# Market commentary: VN-INDEX loses the 920-pt support level with strong net-selling from foreign investors.

IN ALLIANCE WITH

**CGS**CIMB

Vietnam's stock market had another disappointing trading day as large caps experienced strong selling pressure. With market news of a possible Fed rate hike later today. Vietnam's stock market kicked off cautiously and quickly dipped below the reference level as many bluechips started off in the red. Later on, downward momentum further escalated and pushed the VN-INDEX down to its intraday low of 914.6pts (-1.4%) before partly recovering in late trading. Oil & Gas stocks witnessed strong selling as the WTI crude oil price plummeted 8% last night. GAS dropped down to VND92,000 (-1.6%) while PLX, PVD and PVS retreated 1.8%, 3.6% and 4.5% respectively. Some market pillar stocks from the Financial and Food & Beverage sectors also slumped and further exacerbated the existing bearish sentiment. Notably, VNM was today's largest laggard, plunging 2.0% and wiping 1.4pts off the index. Meanwhile, three leading state-owned banks underperformed today: CTG (-4.9%), VCB (-1.3%) and BID (-1.0%). Amid the bearish sentiment, very few large caps overcame the sell-off wave and successfully closed in the green. These bulls included BHN (+4.9%), ROS (+2.8%), MSN (+0.4%), EIB (+1.5%) and MWG (+0.6%). However, these movers were far surpassed by the other bearish large caps. As a result, the VN-INDEX landed at 919.2pts (-0.9%) with 109 gainers, 175 losers and 89 unchanged while the HNX-INDEX decreased slightly by 0.3% to 104.2pts with 55 advancers, 87 decliners and 233 unchanged.

Most sectors suffered losses today, including Materials (-2.3%), Energy (-1.8%) and Utilities (-1.4%), while only IT (+0.2%) rose. Top index movers included BHN (+4.9%), ROS (+2.8%), MSN (+0.4%), EIB (+1.5%) and MWG (+0.6%). Top index laggards consisted of VNM (-2.0%), CTG (-4.9%), HPG (-4.5%), GAS (-1.6%) and VCB (-1.3%). Top three major block trades were TCB with 22.1m shares (VND568.4bn), NVL with 4.8m shares (VND309.8bn) and FTS with 8.5m shares (VND126.7bn).

Foreigners net sold on HOSE, to the amount of VND159.1bn and net bought on HNX, to the amount of VND5.7bn. They mainly bought HPG (VND65.7bn), VNM (VND30.9bn), and VRE (VND26.4bn); and mainly sold HPG (VND83.2bn), CTG (VND80.8bn) and VNM (VND39.0bn).

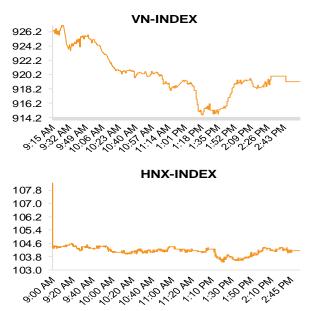
| Sectors                | Index   | Price  | P/E   | P/B  |
|------------------------|---------|--------|-------|------|
| (VNIndex)              | Wgt (%) | 1D chg | x     | X    |
| Consumer Discretionary | 2.92    | -0.04% | 15.30 | 3.77 |
| Consumer Staples       | 19.41   | -0.69% | 26.39 | 7.29 |
| Energy                 | 2.88    | -1.83% | 22.33 | 2.93 |
| Financials             | 26.01   | -1.32% | 16.03 | 2.31 |
| Health Care            | 0.98    | -0.31% | 18.17 | 2.84 |
| Industrials            | 7.81    | -0.21% | 17.37 | 3.42 |
| Π                      | 0.98    | 0.20%  | 8.65  | 2.10 |
| Materials              | 4.11    | -2.34% | 10.68 | 1.42 |
| Real Estate            | 26.99   | -0.32% | 51.26 | 3.96 |
| Utilities              | 7.35    | -1.40% | 13.61 | 3.64 |

Source: Bloomberg

| Snapshot         | HOSE  | HNX   |
|------------------|-------|-------|
| Close (pts)      | 919.2 | 104.2 |
| 1 Day change (%) | -0.86 | -0.25 |
| Volume (mn shs)  | 186.1 | 45.4  |
| Value (US\$mn)   | 196.8 | 26.6  |
| Gainers          | 109   | 55    |
| Losers           | 175   | 87    |
| Unchanged        | 89    | 233   |

| Commodities & Currencies | Close  | %chg  |
|--------------------------|--------|-------|
| Gold(USD/Oz)             | 1,249  | 0.14  |
| WTI Oil (\$/B) 1Mth      | 46.23  | -0.02 |
| Brent Oil (\$/B) 1 Mth   | 56.29  | 0.05  |
| USDVND                   | 23,311 | -0.01 |
| EURVND                   | 26,602 | -0.40 |

Source: Bloomberg



| Country     | Close    | 1D chg | P/E         | P/B M  | arket cap |
|-------------|----------|--------|-------------|--------|-----------|
| Peering     | Points   | %      | X           | x      | US\$bn    |
| China       | 3,091.1  | -1.19% | 11.53       | 1.49   | 3,676     |
| India       | 10,967.3 | 0.54%  | 22.51       | 2.96   | 1,129     |
| Indonesia   | 6,176.1  | 1.55%  | 19.74       | 2.28   | 479       |
| Laos        | 822.8    | -0.11% | 4.71        | 0.29   | 1         |
| Malaysia    | 1,655.7  | 1.24%  | 18.92       | 1.72   | 248       |
| Philippines | 7,579.6  | 2.15%  | 19.23       | 2.03   | 175       |
| Taiwan      | 9,783.2  | 0.66%  | 12.59       | 1.48   | 943       |
| Thailand    | 1,601.1  | 1.13%  | 14.69       | 1.88   | 493       |
| Vietnam     | 919.2    | -0.86% | 16.10       | 2.49   | 128       |
|             |          |        | Source: Blo | omberg | 19-Dec    |

### **Market News**

**Oil's struggling to recover from its biggest three-day slump since 2016** as the spectre of slowing global growth haunts investors who are already worried about a glut. Futures were little changed in New York after tumbling 12% over the past three sessions. Fears over growth persisted as Chinese President Xi Jinping showed little signs of backing down in a trade dispute with the U.S. and the market braced for a Federal Reserve rate hike. Meanwhile, there are doubts over the effectiveness of output cuts pledged by the OPEC+ coalition at a time when American inventories are rising and Russia is pumping more. "Commodities are not immune to concerns about the global economic outlook, and this is driving negative sentiment across all asset classes," said Stephen Innes, the head of trading for Asia Pacific at Oanda Corp. in Singapore. "The toxic combination of oversupply worries and global growth distress should see oil prices languish into the year-end." (*Bloomberg--edited*)

