4	2.7
31	KDH VM	34,300	25.2	32.2	39.1	507	336	55.1	0.4	370,078	17.9	2.9	12.9	5.5
32	HCM VM	82,000	37.8	109.7	90.7	468	130	38.0	40.6	389,861	19.2	4.1	17.8	10.6
33	VCI VM	87,200	8.2	39.3	45.3	461	120	95.7	9.5	75,848	15.8	7.5	31.9	12.1
34	PVD VM	26,500	15.2	72.1	82.8	447	383	48.1	26.4	4,000,117	574.8	0.8	-1.4	-0.8
35	DPM VM	24,900	15.0	19.1	7.3	429	391	35.2	27.2	1,484,595	14.5	1.2	8.8	7.2
36	NT2 VM	33,450	-2.2	11.5	18.4	424	288	27.9	26.0	285,737	12.1	1.9	16.1	7.1
37	CII VM	37,600	2.2	18.6	13.9	408	246	69.6	11.7	1,300,134	6.2	1.9	36.0	10.3
38	KDC VM	44,400	5.7	19.0	3.3	402	206	44.5	36.5	674,793	16.2	1.4	9.2	6.0
39	HSG VM	25,800	4.7	22.3	-3.6	398	350	56.6	21.7	4,490,815	7.3	1.8	28.8	7.9
40	DXG VM	29,750	34.3	80.3	65.3	397	303	71.8	10.9	5,189,203	11.9	2.4	21.3	9.5
41	PDR VM	38,700	6.9	23.1	39.2	378	222	38.3	47.4	1,443,525	21.2	3.3	16.3	4.3
42	GEX VM	30,450	N/A	N/A	N/A	358	267	71.6	35.2	N/A	12.4	2.1	18.0	6.7
43	HAG VM	8,050	11.0	7.0	-13.0	329	927	61.3	36.6	7,810,077	9.3	0.5	3.9	1.0
44	TCH VM	21,100	-1.2	34.0	29.1	328	353	51.2	46.9	2,491,860	15.9	1.7	10.7	10.3
45	BMP VM	86,100	-1.9	14.8	10.4	310	82	61.8	56.1	540,897	15.0	2.9	18.3	15.5
46	DCM VM	13,000	-4.1	10.6	-7.5	303	529	24.4	45.7	2,206,325	8.7	1.1	13.3	6.6
47	PPC VM	20,500	-13.5	-1.9	-10.1	289	321	24.6	31.8	236,567	4.0	1.1	32.1	18.1
48	HNG VM	8,300	-11.2	-6.7	-18.2	280	767	36.2	47.4	2,210,859	5.9	0.6	7.6	2.5
49	KBC VM	13,050	-4.4	9.7	-13.9	270	470	75.2	22.4	3,856,681	10.5	0.7	7.3	3.9
50	HT1 VM	15,800	-0.3	19.7	-11.7	265	382	20.0	41.9	553,784	12.8	1.2	10.0	4.3
51	PAN VM	48,100	27.1	41.5	31.8	255	120	60.6	56.1	128,801	14.2	2.1	15.5	8.3
52	DIG VM	23,900	14.9	63.1	58.3	251	238	90.3	4.9	3,316,904	62.3	2.1	2.2	1.0
53	HBC VM	43,200	0.5	-10.2	-21.0	247	130	56.2	27.7	1,877,730	6.5	2.8	51.1	7.1
54	PVT VM	19,500	2.9	34.9	34.5	242	281	48.9	17.4	1,048,361	15.6	1.6	10.1	4.0
55	VCF VM	204,000	-25.5	1.0	-11.3	239	27	30.7	19.3	5,835	14.6	2.3	18.3	12.9
56	PME VM	83,000	-5.1	N/A	N/A	238	65	99.0	0.0	21,454	18.9	3.1	19.7	16.0
57	NLG VM	34,200	11.0	26.9	10.7	237	157	49.9	0.0	635,533	10.3	1.9	20.3	8.0
58	VHC VM	57,500	6.7	33.1	14.1	234	92	28.0	63.7	220,848	8.9	1.9	20.8	11.2
59	NKG VM	39,700	-3.2	14.2	29.7	227	130	44.6	56.6	800,096	5.8	1.9	38.7	9.3
60	TLG VM	99,000	-3.4	1.0	-4.8	220	51	26.7	72.1	4,709	20.7	4.7	23.6	18.0

Source: Bloomberg 2-Feb

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