Electric motorbike market heats up. In late November, VinFast officially launched Klara, an electric motorbike model equipped with high technologies, internet 3G connection, GPS, remote locking/unlocking and other functions. The manufacturer stated that another seven models will be launched soon. In 2019, there will be seven more eScooter models available, including one superluxury model, two high-end, one medium-class and three models for students. The first products displayed at the launch ceremonies in Hanoi and Ho Chi Minh City (HCMC) garnered much interest from the public. Klara sold out on the first day of sale in HCMC. Customers were told to place orders two weeks in advance if they wanted the version with a lead battery, while those who want a lithium battery will only get deliveries in late December or later. On auto forums, analysts said that urbanites now tend to favour electric vehicles, which do not produce noise or dust. To develop the electric motorbike market, in late October, VinFast joined forces with PV Oil to set up a large number of battery-charging and leasing stations for smart motorbikes and cars. Under the agreement, VinFast will install its stations at 600 of PV Oil's existing stations. The two-wheel electric vehicle market has been growing very rapidly, according to the Market Management Agency under the Ministry of Industry and Trade. An analyst said that now is the time for investors to join the electric motorbike market, when the demand is on the rise and the market lacks strong brands. The models in circulation now are mostly from China and Taiwan. According to the National Traffic Safety Commission, Vietnam buys 300,000 electric bicycles and motorbikes out of a total of three million motorbikes sold each year. Meanwhile, Vietnam Auto Motorcycle and Bicycle Association (VAMOBA) reported that 500,000 electric motorbikes and bicycles were bought in 2017, an increase of 30% over 2016. Previously, foreign brands controlled 90% of the electric motorbike market, and 80-90% of them were smuggled. Asked about the prospects of the electric motorbike market, Mickael Orain from Piaggio said clean vehicles will be the trend in the future. However, it was still too early to give a precise assessment about the market potential and development. Piaggio is planning to sell its Vespa Elettrica model in Vietnam, slated for 2Q2019. (English.vietnamnet.vn--edited)

Vietnam's catfish exports exceed US\$2bn for the first time, with the figure hitting US\$2.05bn in 11M2018, an increase of 27.4% yoy, according to the General Department of Customs. In October and November, the consumption of catfish in the US increased about 40% due to a reduction in anti-dumping duties on Vietnamese catfish, while catfish demand recovered in the EU and consumption levels were maintained in China. To meet demand, Mekong Delta provinces should maintain catfish output of 1.3m-1.5m tonnes per year, Quoc said. They should focus on improving the quality of fish farming and processing more value-added products. Truong Dinh Hoe, general secretary of the Vietnam Association of Seafood Exporters and Producers (VASEP), said the two main reasons for the growth in catfish export value in 11M2018 included price and added-value products. This year, catfish output has not met high demand on the local market, driving up raw material prices for catfish production and export prices. This contributed significantly to the value of catfish exports from the beginning of the year, Hoe said. Many enterprises have invested in processing high added-value catfish products for export, boosting the export price and export value of catfish, he said. In China, the volume of Vietnam's added-value catfish products entering supermarkets, restaurants and fast food chains has increased strongly. Moreover, added-value catfish products with good quality and international certification have helped Vietnam's catfish

exports to the EU to recover after inaccurate news broadcasts by overseas media about production processes hurt Vietnamese exports to this market. Now, when exporting to the EU, local enterprises focus on product quality, added-value products, food hygiene and safety standards instead of price competitiveness, according to the association. Truong Thi Le Khanh, chairwoman of Vinh Hoan Corporation (VHC VN) in Dong Thap Province, said the export success this year is a good opportunity for the catfish industry to recover. That has brought profit for catfish producers, processors and exporters. However, the high price of catfish has prompted a rush to rear catfish. This may lead to an oversupply of the fish in 2019. But the oversupply will not be as prolonged as in previous years, said the association. Because the market has stable demand and banks have tightened loan regulations, farmers must consider carefully before taking loans to rear catfish. Hoe said 2019 is expected to be a good year for producers, processors and exporters of catfish as the export market has stable demand and standards. (English.vietnamnet.vn--edited)

# **Notable Corporate Events**

**Bao Viet Securities Company (BVS VN) – dividend payment:** Dec 27 and Dec 28 will be the exdate and record date, respectively, for paying the 2018 first cash dividend of VND700/share. The payment will be made on Feb 28, 2019. (*Vsd.vn*)

**Quang Ngai Sugar Joint Stock Company (QNS VN-UPCOM) – dividend payment:** Dec 27 and Dec 28 will be the ex-date and record date, respectively, for paying the 2018 second cash dividend of VND500/share. The payment will be made on Jan 14, 2019. (*Vsd.vn*)

<to be continued>

# **DAILY MARKET RECAP**

19 December, 2018

# **COVERAGE SUMMARY**

WISDOM TO SUCCESS

VNDIRECT IN ALLIANCE WITH

| Ticker | Close<br>price | Adjusted<br>target<br>price | Upside | Reco<br>m-<br>endati<br>on | Investment thesis summary/Update   | Latest<br>report |
|--------|----------------|-----------------------------|--------|----------------------------|--|------------------|
| PC1    | 23,200         | 28,400                      | 22.4%  | ADD                        | Positive outlook for 2018 with surge in revenue thanks to: (1) New contribution from My Dinh Plaza II and (2) commissioning of two new hydropower plants in Q4, 2017. (3) Back log of VND2,040bn at end of 2017  | <u>Link</u>      |
| LPB    | 9,500          | 13,500                      | 42.1%  | ADD                        | <ol> <li>Unique distribution advantage with more than 1000 PTOs across country.<br/>Will be able to maintain strong credit growth thanks to good capital buffer<br/>(CAR ~13%) and strong liquidity (LDR ~80%).</li> <li>FY18 YE P/B cheap relative to peers.</li> </ol>   | <u>Link</u>      |
| NLG    | 27,050         | 35,500                      | 31.2%  | ADD                        | <ol> <li>NLG is well aligned with the new property market orientation. NLG focuses<br/>on durable-demand products (affordable and social apartments and landed<br/>properties).</li> <li>FY2017 net revenue is forecasted at VND3,454 billion (+36.3% yoy) and<br/>NPATMI at VND544 billion (+58% yoy). For 2018, revaluation of Hoang Nam<br/>project will secure strong EAT growth. However, the share price is<br/>reasonable this year.</li> <li>Upside for the stock will come in 2018 as major projects are going to be<br/>executed.</li> </ol>   | <u>Link</u>      |
| ACV    | 83,600         | 105,000                     | 25.6%  | ADD                        | <ol> <li>Likely beneficiary of air passenger boom over the next decade</li> <li>MOT's divestment of ACV stake to be a significant catalyst</li> <li>Higher return on capital justifies higher valuation</li> </ol>   | <u>Link</u>      |
| DPM    | 21,000         | 23,100                      | 10.0%  | HOLD                       | <ol> <li>Core urea business could face near-term margin pressure due to the<br/>expected increases in gas input prices, which will outweigh ASP recovery, in<br/>our view.</li> <li>NH3-NPK project is the earnings growth driver over the next few years,<br/>contributing 1.4-2.6tr annually to revenue starting from 2018F. However high<br/>interest expense and D&amp;A burden could result in annual losses in 2019-20F.</li> <li>Pending VAT policy change in Vietnam is expected to boost DPM's gross<br/>margin by 2-3% pts from 2019F onwards.</li> </ol>  | <u>Link</u>      |
| QNS    | 42,700         | 50,000                      | 17.1%  | ADD                        | <ol> <li>Soymilk unable to recover due to intense competition.</li> <li>Sugar production expansion mitigated price fall.</li> </ol>  | <u>Link</u>      |
| LTG    | 24,800         | 38,300                      | 54.4%  | ADD                        | <ol> <li>Market leader in the CPC segment with 21% market share (vs. second<br/>largest player VFG with 8.3% market share). LTG could easily maintain the<br/>market leadership in the segment thanks to (1) extensive distribution<br/>network, and (2) established long-term relationships with suppliers.</li> <li>Long-term strategy is to focus on the Agrifood segment with high potential<br/>in export markets such as China, Philippines, Indonesia, etc.</li> <li>LTG is trading far below its domestic peers.</li> </ol>  | <u>Link</u>      |
| VCB    | 54,400         | 73,800                      | 35.7%  | ADD                        | <ol> <li>VCB is a well-regarded state-owned commercial bank (SOCB) with an<br/>extensive network, a critical role in Vietnam's national payment system and<br/>leading card issuer.</li> <li>Its strong deposit franchise and large client base would support a gradual<br/>shift in loan mix to higher-yield segments such as personal lending, in our<br/>view.</li> <li>Its asset quality is best in class, with well-controlled NPLs and a high<br/>provisioning buffer (NPL of 1.1%, loan loss reserve ratio, LLR, of 131% at<br/>end-FY17).</li> <li>We project an enviable net profit CAGR of 17.7% over FY18-20F, with<br/>ROE improving to 20.1% by end-FY20F.</li> </ol> | <u>Link</u>      |
| MBB    | 21,150         | 31,100                      | 47.0%  | ADD                        | <ol> <li>MBB is looking to push fee income through bancassurance and<br/>internet/mobile banking.</li> <li>High loan growth to be supported by sufficient capital and funding.</li> <li>MBB still trades at a discount to page.</li> </ol>   | <u>Link</u>      |
| VPB    | 20,700         | 32,500                      | 57.0%  | ADD                        | <ol> <li>MBB still trades at a discount to peers.</li> <li>VPB delivered ROA of 1.9% and ROE of 24.8% in FY16, the highest returns-on-capital among local peers and impressive even in a regional context.</li> <li>FY16 NIM of 7.7% was driven by a shift in loan mix towards higher yielding segments, such as consumer finance, retail, household and micro-SME loans.</li> <li>Strong topline growth in FY14-16, complemented by an improvement in operational efficiency on continued investments into technology.</li> <li>We expect strong earnings growth in FY17-20F with forecasted net profit CAGR of 25.6% and sustained high average ROE of 22.7%.</li> </ol>         | Link             |
| тсм    | 24,050         | 26,900                      | 11.9%  | HOLD                       | <ol> <li>High property value offsets the lack of foreign room.</li> <li>Core segments to perform moderately well in 2018.</li> <li>We expect that FY18 core-earnings to grow by a robust 45%.</li> </ol>   | <u>Link</u>      |
| HPG    | 29,700         | 47,800                      | 60.9%  | ADD                        | <ol> <li>Expect higher construction steel consumption across Vietnam in 2018F</li> <li>Ability to sustain and even consolidate its leading market position</li> <li>Margin expansion from rising steel prices &amp; soft raw material prices</li> <li>HPG's long-steel capacity to double over the next 12 months</li> </ol>   | <u>Link</u>      |

# **DAILY MARKET RECAP**

19 December, 2018

| Ticker | Close<br>price | Adjusted<br>target<br>price | Upside | Reco<br>m-<br>endati<br>on | Investment thesis summary/Update   | Latest<br>report |
|--------|----------------|-----------------------------|--------|----------------------------|--|------------------|
| PVT    | 15,900         | 21,000                      | 32.1%  | ADD                        | <ol> <li>PVT has a chartering profile skewed towards fixed rates, which offers<br/>protection against the current low-rate environment, while providing potential<br/>upside for recovery.</li> <li>PVT has the largest tanker fleet and LPG fleet among Vietnam carriers,<br/>and is able to ride on growing demand for fossil fuels and LPG from the civil<br/>and industrial sectors.</li> <li>The company plans to upsize and rejuvenate its fleet over the next few<br/>years to respond to Vietnam's increasing refinery capacity and growing<br/>demand for LPG.</li> </ol>   | <u>Link</u>      |
| STK    | 17,200         | 28,800                      | 67.4%  | ADD                        | <ol> <li>STK is currently the Vietnam's 2nd largest polyester yarn manufacturer,<br/>accounting for 28% of the country's total polyester yarn exports.</li> <li>Unmet domestic demand and growing demand from export markets,<br/>driven by recent trade agreements.</li> <li>However, fierce competition from Chinese yarn, as well as input price<br/>volatility present downside risks.</li> </ol>  | <u>Link</u>      |
| IDI    | 9,550          | 23,800                      | 149.2% | ADD                        | <ol> <li>IDI has gradually risen to become one of the most promising Vietnamese<br/>pangasius exporters. The firm has endured multiple downturns in the<br/>industry, demonstrating its resilience and good management quality. The<br/>share price, however, is volatile.</li> <li>We expect that pangasius exports will grow strongly in 2018.</li> <li>Fish feed segment and fishmeal/fish fat segment will see strong growth in<br/>2018</li> <li>IDI will continue to increase its capacity to support growth over the next 2-<br/>3 years.</li> <li>High dividend yield and attractive valuation</li> </ol>                  | <u>Link</u>      |
| AAA    | 15,250         | 25,300                      | 65.9%  | ADD                        | <ol> <li>AAA is the largest plastic packaging manufacturer and exporter in South<br/>East Asia, with current production capacity of 8,000 tonnes/month.</li> <li>AAA will be able to capture market share globally in countries such as<br/>Japan and the U.S</li> <li>AAA aims to expand its production and adopt effective cost controls.</li> </ol>   | <u>Link</u>      |
| PNJ    | 94,200         | 120,700                     | 28.1%  | ADD                        | <ol> <li>Extensive store network continued to serve as a major driver for PNJ's growth.</li> <li>Robust Same-Store Sales Growth (SSSG)</li> <li>PNJ is diversifying its jewelry-focused product mix by introducing fashion accessories such as mid-range branded watches since 2012.</li> <li>Growing benefits from expanding store network and developing omnichannel platform.</li> </ol>  | <u>Link</u>      |
| KDH    | 30,800         | 34,900                      | 13.3%  | HOLD                       | <ol> <li>KDH owns 500ha land bank in the inner city area of HCMC following its<br/>recent merger with Binh Chanh Construction &amp; Investment (BCI, Unlisted).</li> <li>Its strategy to develop mid-range condos and gated townhouse<br/>communities makes for a diversified range of products and lowers market<br/>risk.</li> <li>We believe KDH's high quality housing developments have helped it to<br/>establish its brand name among prospective buyers, driving strong sales<br/>absorption.</li> </ol>   | <u>Link</u>      |
| VGI    | 14,000         | 17,400                      | 24.3%  | ADD                        | <ol> <li>VGI is the largest telco to be listed on Vietnam stock market and holds the<br/>leading position in six out of nine countries under coverage.</li> <li>VGI provides full telecom services including calls, texts, mobile data and<br/>fiber optic internet broadband in nine countries across Africa, Latin America<br/>and Southeast Asia.</li> <li>Long term growth driver will be Mytel, VGI's new JV in Myanmar, given the<br/>domestic backdrop of a relatively high smartphone adoption rate of 70% of<br/>total mobile users</li> </ol>  | <u>Link</u>      |
| DCM    | 9,980          | 9,700                       | -2.8%  | HOLD                       | <ol> <li>Parent company PVN guarantees 12% ROE for the company's urea operations in FY15-18F, protecting DCM from adverse market movements.</li> <li>Changes to Vietnam's VAT policy in 2018-19F could help expand DCM's gross margin by 3-4% from 2019F onwards, in our view.</li> <li>Uncertainty around 2019F input gas price policy, however, is a major risk that could counter positive effects of VAT policy change.</li> </ol>   | <u>Link</u>      |
| VTP    | 123,000        | 113,000                     | -8.1%  | HOLD                       | <ol> <li>VTP has the second largest market share, is the fastest growing and most<br/>profitable delivery company for B2C commerce in Vietnam.</li> <li>High growth company in a fast-evolving industry.</li> <li>VTP's market share gains can be attributed to advanced technology and<br/>strong infrastructure.</li> <li>VTP's core sales are expected to grow at a CAGR of 48.6% to 2020.</li> <li>Healthy financial status with strong cash reserves and high ROE.<br/>Company has a net cash position with cash and equivalents contributing<br/>50% of total assets, supporting future capital investment needs.</li> </ol> | <u>Link</u>      |

IN ALLIANCE WITH

V

IREC

WISDOM TO SUCCESS

# MARKET MOVEMENTS

WISDOM TO SUCCESS

| HOSE      |        |       |      |         |        |
|-----------|--------|-------|------|---------|--------|
| Top gaine | rs     |       |      |         | VND    |
| Ticker    | Last   | Chg   | %chg | Vol.    | Index  |
|           | Price  |       |      |         | impact |
| HLG       | 8,560  | 560   | 7.00 | 10,140  | 0.008  |
| TDW       | 21,400 | 1,400 | 7.00 | 20      | 0.004  |
| VNL       | 16,150 | 1,050 | 6.95 | 40      | 0.003  |
| HOT       | 31,000 | 2,000 | 6.90 | 270     | 0.005  |
| SJS       | 17,350 | 1,100 | 6.77 | 947,590 | 0.039  |

DIRECT IN ALLIANCE WITH

| Top losers | S      |        |       |         | VND    |
|------------|--------|--------|-------|---------|--------|
| Ticker     | Last   | Chg    | %chg  | Vol.    | Index  |
|            | Price  |        |       |         | impact |
| SJF        | 9,200  | -690   | -6.98 | 10      | -0.017 |
| TIE        | 6,850  | -510   | -6.93 | 10      | -0.002 |
| PTL        | 2,700  | -200   | -6.90 | 3,880   | -0.006 |
| STG        | 18,450 | -1,350 | -6.82 | 203,530 | -0.036 |
| TGG        | 3,300  | -240   | -6.78 | 650,120 | -0.002 |

| Top index movers |        |       |      |         |        |  |
|------------------|--------|-------|------|---------|--------|--|
| Ticker           | Last   | Chg   | %chg | Vol.    | Index  |  |
|                  | Price  |       |      |         | impact |  |
| BHN              | 83,900 | 3,900 | 4.88 | 100     | 0.280  |  |
| ROS              | 36,500 | 1,000 | 2.82 | 3.13MLN | 0.176  |  |
| MSN              | 81,500 | 300   | 0.37 | 325,700 | 0.108  |  |
| EIB              | 14,000 | 200   | 1.45 | 47,460  | 0.077  |  |
| MWG              | 85,800 | 500   | 0.59 | 370,690 | 0.067  |  |

| Top index | VND     |        |       |          |        |
|-----------|---------|--------|-------|----------|--------|
| Ticker    | Last    | Chg    | %chg  | Vol.     | Index  |
|           | Price   |        |       |          | impact |
| VNM       | 129,100 | -2,600 | -1.97 | 484,090  | -1.404 |
| CTG       | 20,400  | -1,050 | -4.90 | 11.21MLN | -1.212 |
| HPG       | 29,700  | -1,400 | -4.50 | 10.97MLN | -0.922 |
| GAS       | 92,000  | -1,500 | -1.60 | 802,830  | -0.890 |
| VCB       | 54,400  | -700   | -1.27 | 1.13MLN  | -0.781 |

| ty     |  |  |  | VND  |
|--------|--|--|--|--|
| Last   | Chg  | %chg   | Val.   | Index  |
| Price  |  |  | (VNDbn)  | impact   |
| 20,400 | -1,050   | -4.90  | 11.21MLN   | -1.212   |
| 29,700 | -1,400   | -4.50  | 10.97MLN   | -0.922   |
| 21,150 | -150   | -0.70  | 6.09MLN  | -0.100   |
| 3,260  | 10   | 0.31   | 4.00MLN  | 0.003  |
| 15,800 | -750   | -4.53  | 3.48MLN  | -0.089   |
|        | Last<br>Price<br>20,400<br>29,700<br>21,150<br>3,260 | Last<br>Price         Chg           20,400         -1,050           29,700         -1,400           21,150         -150           3,260         10 | Last<br>PriceChg%chg20,400-1,050-4.9029,700-1,400-4.5021,150-150-0.703,260100.31 | Last<br>Price         Chg<br>(VNDbn)           20,400         -1,050         -4.90         11.21MLN           29,700         -1,400         -4.50         10.97MLN           21,150         -150         -0.70         6.09MLN           3,260         10         0.31         4.00MLN |

| HNX       |        |       |       |         |        |  |  |
|-----------|--------|-------|-------|---------|--------|--|--|
| Top gaine | rs     |       |       |         | VND    |  |  |
| Ticker    | Last   | Chg   | %chg  | Vol.    | Index  |  |  |
|           | Price  |       |       |         | impact |  |  |
| PVV       | 600    | 100   | 20.00 | 344,600 | 0.000  |  |  |
| TMX       | 7,700  | 700   | 10.00 | 200     | 0.000  |  |  |
| PSW       | 7,800  | 700   | 9.86  | 200     | 0.000  |  |  |
| CMS       | 5,600  | 500   | 9.80  | 6,300   | 0.000  |  |  |
| DDG       | 16,800 | 1,500 | 9.80  | 6,300   | 0.000  |  |  |
| 000       | 10,000 | 1,300 | ອ.00  | 0,300   | 0.000  |  |  |

| Top losers | 5      |        |        |         | VND    |
|------------|--------|--------|--------|---------|--------|
| Ticker     | Last   | Chg    | %chg   | Vol.    | Index  |
|            | Price  |        |        |         | impact |
| ACM        | 700    | -100   | -12.50 | 44,500  | 0.000  |
| DCS        | 800    | -100   | -11.11 | 62,400  | 0.000  |
| SPI        | 800    | -100   | -11.11 | 205,000 | 0.000  |
| CAN        | 22,600 | -2,500 | -9.96  | 100     | 0.000  |
| PPP        | 7,300  | -800   | -9.88  | 5,400   | 0.000  |

| Top index | k movers |          |      |         | VND    |
|-----------|----------|----------|------|---------|--------|
| Ticker    | Last     | Last Chg |      | Vol.    | Index  |
|           | Price    |          |      |         | impact |
| VCG       | 23,100   | 1,400    | 6.45 | 5.85MLN | 0.095  |
| VGC       | 17,500   | 400      | 2.34 | 1.83MLN | 0.082  |
| PHP       | 12,500   | 1,000    | 8.70 | 33,700  | 0.033  |
| TV2       | 130,900  | 5,900    | 4.72 | 28,400  | 0.030  |
| PGS       | 30,500   | 500      | 1.67 | 44,800  | 0.017  |

| Top index | aggers |      |       |         | VND    |
|-----------|--------|------|-------|---------|--------|
| Ticker    | Last   | Chg  | %chg  | Vol.    | Index  |
|           | Price  |      |       |         | impact |
| PVS       | 18,500 | -700 | -3.65 | 5.47MLN | -0.171 |
| NVB       | 9,300  | -500 | -5.10 | 1.06MLN | -0.146 |
| DGC       | 47,500 | -800 | -1.66 | 41,300  | -0.035 |
| PVI       | 32,000 | -900 | -2.74 | 145,200 | -0.032 |
| SHS       | 13,400 | -300 | -2.19 | 808,100 | -0.027 |

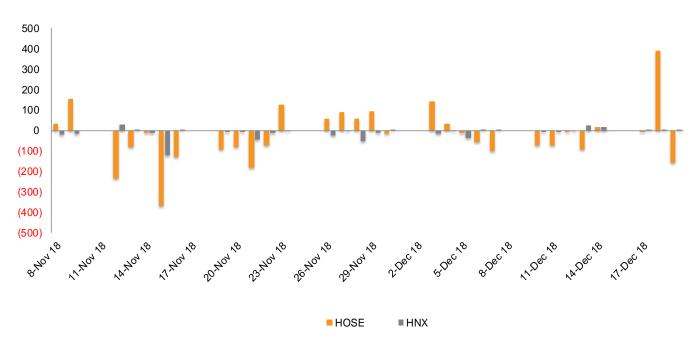
| Top liquid | ity    |       |          |          | VND    |
|------------|--------|-------|----------|----------|--------|
| Ticker     | Last   | Chg   | %chg     | Val.     | Index  |
|            | Price  |       |          | (VNDbn)  | impact |
| VCG        | 23,100 | 1,400 | 6.45     | 5.85MLN  | 0.095  |
| PVS        | 18,500 | -700  | -3.65    | 5.47MLN  | -0.171 |
| ART        | 3,200  | -100  | -3.03    | 3.65MLN  | -0.010 |
| SHB        | 7,400  | 0     | 0.00     | 2.36MLN  | 0.000  |
| VGC        | 17,500 | 400   | 2.34     | 1.83MLN  | 0.082  |
|            |        | S     | ourco: B | loomborg | 10 Doc |

Source: Bloomberg 19 Dec

# FOREIGN ACTIVITIES

| Volume (Mn'shs) | HOSE   | HNX  | Value (VND'bn) | HOSE    | HNX  |
|-----------------|--------|------|----------------|---------|------|
| BUY             | 11.4   | 0.6  | BUY            | 400.0   | 11.5 |
| % of market     | 6.3%   | 1.4% | % of market    | 9.3%    | 1.9% |
| SELL            | 15.2   | 0.3  | SELL           | 559.1   | 5.8  |
| % of market     | 8.3%   | 0.7% | % of market    | 13.1%   | 0.9% |
| NET BUY (SELL)  | (3.81) | 0.3  | NET BUY (SELL) | (159.1) | 5.7  |

Source: HSX, HNX



# Foreign net buy/sell (30 days) in VND'bn

| 2018 ACCUMULATION |         |        |                |           |                               |
|-------------------|---------|--------|----------------|-----------|-------------------------------|
| Volume (MIn'shs)  | HOSE    | HNX    | Value (VND'bn) | HOSE      | HNX                           |
| BUY               | 4,519.4 | 415.0  | BUY            | 256,350.8 | 7,567.6                       |
| % of market       | 9.4%    | 3.3%   | % of market    | 19.5%     | 4.5%                          |
| SELL              | 4,170.1 | 476.1  | SELL           | 215,525.9 | 8,602.7                       |
| % of market       | 8.7%    | 3.8%   | % of market    | 16.4%     | 5.1%                          |
| NET BUY (SELL)    | 349.3   | (61.1) | NET BUY (SELL) | 40,825    | (1,035.1)<br>Source: HSX, HNX |

## FOREIGN ACTIVITIES

WISDOM TO SUCCESS

IRECT

JD

IN ALLIANCE WITH

|                                      |               | HOSE   | 1     |       |                 |           |               | HNX    |       |       |                 |
|--------------------------------------|---------------|--------|-------|-------|-----------------|-----------|---------------|--------|-------|-------|-----------------|
| Top buy by foreigners (value) VND'br |               |        |       |       |                 | Top buy b |               | VND'bn |       |       |                 |
| Ticker                               | Last<br>Price | Chg    | %chg  | Value | Index<br>impact | Ticker    | Last<br>Price | Chg    | %chg  | Value | Index<br>impact |
| HPG                                  | 29,700        | -1,400 | -4.50 | 65.7  | -0.922          | VC3       | 21,700        | 300    | 1.40  | 6.3   | 0.000           |
| VNM                                  | 129,100       | -2,600 | -1.97 | 30.9  | -1.404          | PVS       | 18,500        | -700   | -3.65 | 2.1   | 0.000           |
| VRE                                  | 31,100        | -500   | -1.58 | 26.4  | -0.361          | VGC       | 17,500        | 400    | 2.34  | 1.3   | 0.000           |
| VJC                                  | 125,000       | 100    | 0.08  | 22.5  | 0.017           | SHS       | 13,400        | -300   | -2.19 | 1.0   | 0.000           |
| VPB                                  | 20,700        | 0      | 0.00  | 22.1  | 0.000           | NRC       | 40,400        | -100   | -0.25 | 0.2   | 0.000           |

| Top sell b | oy foreigners (\ | /alue) |       |       | VND'bn          | Top sell b |               | VND'bn |       |       |                 |
|------------|------------------|--------|-------|-------|-----------------|------------|---------------|--------|-------|-------|-----------------|
| Ticker     | Last<br>Price    | Chg    | %chg  | Value | Index<br>impact | Ticker     | Last<br>Price | Chg    | %chg  | Value | Index<br>impact |
| HPG        | 29,700           | -1,400 | -4.50 | 83.2  | -0.922          | PVS        | 18,500        | -700   | -3.65 | 2.6   | 0.000           |
| CTG        | 20,400           | -1,050 | -4.90 | 80.8  | -1.212          | AMV        | 39,000        | -500   | -1.27 | 0.6   | 0.000           |
| VNM        | 129,100          | -2,600 | -1.97 | 39.0  | -1.404          | SHS        | 13,400        | -300   | -2.19 | 0.6   | 0.000           |
| VJC        | 125,000          | 100    | 0.08  | 28.6  | 0.017           | PVB        | 16,600        | -700   | -4.05 | 0.5   | 0.000           |
| VCB        | 54,400           | -700   | -1.27 | 28.5  | -0.781          | VCG        | 23,100        | 1,400  | 6.45  | 0.3   | 0.000           |

| Top net bu | uy by foreigner | s (value) |       |       | VND'bn          | VND'bn Top net buy by foreigners (value) |               |      |       |       |                 |  |  |
|------------|-----------------|-----------|-------|-------|-----------------|--|---------------|------|-------|-------|-----------------|--|--|
| Ticker     | Last<br>Price   | Chg       | %chg  | Value | Index<br>impact | Ticker                                   | Last<br>Price | Chg  | %chg  | Value | Index<br>impact |  |  |
| PVD        | 15,800          | -750      | -4.53 | 11.8  | -0.089          | VC3                                      | 21,700        | 300  | 1.40  | 6.3   | 0.000           |  |  |
| SSI        | 28,100          | -100      | -0.35 | 9.6   | -0.016          | VGC                                      | 17,500        | 400  | 2.34  | 1.3   | 0.000           |  |  |
| CII        | 26,100          | 100       | 0.38  | 9.5   | 0.009           | SHS                                      | 13,400        | -300 | -2.19 | 0.4   | 0.000           |  |  |
| KDH        | 30,800          | 100       | 0.33  | 7.2   | 0.013           | NRC                                      | 40,400        | -100 | -0.25 | 0.1   | 0.000           |  |  |
| BID        | 33,300          | -350      | -1.04 | 5.5   | -0.371          | LHC                                      | 62,500        | 0    | 0.00  | 0.1   | 0.000           |  |  |

| Top net sell by foreigners (value) VI |               |        |       |       |                 | Top net sell by foreigners (value) |               |       |       |       |                 |  |
|---------------------------------------|---------------|--------|-------|-------|-----------------|------------------------------------|---------------|-------|-------|-------|-----------------|--|
| Ticker                                | Last<br>Price | Chg    | %chg  | Value | Index<br>impact | Ticker                             | Last<br>Price | Chg   | %chg  | Value | Index<br>impact |  |
| CTG                                   | 20,400        | -1,050 | -4.90 | -80.4 | -1.212          | AMV                                | 39,000        | -500  | -1.27 | -0.59 | 0.000           |  |
| VHC                                   | 85,900        | -5,300 | -5.81 | -20.3 | -0.152          | PVB                                | 16,600        | -700  | -4.05 | -0.53 | 0.000           |  |
| HPG                                   | 29,700        | -1,400 | -4.50 | -17.6 | -0.922          | PVS                                | 18,500        | -700  | -3.65 | -0.51 | 0.000           |  |
| VCB                                   | 54,400        | -700   | -1.27 | -17.3 | -0.781          | VCG                                | 23,100        | 1,400 | 6.45  | -0.29 | 0.000           |  |
| NVL                                   | 63,500        | -1,300 | -2.01 | -12.9 | -0.366          | PLC                                | 16,200        | -300  | -1.82 | -0.13 | 0.000           |  |

Source: Bloomberg, HOSE, HNX

# DAILY MARKET RECAP

19 December, 2018

## TOP 60 MARKET CAP STOCKS SNAPSHOT ON HOSE

VNDIRECT IN ALLIANCE WITH

| No. Ticker | Price   | Price      | change | (%)          | Mkt. Cap | Outs. Vol. F | loat ratio | Avail. Fll | Ave. daily vol. | P/E     | P/B  | ROE          | ROA  |
|------------|---------|------------|--------|--------------|----------|--------------|------------|------------|-----------------|---------|------|--------------|------|
|            | VND     | 1 <i>M</i> | ЗМ     | 6M           | US\$mln  | Min'shs      | %          | % (        | 30 days-shs)    | X       | X    | %            | %    |
| 1 VIC VM   | 102,000 | 5.8        | 3.4    | 0.3          | 13,965   | 3,192        | 57.6       | 31.7       | 686,461         | 74.6    | 5.9  | 10.3         | 1.7  |
| 2 VHM VM   | 77,500  | 6.3        | -7.4   | -15.8        | 11,136   | 3,350        | 30.3       | 33.5       | 351,770         | 41.2    | 2.8  | N/A          | N/A  |
| 3 VNM VM   | 129,100 | 11.9       | -6.3   | -6.8         | 9,644    | 1,741        | 46.2       | 40.7       | 902,585         | 25.8    | 8.8  | 35.2         | 29.5 |
| 4 VCB VM   | 54,400  | 0.7        | -14.1  | -3.7         | 8,396    | 3,598        | 22.9       | 9.2        | 1,218,524       | 16.2    | 3.2  | 20.9         | 1.3  |
| 5 GAS VM   | 92,000  | -4.6       | -17.9  | 5.7          | 7,554    | 1,914        | 4.2        | 45.6       | 639,223         | 14.2    | 4.1  | 30.6         | 20.8 |
| 6 SAB VM   | 250,000 | 1.8        | 13.6   | 11.1         | 6,877    | 641          | 10.4       | 90.2       | 40,169          | 36.2    | 9.6  | 28.5         | 20.3 |
| 7 BID VM   | 33,300  | 3.4        | -5.7   | 24.3         | 4,884    | 3,419        | 4.4        | 27.1       | 1,808,385       | 13.9    | 2.3  | 17.4         | 0.7  |
| 8 TCB VM   | 27,500  | 3.8        | 3.4    | -13.2        | 4,125    | 3,497        | 81.8       | 0.0        | 1,806,295       | 9.7     | 1.9  | 25.4         | 3.2  |
| 9 MSN VM   | 81,500  | -0.4       | -10.6  | 1.9          | 4,067    | 1,163        | 29.9       | 8.6        | 506,547         | 15.0    | 4.9  | 30.9         | 8.7  |
| 10 CTG VM  | 20,400  | -11.5      | -23.9  | -19.7        | 3,258    | 3,723        | 15.8       | 0.1        | 4,127,931       | 9.9     | 1.1  | 11.7         | 0.7  |
| 11 VREVM   | 31,100  | 3.2        | 3.0    | -4.5         | 3,107    | 2,329        | 100.0      | 17.4       | 1,390,574       | 48.2    | 2.8  | 5.7          | 5.6  |
| 12 VJC VM  | 125,000 | -2.6       | -16.3  | -6.2         | 2,904    | 542          | 53.2       | 6.5        | 541,507         | 13.2    | 6.4  | 67.1         | 19.7 |
| 13 PLX VM  | 55,800  | -5.4       | -21.1  | -10.7        | 2,774    | 1,159        | 6.3        | 9.1        | 469,641         | 17.0    | 3.3  | 19.5         | 6.2  |
| 14 BVHVM   | 91,000  | -4.2       | -6.7   | 11.0         | 2,736    | 701          | 31.2       | 24.2       | 81,249          | 52.7    | 4.4  | 8.4          | 1.3  |
| 15 HPG VM  | 29,700  | -16.2      | -25.1  | -22.6        | 2,706    | 2,124        | 55.8       | 10.2       | 4,501,399       | 6.9     | 1.6  | 26.7         | 15.5 |
| 16 NVL VM  | 63,500  | -8.5       | -3.8   | 26.2         | 2,473    | 908          | 30.7       | 41.8       | 256,018         | 26.8    | 3.3  | 14.2         | 3.8  |
| 17 VPB VM  | 20,700  | -4.6       | -17.0  | -28.9        | 2,182    | 2,457        | 74.0       | 0.0        | 3,667,773       | 7.3     | 1.7  | 26.9         | 2.5  |
| 18 MBBVM   | 21,150  | -0.7       | -5.6   | -8.5         | 1,960    | 2,160        | 56.1       | 0.0        | 6,481,998       | 8.9     | 1.5  | 17.4         | 1.6  |
| 19 MWG VM  | 85,800  | 1.3        | -6.2   | -0.5         | 1,584    | 430          | 87.2       | 0.0        | 474,236         | 13.2    | 4.5  | 41.2         | 13.1 |
| 20 HDB VM  | 29,000  | -6.1       | -24.7  | -21.2        | 1,220    | 981          | 72.6       | 3.0        | 1,925,352       | 14.8    | 2.0  | 14.9         | 1.0  |
| 21 FPT VM  | 42,100  | -2.4       | -7.4   | -5.4         | 1,108    | 614          | 81.8       | 0.0        | 578,568         | 7.9     | 2.2  | 28.9         | 11.3 |
| 22 STB VM  | 12,450  | 1.2        | -0.8   | 6.4          | 963      | 1,804        | 94.0       | 11.0       | 4,375,675       | 16.7    | 0.9  | 5.8          | 0.3  |
| 23 ROS VM  | 36,500  | -0.3       | -8.9   | -28.7        | 889      | 568          | 27.0       | 46.9       | 2,362,541       | 28.2    | 3.6  | 13.6         | 7.3  |
| 24 BHN VM  | 83,900  | -0.1       | 1.1    | -20.1        | 834      | 232          | 0.9        | 31.4       | 552             | 30.2    | 5.1  | 17.3         | 6.7  |
| 25 EIBVM   | 14,000  | 3.7        | 1.1    | -1.8         | 738      | 1,229        | 79.0       | 0.0        | 1,922,548       | 12.7    | 1.1  | 9.4          | 0.9  |
| 26 TPB VM  | 20,000  | -2.2       | -2.2   | -5.5         | 730      | 851          | 70.6       | 0.2        | 505,625         | 14.9    | 2.2  | 15.9         | 0.8  |
| 27 PNJ VM  | 94,200  | -0.7       | -5.2   | -11.1        | 675      | 167          | 69.9       | 0.0        | 296,659         | 17.4    | 4.5  | 30.0         | 19.2 |
| 28 HNG VM  | 16,300  | -1.2       | -3.0   | 75.3         | 620      | 887          | 42.0       | 56.0       | 2,015,458       | N/A     | 1.3  | -7.3         | -2.5 |
| 29 SSIVM   | 28,100  | -1.4       | -12.9  | -9.4         | 602      | 499          | 76.7       | 41.4       | 1,673,785       | 9.7     | 1.5  | 15.8         | 7.′  |
| 30 KDH VM  | 30,800  | 3.0        | -3.8   | 4.7          | 547      | 414          | 76.0       | 3.1        | 158,935         | 21.9    | 2.0  | 10.5         | 5.8  |
| 31 CTD VM  | 157,500 | 5.0        | -3.1   | 5.0          | 528      | 78           | 86.9       | 5.0        | 131,846         | 7.8     | 1.5  | 21.1         | 11.6 |
| 32 DHG VM  | 81,700  | -1.7       | -14.3  | -18.3        | 458      | 131          | 22.1       | 51.0       | 99,152          | 20.2    | 3.6  | 18.3         | 14.6 |
| 33 REE VM  | 31,950  | 2.1        | -10.0  | 1.8          | 425      | 310          | 84.4       | 0.0        | 260,483         | 6.3     | 1.1  | 19.1         | 11.0 |
| 34 SBT VM  | 19,800  | -8.5       | -5.3   | 29.4         | 421      | 495          | 30.2       | 89.1       | 2,344,420       | 22.8    | 1.6  | 11.3         | 4.3  |
| 35 GEX VM  | 23,400  | -7.3       | -19.3  | -10.6        | 408      | 407          | 68.5       | 36.4       | 1,197,475       | 9.3     | 1.7  | 22.3         | 6.9  |
| 36 DXG VM  | 23,550  | -8.4       | -19.2  | -17.9        | 353      | 350          | 69.5       | 0.5        | 1,399,819       | 7.7     | 1.8  | 25.9         | 9.0  |
| 37 DPM VM  | 21,000  | 10.5       | 19.7   | 27.7         | 353      | 391          | 38.1       | 27.7       | 515,953         | 14.1    | 1.0  | 8.1          | 5.9  |
| 38 GMD VM  | 27,150  | -5.7       | 2.5    | 4.8          | 346      | 297          | 60.8       | 0.0        | 991,469         | 4.3     | 1.4  | 30.8         | 18.1 |
| 39 VHC VM  | 85,900  | -20.4      | -4.6   | 51.2         | 340      | 92           | 37.8       | 63.2       | 277,848         | 6.4     | 2.1  | 37.4         | 22.7 |
| 40 SCS VM  | 148,000 | -3.2       | -1.3   | N/A          | 317      | 50           | 99.1       | 33.3       | 9,001           | 22.7    | 8.8  | 40.8         | 35.2 |
| 41 VCIVM   | 45,200  | -10.0      | -27.6  | -26.3        | 316      | 163          | 66.1       | 58.8       | 121,252         | 10.5    | 2.4  | 30.5         | 13.9 |
| 42 YEG VM  | 234,500 | -19.1      | 2.4    | N/A          | 315      | 31           | 93.2       | 54.7       | 9,909           | 94.8    | 18.3 | 29.0         | 11.6 |
| 43 NT2 VM  | 25,400  | 0.2        | -9.0   | -13.0        | 314      | 288          | 32.1       | 27.2       | 72,673          | 8.8     | 2.0  | 19.8         | 9.3  |
| 44 TCH VM  | 19,800  | -3.6       | -19.0  | -11.0        | 300      | 353          | 50.0       | 44.9       | 755,191         | 20.8    | 1.6  | 7.8          | 6.7  |
| 45 PDR VM  | 26,000  | -1.5       | 2.4    | -16.1        | 297      | 266          | 37.8       | 43.2       | 939,178         | 13.4    | 2.2  | 18.3         | 5.1  |
| 46 LGC VM  | 35,300  | 18.1       | 26.1   | 34.2         | 292      | 193          | N/A        | 4.0        | 11              | 41.5    | 2.6  | 6.5          | 1.7  |
| 47 VPIVM   | 41,500  | -4.4       | -2.9   | N/A          | 285      | 160          | 100.0      | 39.4       | 227,042         | 9.6     | 3.6  | 38.8         | 13.1 |
| 48 KBC VM  | 14,100  | 14.2       | 13.7   | 16.0         | 284      | 470          | 75.4       | 29.7       | 2,469,689       | 12.5    | 0.8  | 6.2          | 3.3  |
| 49 NLG VM  | 27,050  | -5.4       | -15.1  | -6.2         | 277      | 239          | 60.6       | 0.0        | 320,357         | 6.5     | 1.4  | 22.4         | 9.6  |
| 50 CII VM  | 26,100  | -4.7       | 1.2    | -1.1         | 274      | 245          | 84.8       | 14.5       | 739,381         | 78.6    | 1.3  | 1.7          | 0.4  |
| 51 HCM VM  | 49,000  | -11.9      | -24.6  | -18.3        | 272      | 130          | 66.7       | 38.2       | 145,534         | 8.0     | 2.1  | 27.8         | 15.  |
| 52 PANVM   | 44,500  | 4.2        | -25.7  | -25.8        | 260      | 136          | 47.6       | 53.9       | 43,883          | 26.2    | 1.7  | 6.4          | 2.   |
| 53 PVDVM   | 15,800  | -4.0       | -9.7   | 22.5         | 259      | 383          | 49.4       | 30.7       | 2,560,033       | 102.2   | 0.5  | 0.6          | 0.4  |
| 54 PPC VM  | 18,000  | -2.2       | -2.7   | 7.8          | 248      | 321          | 24.7       | 34.4       | 227,719         | 5.8     | 1.0  | 17.0         | 12.  |
| 55 HT1 VM  | 14,400  | 7.9        | 5.1    | 20.0         | 236      | 382          | 20.0       | 43.4       | 263,890         | 9.0     | 1.1  | 12.2         | 5.   |
| 56 DCM VM  | 9,980   | 2.4        | -4.5   | -5.8         | 227      | 529          | 24.4       | 45.1       | 555,294         | 10.0    | 0.9  | 8.6          | 5.   |
| 57 FRT VM  | 74,500  | 4.9        | 0.0    | -8.1         | 217      | 68           | 92.4       | 0.3        | 21,163          | 18.0    | 6.4  | 42.9         | 6.8  |
| 58 KDC VM  | 24,250  | -4.5       | -20.4  | -26.3        | 217      | 206          | 36.7       | 27.4       | 49,674          | N/A     | 0.4  | -1.2         | -0.6 |
| 59 HAG VM  | 5,190   | -4.3       | -20.4  | -20.3<br>9.0 | 206      | 927          | 63.8       | 40.6       | 2,633,814       | N/A     | 0.8  | -1.2         | -0.7 |
| 60 PMEVM   | 60,800  | -13.1      | -13.1  | -13.1        | 196      | 75           | 100.0      | 38.0       | 6,896           | 14.0    | 2.8  | 19.3         | 16.0 |
|            | 00,000  | 10.1       | 10.1   | 10.1         | 100      | 10           | 100.0      | 00.0       |                 | : Bloon |      | 19.0<br>19 D |      |

# DISCLAIMER

WISDOM TO SUCCESS

IRECT IN ALLIANCE WITH

**CGS**CIMB

This report has been prepared by VNDIRECT or one of its affiliates for distribution in Vietnam and overseas. The information herein is believed by VNDIRECT to be reliable and is based on public sources believed to be reliable. With exception of information about VNDIRECT, VNDIRECT makes no representation about the accuracy of such information.

Options, estimates and projection expressed in this report represent the current views of the author at the date of publication only. They do not necessarily reflect the opinions of VNDIRECT and are subject to change without notice. VNDIRECT has no obligation to update, amend or in any way modify this report or otherwise notify a reader thereof in the event that any of the subject matter or opinion, projection or estimate contained within it changes or becomes inaccurate.

The information herein was obtained from various sources and we do not guarantee its accuracy or completeness. Prices and availability of financial instruments are also subject to change without notice.

This published research may be considered by VNDIRECT when buying or selling proprietary positions or positions held by funds under its management. VNDIRECT may trade for its own account as a result of short-term trading suggestions from analysts and may also engage in securities transactions in a manner inconsistent with this report and opinions expressed therein.

Neither the information nor any opinion expressed in this report constitutes an offer, nor an invitation to make an offer, to buy or sell any securities or any option, futures or other derivative instruments in any jurisdiction. Nor should it be construed as an advertisement for any financial instruments.

Officers of VNDIRECT may have a financial interest in securities mentioned in this report or in related instruments. This research report is prepared for general circulation for general information only. It does no have regard to the specific investment objectives, financial situation or particular needs of any person who may receive or read this report.

Investors should note that the prices of securities fluctuate and may rise and fall. Past performance, if any, is no guide to the future. The financial instruments discussed in this report may not be suitable for all investors. Investors must make their own financial decisions based on their independent financial advisors as they believe necessary and based on their particular financial situation and investment objectives.

This report may not be copied, reproduced, published or redistributed by any person for any purpose without the express permission of VNDIRECT in writing. Please cite sources when quoting.

## ADDRESS

#### Headquarter

1 Nguyen Thuong Hien Str Hai Ba Trung Dist, Hanoi T: +84 24 3972 4568 F: +84 24 3972 4600

#### Vinh - Nghe An Office

1 Lenin Str Vinh City, Nghe An Province T: +84 388 688 466 F:+84 388 688 466

#### **HCMC Office**

The 90th Pasteur Building 90 Pasteur Str, Dist 1, HCMC T: +84 28 7300 0688 F: +84 28 3914 6924

#### **Can Tho Office**

3rd floor STS Building, 11B Hoa Binh Ninh Kieu, Can Tho T: +84 710 3766 959 F: +84 710 3826 331

#### **Da Nang Office**

Room 7-8-9, 3rd floor, Buu Dien Building 155 Nguyen Van Linh Str, Da Nang City T: +84 511 382 1111

#### **Quang Ninh Office**

1st & 2nd floor, 29-31, 25/4 Str Ha Long City, Quang Ninh Province T: +84 33 3820 818 F: +84 33 3820 333

### CONTACTS

#### Anirban Lahiri (Mr.)

Head of Research **Research Department** T: +84 28 7300 0688 (Ext: 21242) E: anirban.lahiri@vndirect.com.vn

#### Trung Nguyen (Mr.)

**Associate Director - Business Development** Institutional Clients Group T: +84 28 7300 0688 (Ext: 21068) E: trung.nt@vndirect.com.vn